



**NORTHWEST HEALTHCARE PROPERTIES  
REAL ESTATE INVESTMENT TRUST**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
OF RESULTS OF OPERATIONS AND  
FINANCIAL CONDITION**

**For the three and six months ended  
JUNE 30, 2015**

**August 12, 2015**

## MANAGEMENT'S DISCUSSION AND ANALYSIS

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## CEO'S MESSAGE

The second quarter of 2015 marks a new era for NorthWest Healthcare Properties REIT (the "REIT") and its unitholders. On May 15, 2015, the REIT completed its previously announced Combination Transaction with NorthWest International Healthcare Properties REIT ("NWI") creating a leading global healthcare real estate investment trust with over \$2.5 billion of assets. The transaction significantly increases the scale of the REIT and provides access to core healthcare infrastructure assets in Australia, Brazil, Germany and New Zealand. Both the REIT and NWI obtained overwhelming support from their respective unitholders in approving the transaction.

As a result of the transaction and underlying fundamentals in the business, the REIT delivered strong financial and operating results for the three months ended June 30, 2015 with key highlights as follows:

- AFFO per unit for the quarter of \$0.21, or \$0.85 on an annualized basis;
- AFFO payout ratio of 95% for the quarter;
- Strong portfolio occupancy of 94.0%, led by the international portfolio occupancy of 98.5%;
- Weighted average lease expiry of 9.4 years, underpinned by the international portfolio with a weighted average lease expiry of 15.9 years;
- Same property NOI growth, relative to the same quarter last year, in source currency, of 2.5% driven largely by inflation indexation adjustments on leases at the REIT's international assets;
- Recognition of a portfolio valuation gain of \$84.1 million representing an increase of 3.6% from March 31, 2015, comprised of \$8.3 million in Brazil and \$76.3 million in Australia/New Zealand. The results being driven by increased rents that are indexed to inflation in both regions, and in Australia, the successful completion of value-add expansion and hospital repositioning activity along with sector wide compression of capitalization rates as investors increasingly recognize the strong characteristics of the private healthcare real estate asset class in the region;
- The REIT earned a \$3.4 million incentive fee from Vital Healthcare Property Trust through its wholly owned asset management subsidiary. The incentive fee was driven by a \$76.3 million fair value gain recognized on the Vital Trust investment property portfolio for the fiscal year ended June 30, 2015;
- The REIT repaid approximately \$60 million of short-term corporate financing with an interest rate of 9.4% using proceeds from internal resources and \$70 million of new mortgage facilities with terms of 24 months and interest rates averaging 5.7%.

Subsequent to the quarter end, the REIT completed the following operational activities:

- The REIT received commitments for \$48.5 million of portfolio refinancing for five of its assets in Germany with a weighted average 6.7 year term at 1.77% weighted average interest rate representing a savings of 0.5% per annum. The REIT also received commitments for \$39 million mortgage financing with an average 2 year term at a weighted average interest rate of 4.1% for its two Canadian development properties. When combined with finalizing its committed Brazilian portfolio refinancing expected in the third quarter of 2015, the REIT has established a more cost-effective, long-term financial profile;
- The REIT approved and implemented a Normal Course Issuer Bid to acquire up to 4,762,579 of its Trust Units, or approximately 10% of its public float, for cancellation over the next 12 months, of which 304,000 were acquired through August 11, 2015. The REIT continues to believe that at current market prices versus underlying value these acquisitions offer an attractive investment opportunity; and,
- The REIT entered into conditional sales agreement for three Canadian medical office buildings located in non-core markets. The sales of the three properties, with a combined carrying value of \$16.3 million, are expected to close in the third quarter and generate net proceeds of approximately \$2.5 million, before transaction costs.

Going forward, the REIT is focused on its key 2015 priorities of:

- Balance sheet optimization through refinancing or repaying higher cost debt financing
- Portfolio repositioning through recycling capital out of non-core Canadian assets into committed expansion opportunities and select acquisitions
- Integrating the international assets and operations in the REIT

We look forward to the remainder of 2015 as we continue to execute on our near term priorities and long-term strategy. We believe the REIT is well positioned to offer unitholders stable, growing returns through a high quality portfolio of defensive international healthcare real estate.

Sincerely,

(signed) Paul Dalla Lana  
Chief Executive Officer

## **SUMMARY – SECOND QUARTER ENDED JUNE 30, 2015**

The Combination Transaction between the REIT and NWI was completed on May 15, 2015 and has been accounted for as a business combination. The REIT is the legal acquirer, however, NWI has been identified as the accounting acquirer of the REIT (see **PART II – BUSINESS OVERVIEW - HIGHLIGHTS FOR THE QUARTER – Combination Transaction**). Accordingly the financial results for the second quarter of 2015 reflect the following:

- Financial results of NWI for the three and six months ended June 30, 2015 which includes the consolidation of Vital Trust on a 100% basis and applicable recognition of the approximate 76% non-controlling interest;
- Financial results of the business formerly known as NorthWest Healthcare Properties Real Estate Investment Trust, and now defined as the REIT's Canada segment, on an equity accounted basis for the period January 1, 2015 to May 14, 2015 (representing NWI's former approximate 26% interest in the REIT);
- Financial results for the REIT's Canada segment from the period May 15 to June 30, 2015; and
- Any consolidation and adjustments necessary to effect the business combination, all more fully described in this MD&A and in the REIT's condensed consolidated interim unaudited financial statements for the three and six months ended June 30, 2015.

On the following page is a summary of the REIT's reported AFFO as well as the REIT's Normalized AFFO (both defined hereafter in **PART I - BASIS OF PRESENTATION - PERFORMANCE MEASUREMENT**). Normalized AFFO provides, in management's view, an annualized view of the REIT's AFFO, adjusted for the full year effect of transactions occurring in the current quarter (most significantly the Combination Transaction) and adjusted for other items management believes are non-recurring or seasonal in nature and estimated based on management's expectations on a normalized level of activity.

Adjustments to AFFO to reconcile to Normalized AFFO are as follows:

<b>AFFO HIGHLIGHTS FOR Q2'15</b>				
<b>AFFO</b>	<b>\$000's</b>	<b>Per Unit</b>	<b>Per Unit Annualized</b>	
AFFO as reported	\$ 11,684	\$ 0.21	\$	0.85
Normalization adjustments:				
Impact of Combination Transaction <sup>(1)</sup>	3,923			
Run rate adjustments <sup>(2)</sup>	1,854			
Non-recurring items <sup>(3)</sup>	(2,285)			
<b>Normalized AFFO</b>	<b>\$ 15,176</b>	<b>\$ 0.27</b>	<b>\$</b>	<b>0.85</b>
<b>Weighted Average Units Outstanding (in 000's)</b>				
Weighted Average Units Outstanding		55,260		72,101
Normalization adjustment:				
Estimated impact of NCIB purchases <sup>(4)</sup>				(379)
Normalized Weighted Average Units Outstanding				71,722
<b>Notes</b>				
(1) Represents the estimated impact of the Combination Transaction as a result of i) the recognition of a full quarter of the Canada business of \$3,499, ii) reduced interest expense due to the refinancing of NWI's higher cost debt of \$241, and iii) expected general and administrative synergies of \$183.				
(2) Represents the full year effect of items recognized in the quarter that are seasonal and full year effect of items that will have an impact on future quarters including, i) the reduction in Brazil interest expense due to the implementation of fixed rate interest rate hedges in June 2015 of \$1,108, ii) the estimated impact of increased revenues due to accrued indexation on Brazil's leases, totaling \$529, iii) increases to the Vital Manager's base management fees due to the valuation increase in Vital Trust's investment properties of \$160, iv) reduced interest expense due to committed mortgage refinancing at lower costs in Germany of \$55, v) the impact of increased revenues due to accrued indexation on Vital Trust's leases, stated at the REIT's proportionate share interest of 24% of \$26, and vi) the impact on interest expense associated with financing the NCIB program of (\$24).				
(3) Represents items that management views as non-recurring impacting AFFO, including: i) the smoothing effect of the annual incentive fee earned by the Vital Manager fully recognized in Q2'15 of (\$1,747), ii) the REIT's proportionate share of a tax credit realized by Vital Trust due to the recognition of the full year incentive fee in general and administrative expenses in Q2'15 (\$569), and iii) general and administrative expenses realized in Q2'15 relating to prior years of \$31.				
(4) Estimated cancellation of the REIT's Trust Units pursuant to the REIT's Normal Course Issuer Bid.				

The preceding Normalized AFFO information is not necessarily indicative of what the REIT's financial position or results of operations will be in future periods. Certain of the adjustments in the table above may be considered to be forward-looking in nature, including, without limitation, items relating to the estimated impact for the full quarter effect of the Canada business, expected general and administrative expense synergies and the estimated Trust Unit cancellations as a result of the REIT's normal course issuer bid. As a result, the discussion in this section is qualified in its entirety by the forward-looking statements set out under **PART I - BASIS OF PRESENTATION - FORWARD-LOOKING INFORMATION ADVISORY**.

## PART I - BASIS OF PRESENTATION

This Management's Discussion and Analysis of the results of operations and financial condition ("**MD&A**") of NorthWest Healthcare Properties Real Estate Investment Trust ("**NorthWest REIT**" or the "**REIT**") should be read in conjunction with the REIT's unaudited condensed consolidated interim financial statements and accompanying notes for the three and six months ended June 30, 2015, prepared in accordance with International Financial Reporting Standards ("**IFRS**"). All amounts are presented in thousands of Canadian dollars, except where otherwise stated. Per unit amounts are presented in Canadian dollars, and are calculated including Class B LP Exchangeable Units and Class D GP Exchangeable Units (as defined hereafter and combined, the "**Exchangeable Units**"), except where otherwise stated.

The Combination Transaction (as defined hereafter in **PART II – BUSINESS OVERVIEW – Combination Transaction**) was completed on May 15, 2015 and has been accounted for as a business combination. The REIT is the legal acquirer, however, NorthWest International Healthcare Properties REIT ("**NWI**") has been identified as the accounting acquirer of the REIT. Accordingly the financial results for the periods prior to completion of the Combination Transaction reflect the results of NWI and the outstanding units and weighted average unit amounts, and associated per unit amounts, for these periods, reflect the capital structure of NWI as adjusted for the exchange ratio of 0.208 (the "**Exchange Ratio**").

This MD&A should also be read in conjunction with the Annual Information Form of the REIT dated March 10, 2015 (the "**Annual Information Form**") and the REIT's Joint Management Information Circular dated April 7, 2015 (the "**Circular**"). This MD&A is current as of August 12, 2015 unless otherwise stated. Additional information relating to the REIT, including its continuous disclosure documents required by the securities regulators, is filed as required on the System for Electronic Document Analysis and Retrieval ("**SEDAR**") and can be accessed electronically at [www.sedar.com](http://www.sedar.com).

Throughout this MD&A the following terms have the meanings set forth below, unless otherwise indicated. Words importing the singular include the plural and vice versa:

- "**Convertible Debentures**" has the meaning set out in the Section "**CAPITAL STRUCTURE – Convertible Debentures**" and includes the following series of convertible debentures:
  - a) NWH.DB;
  - b) NWH.DB.A;
  - c) NWH.DB.B;
  - d) NWH.DB.C;
- "**Class B LP Exchangeable Unit**" means a Class B limited partnership unit of NWI Healthcare Properties LP ("**NWI LP**"), exchangeable for Trust Units;
- "**Class D GP Exchangeable Unit**" means a Class D general partnership unit of NWI LP exchangeable for a trust unit of NWI. On January 28, 2015 the Class D GP Exchangeable Units were exchanged for Class B LP Exchangeable Units and the Class D GP Exchangeable Unit certificates were cancelled;
- "**Special Voting Unit**" means a special voting unit of the REIT attached to a Class B LP Exchangeable Unit;
- "**Trust Unit**" or "**REIT Trust Unit**" means a trust unit of the REIT; and
- "**Unitholder**" means a holder of Trust Units and any reference to a Unitholder in the context of such Unitholder's right to vote at a meeting of Unitholders also includes reference to a holder of Special Voting Units.

## FORWARD-LOOKING INFORMATION ADVISORY

This MD&A contains forward-looking statements which reflect management's expectations regarding objectives, plans, goals, strategies, future growth, results of operations, performance and business prospects and opportunities of the REIT. The words "plans", "expects", "does not expect", "scheduled", "estimates", "intends", "anticipates", "does not anticipate", "projects", "believes", "normalized", "run rate", "contracted", "stabilized", or

variations of such words and phrases or statements to the effect that certain actions, events or results “may”, “will”, “could”, “would”, “might”, “occur”, “be achieved” or “continue” and similar expressions identify forward-looking statements. Some of the specific forward-looking statements in this MD&A include, but are not limited to, statements with respect to the following:

- the intention of the REIT to pay stable and growing distributions;
- the ability of the REIT to execute its growth strategies;
- the ability of the REIT to refinance maturing debt obligations;
- any projections of financial performance of the REIT for the periods set out herein; , including normalized, run-rate, contracted or stabilized metrics ;
- development opportunities;
- the expected tax treatment of the REIT’s distributions to Unitholders; and
- the expectations regarding real estate, the healthcare industry and demographic trends.

Forward-looking statements are necessarily based on a number of estimates and assumptions that, while considered reasonable by management of the REIT as of the date of this MD&A, are inherently subject to significant business, economic and competitive uncertainties and contingencies. The REIT’s estimates, beliefs and assumptions, which may prove to be incorrect, include the various assumptions set forth herein, including, but not limited to, the REIT’s future growth potential, results of operations, future prospects and opportunities, demographic and industry trends remaining unchanged, future levels of indebtedness, the ability to access debt and capital markets, the tax laws as currently in effect remaining unchanged, the current economic and political conditions in the countries the REIT operates remaining unchanged, anticipated capital expenditures, future general and administrative expenses (including estimated synergies resulting therefrom) and contracted acquisition and development opportunities.

When relying on forward-looking statements to make decisions, the REIT cautions readers not to place undue reliance on these statements, as forward-looking statements involve significant risks and uncertainties and should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not the times at or by which such performance or results will be achieved. A number of factors could cause actual results to differ materially from the results discussed in the forward-looking statements, including, but not limited to, the factors discussed under “Risks and Uncertainties” in this MD&A, as well as the section titled “Risk Factors” in the Annual Information Form and the Circular, which are hereby incorporated by reference in this MD&A.

These forward-looking statements are made as of the date of this MD&A and, except as expressly required by applicable law, the REIT assumes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

#### **NOTICE REGARDING INFORMATION CONCERNING OTHER PUBLIC ENTITIES**

The information concerning Vital Healthcare Property Trust (“**Vital Trust**”) contained in this MD&A relating to periods prior to January 1, 2015 have been taken from, or is based upon, publicly available documents and records on file with New Zealand regulatory bodies. Although the REIT has no knowledge that would indicate that any of such information is untrue or incomplete, the REIT was not directly involved in the preparation of any such publicly available documents and neither the REIT, nor any of its officers or trustees, assumes any responsibility for the accuracy or completeness of such information or the failure by Vital Trust to disclose events which may have occurred or may affect the completeness or accuracy of such information but which are unknown to the REIT.

Effective, January 1, 2015, as a result of the Internalization Transaction (defined hereafter) NWI acquired control of Vital Trust through the acquisition of all of the rights and obligations relating to the management of Vital Trust (the “**Vital Manager**”) and as such the REIT is directly involved in the preparation of financial information presented, since this date.

## MARKET AND INDUSTRY DATA

This MD&A includes market and industry data and forecasts that were obtained from third-party sources, industry publications and publicly available information. Third-party sources generally state that the information contained therein has been obtained from sources believed to be reliable, but there can be no assurance as to the accuracy or completeness of included information.

Although the third-party sources believe it to be reliable, we have not independently verified any of the data from third-party sources referred to in this MD&A, or analyzed or verified the underlying studies or surveys relied upon or referred to by such sources, or ascertained the underlying economic assumptions relied upon by such sources.

## PERFORMANCE MEASUREMENT

The key performance indicators by which management measures the REIT's performance are as follows:

- Funds from operations (“**FFO**”);
- Adjusted funds from operations (“**AFFO**”);
- Normalized AFFO;
- Weighted average lease expiry (“**WALE**”);
- Weighted average interest rate;
- Occupancy levels;
- Debt – Declaration of Trust;
- Debt – Including Convertible Debentures;
- Adjusted EBITDA; and
- Net operating income (“**NOI**”).

### Explanation of Non-IFRS measures used in this MD&A

FFO and AFFO are not measures recognized under IFRS and do not have standardized meanings prescribed by IFRS and therefore may not be comparable to similarly titled measures presented by other publicly traded companies. FFO and AFFO are supplemental measures of a Canadian real estate investment trust's performance and the REIT believes that FFO and AFFO are relevant measures of its ability to earn and distribute cash returns to Unitholders. The IFRS measurement most directly comparable to FFO and AFFO is net income (loss).

“**FFO**” is defined as net income (computed in accordance with IFRS), excluding: (i) fair value adjustments on investment properties; (ii) gains (or losses) from sales of investment properties; (iii) amortization of tenant incentives; (iv) fair value adjustments and other effects of redeemable units classified as liabilities; (v) revaluation adjustments of financial liabilities; (vi) acquisition costs expensed as a result of the purchase of a property being accounted for as a business combination; (vii) deferred income tax expense; (viii) Convertible Debentures issuance costs; (ix) goodwill impairment; (x) internal leasing costs; and (xi) strategic transaction costs, all after adjustments for equity accounted entities, joint ventures and non-controlling interests calculated to reflect FFO on the same basis as consolidated properties.

“**AFFO**” is defined as FFO, subject to certain adjustments, including: (i) amortization of fair value mark-to-market adjustments on mortgages acquired; (ii) amortization of deferred financing charges; (iii) compensation expense related to deferred unit incentive plans; (iv) differences, if any, resulting from recognizing property revenues on a straight line basis as opposed to contractual rental amounts, (v) asset management fees, including any incentive amounts, paid through the issuance of units rather than cash; (vi) amortization and adjustments relating to assets expected to provide an economic benefit to the REIT; (vii) adjusting for differences, if any, resulting from recognizing acquired contracts at fair value rather than the contracted rate; (viii) incentive amount expense, and (viii) deducting amounts for tenant inducements, leasing costs, and sustaining capital expenditures, as determined by the REIT. Other adjustments may be made to AFFO as determined by the Trustees in their discretion.

We have provided an analysis of FFO and AFFO under **PART III – RESULTS FROM OPERATIONS - ADJUSTED FUNDS FROM OPERATIONS (“AFFO”)**.

FFO and AFFO should not be construed as alternatives to net income (loss), or cash flow from operating activities, determined in accordance with IFRS as indicators of the REIT’s performance. The REIT’s method of calculating FFO and AFFO may differ from other issuers’ methods and accordingly may not be comparable to measures used by other issuers.

“**Normalized AFFO**” is a non-IFRS measure which management believes is relevant in representing its ability to earn and distribute cash returns to Unitholders. In addition to the adjusting items to arrive at AFFO, Normalized AFFO also adjusts for the full year effect of transactions occurring in the reporting period and adjusts for other items management believes were non-recurring or seasonal in nature and estimated based on management’s expectations on a normalized level of activity. The REIT considers Normalized AFFO to be a meaningful measure because it provides, in management’s view, an estimate of AFFO on a stabilized basis. There is no standard industry-defined measure of Normalized AFFO. As such, the REIT’s method of calculating Normalized AFFO will differ from other issuers’ methods and, accordingly, will not be comparable to such amounts reported by other issuers.

“**WALE**” is a measurement of the average term (expressed in years) remaining in each of the REIT’s leases, weighted by the size of the gross leasable area (“**GLA**”) each lease represents of the total GLA of the REIT’s portfolio. WALE is a common performance measure used in the real estate industry which is useful in measuring the vacancy risk and the stability of future cash flows of the REIT’s properties.

The REIT’s “**Weighted average interest rate**” in Table 2: Financial and Operational Summary includes secured debt with fixed interest rates and excludes secured debt with floating interest rates. This calculation is a useful measure because it allows management to compare movements in interest rates period over period and to compare the average rate to the current market rates at that point in time.

“**Occupancy levels**” are presented in different manners depending on its context. It could be presented as a weighted average portfolio occupancy, based on the area weightings, when analyzing the overall operating performance of the REIT’s portfolio, or as a point-in-time reference when analyzing future lease expiries, or as an assessment of the performance of each property period over period. Management considers this a useful measure in assessing the overall performance of its portfolio and is an essential tool to determine which properties require further investigation if performance lags.

“**Debt – Declaration of Trust**” is a non-IFRS financial measure that represents the indebtedness definition outlined in the REIT’s Declaration of Trust. It includes the sum of the principal balance of mortgages, securities lending agreements, margin facilities, term loans, line of credit, and deferred consideration and excludes the Class B LP Exchangeable Units and Class D GP Exchangeable Units and the REIT’s Convertible Debentures. The Debt – Declaration of Trust is measured as a percentage of total assets or Gross Book Value. The REIT’s Declaration of Trust provides an operating guideline that sets a maximum level of indebtedness relative to Gross Book Value of 65%. The REIT measures Debt-Declaration of Trust each reporting period to ensure that the REIT remains compliant with the operating guidelines of the REIT’s Declaration of Trust in respect of indebtedness. The definition of indebtedness and maximum indebtedness ratio relative to Gross Book Value of the REIT’s declaration of trust may differ from the declarations of trust of other issuers and accordingly may not be comparable to similar measures used by other issuers.

“**Debt – Including Convertible Debentures**” is a non-IFRS financial measure and represents the sum of the REIT’s indebtedness as defined by the REIT’s declaration of Trust (Debt – Declaration of Trust, defined above) plus the amount of Convertible Debentures outstanding stated at fair value. The Debt – Including Convertible Debentures amount is intended to measure total leverage which is commonly reported by other issuers in the industry and is used an important measure in the management of debt levels. The Debt – Including Convertible Debentures is also

stated as a ratio to total assets or Gross Book Value. The ratio is an important measure in determining the REITs capacity for incremental indebtedness to finance operations, maturing obligations or capital expenditures, as required. The definition of Debt – Including Convertible Debentures and its ratio relative to Gross Book Value of the REIT's Declaration of Trust may differ and may not be comparable to similar measures used by other issuers.

**“EBITDA”** is a non-IFRS measure that is comprised of income (loss) before taxes, excluding mortgage and loan interest expense, distributions on Exchangeable Units and depreciation expense and amortization expense.

**“Adjusted EBITDA”** is a non-IFRS measure, defined by the REIT as, income (loss) before taxes excluding mortgage and loan interest expense, distributions on Exchangeable Units, depreciation expense and amortization expense, IFRS value changes associated with investment properties and financial instruments, DUP Compensation Expense, foreign exchange gains and losses, gains and losses on disposal of investment properties, adjustments for equity accounted associates, as well as, other items that management considers non-operating or non-recurring in nature. It is a metric that can be used to determine the REIT's ability to satisfy its obligations, including servicing its debt.

#### **Explanation of additional IFRS measure used in this MD&A**

**“NOI”** is an industry term in widespread use. The REIT includes NOI as an additional IFRS measure in its consolidated statement of income and comprehensive income. NOI as calculated by the REIT may not be comparable to similar titled measures reported by other issuers. The REIT considers NOI a meaningful additional measure of operating performance of its property assets, prior to financing considerations. NOI is defined as income from properties after operating expenses have been deducted, but before deducting interest expense, finance costs, depreciation and amortization expense, general and administrative expenses, income taxes, leasehold improvement and external leasing costs, and unrecoverable capital costs.

We have provided an analysis of NOI under **PART III – RESULTS FROM OPERATIONS**.

#### **KEY PERFORMANCE DRIVERS**

In addition to monitoring and analyzing the performance of operations through such measures as NOI, FFO and AFFO, management considers the following to be key drivers of current and future financial performance:

- the ability to access equity capital at a competitive/reasonable cost;
- the ability to access debt with terms and conditions that are cost effective; and
- the ability to acquire new properties on a yield accretive basis that enhance the REIT's portfolio.

## PART II – BUSINESS OVERVIEW

### BUSINESS OVERVIEW AND STRATEGIC DIRECTION

#### The REIT

The REIT is a Canadian open-ended trust established pursuant to an amended and restated Declaration of Trust dated May 15, 2015, under the laws of the Province of Ontario (the “**Declaration of Trust**” or “**DOT**”). The REIT completed its initial public offering (“**IPO**”) on March 25, 2010. The REIT Trust Units are listed and publicly traded on the Toronto Stock Exchange (“**TSX**”) under the symbol NWH.UN. The REIT’s Convertible Debentures are listed and publicly traded on the TSX under the symbols NWH.DB, NWH.DB.A, NWH.DB.B and NWH.DB.C.

On May 15, 2015, the REIT acquired, among other things, all the assets of NWI and its subsidiaries became direct or indirect subsidiaries of the REIT, in accordance with the plan of arrangement. The unitholders of NWI received 0.208 of a REIT Trust Unit for each NWI trust unit held, other than dissenting unitholders. All outstanding NWI deferred units were exchanged on the same basis for REIT deferred units. In addition, NWI’s exchangeable units were converted into a new class of limited partnership units using the same exchange ratio of 0.208, which are redeemable, at the option of the holder, for REIT trust units. NWI’s trust units which were traded on the TSX Venture Exchange (“**TSXV**”) under the symbol MOB.UN ceased to trade on the TSX Venture Exchange at the close of business on May 19, 2015. NWI’s convertible debentures, previously trading under the symbols MOB.DB, MOB.DB.A and MOB.DB.B, were assumed by the REIT, ceased to trade on the TSXV at the close of business on May 19, 2015 and commenced trading on the TSX under the symbols NWH.DB.A, NWH.DB.B and NWH.DB.C, respectively, on May 20, 2015.

The REIT’s objectives are to:

- manage its investments to provide stable, sustainable and growing cash flows through investments in healthcare real estate globally;
- build a diversified, growth-oriented global portfolio of healthcare properties based on an initial portfolio of investments in Australasia, Brazil, Germany and Canada;
- capitalize on internal growth and seek accretive healthcare real estate acquisition opportunities in its target international markets, with a focus primarily on Australasia, Brazil, Germany and Canada;
- grow the value of its assets and maximize the long-term value of its Trust Units through active and efficient management; and
- provide predictable and growing cash distributions per unit, on a tax-efficient basis.

#### Declaration of Trust

##### *Investment Guidelines*

The Declaration of Trust provides certain guidelines on investments that may be made directly or indirectly by the REIT. The assets of the REIT may be invested only in accordance with the following restrictions:

- a) the REIT may only invest, directly or indirectly, in interests (including fee ownership and leasehold interests) in income-producing real estate and assets ancillary thereto necessary for the operation of such real estate and such other activities as are consistent with the other investment guidelines of the REIT;
- b) notwithstanding anything else contained in the Declaration of Trust, the REIT shall not make or hold any investment, take any action or omit to take any action or permit a subsidiary to make or hold any investment or take any action or omit to take any action that would result in:
  - i. the REIT not qualifying as a “mutual fund trust” or “unit trust” both within the meaning of the Tax Act; or
  - ii. Units not qualifying as qualified investments for Exempt Plans;

- c) the REIT may make its investments and conduct its activities, directly or indirectly, through an investment in one or more persons on such terms as the Trustees may from time to time determine, including by way of joint ventures, partnerships (general or limited) and limited liability companies;
- d) the REIT shall not invest in rights to or interests in mineral or other natural resources, including oil or gas, except as incidental to an investment in real property;
- e) the REIT shall not invest in raw land for development, except for the development of new properties which may become capital property of the REIT, provided that the aggregate value of the investments of the REIT in raw land, excluding raw land under development which may be capital property, after giving effect to the proposed investment, will not exceed 10% of GBV, as defined; and
- f) the REIT may invest an amount (which, in the case of an amount invested to acquire real property, is the purchase price less the amount of any debt incurred or assumed in connection with such investment) up to 25% of the GBV, as defined, of the REIT in investments which do not comply with the investment guidelines set forth in Declaration of trust, so long as the investment does not contravene subparagraph (b) above.

For the purpose of the foregoing restrictions, the assets, liabilities and transactions of a corporation or other entity wholly or partially-owned by the REIT will be deemed to be those of the REIT on a proportionate consolidation basis. In addition, any references in the foregoing to investment in real property will be deemed to include an investment in a joint venture arrangement that invests in real property.

#### *Operating Policies*

The Declaration of Trust provides that operations and affairs of the REIT are to be conducted in accordance with the following policies:

- a) (i) any written instrument creating an obligation which is or includes the granting by the REIT of a mortgage; and  
(ii) to the extent the Trustees determine to be practicable and consistent with their fiduciary duties to act in the best interest of the Unitholders, any written instrument which is, in the judgment of the Trustees, a material obligation,
- b) shall contain a provision, or be subject to an acknowledgement to the effect, that the obligation being created is not personally binding upon, and that resort must not be had to, nor will recourse or satisfaction be sought from, by lawsuit or otherwise, the private property of any of the Trustees, Unitholders, annuitants or beneficiaries under a plan of which a Unitholder acts as a trustee or carrier, or officers, employees or agents of the REIT, but that only property of the REIT or a specific portion thereof is bound; the REIT, however, is not required, but must use all reasonable efforts, to comply with this requirement in respect of obligations assumed by the REIT upon the acquisition of real property;
- c) subsidiaries of the REIT may engage in construction or development of real property provided such real property meets the REIT's investment guidelines and operating policies;
- d) title to each real property shall be held by and registered in the name of the REIT, NWI LP, the Trustees or a corporation or other entity majority-owned, directly or indirectly, by the REIT or NWI LP or jointly-owned, directly or indirectly, by the REIT or NWI LP, with joint venturers;
- e) the REIT shall not incur or assume any Indebtedness, as defined, if, after giving effect to the incurrence or assumption of such Indebtedness, the total Indebtedness of the REIT would be more than 65% of GBV, as defined;
- f) the REIT shall not directly or indirectly guarantee any Indebtedness or liabilities of any kind of a third party, except Indebtedness or liabilities assumed or incurred by an entity in which the REIT holds an interest, directly or indirectly, or by an entity jointly owned by the REIT with joint venturers and operated solely for the purpose of holding a particular property or properties, where such Indebtedness, if granted by the REIT directly, would cause the REIT to contravene its investment guidelines or operating policies. The REIT is not required but shall use its reasonable best efforts to comply with this requirement (i) in respect of obligations assumed by the REIT pursuant to the acquisition of real property or (ii) if doing so is necessary or desirable in order to further the initiatives of the REIT permitted under the Declaration of Trust; and

- g) the REIT shall directly or indirectly obtain and maintain at all times property insurance coverage in respect of potential liabilities of the REIT and the accidental loss of value of the assets of the REIT from risks, in amounts, with such insurers, and on such terms as the Trustees consider appropriate, taking into account all relevant factors including the practice of owners of comparable properties.

For the purpose of the foregoing investment guidelines and operating policies, the assets, liabilities and transactions of a corporation or other entity wholly or partially-owned by the REIT will be deemed to be those of the REIT on a proportionate consolidation basis. In addition, any references in the foregoing investment guidelines and operating policies to investment in real property will be deemed to include an investment in a joint venture arrangement that invests in real property.

## **Strategic Direction**

### Market Opportunity

The REIT provides an opportunity for investors to gain exposure to healthcare real estate internationally. The REIT intends to provide sustainable monthly cash distributions, while allowing investors to not only participate in the large stable Canadian market but also to diversify their real estate holdings beyond Canada and into the international marketplace. The REIT is the only publicly-listed real estate investment trust in Canada dedicated to investing in healthcare real estate globally.

Over the past several years, some of Canada's largest pension funds and institutional investors have increasingly sought out investment opportunities outside of Canada in the real estate sector. These investors have increased the international component of their real estate investments for reasons that include diversification, the opportunity to enhance returns and the possibility of generating long-term, stable cash flows. Several of Canada's major pension funds have reported having approximately half of their real estate assets outside of Canada, with a particular focus in Europe. Other significant markets for Canadian institutional buyers of foreign real estate include the United States, Asia, Australia, and South America. The REIT believes that it is providing a unique opportunity for Canadian retail and institutional investors to diversify their real estate investments, as large Canadian pension funds and other large Canadian institutional investors have done.

In particular, the REIT believes that healthcare real estate represents a compelling asset class within commercial real estate, serving as a defensive asset class with both scale and growth. The REIT believes that international markets will continue to offer attractive healthcare real estate acquisition opportunities into the future. To select international markets in which to expand, the REIT identifies key market characteristics that lead to growth in demand which may be similar to those occurring in Canada, specifically:

- Demographics: growing or aging population, increasing life expectancy, all key drivers in the need for healthcare;
- Economics: a balance of economic growth and stability, stabilized and/or increasing GDP per capita, and increasing healthcare spending as % of GDP or on an absolute basis; and
- Real estate and healthcare trends: fragmented healthcare real estate markets, healthcare operators focusing on "core business", demand for new infrastructure, and growing public and private healthcare services.

### Target Markets

Within the landscape of international healthcare real estate markets, the REIT has identified the following markets as the REIT's focus areas:

- **Canada:** an established market with selective, incremental growth opportunities, stability of a government backed tenant base;

- **Brazil:** a high-growth market with experienced hospital operators, exposure through long-term inflation indexed triple-net sale leaseback structure;
- **Germany:** a fragmented market with first mover advantage available, NOI growth through active management and scale, similar to the REIT's experiences growing in Canada; and
- **Australasia:** an established market with consolidation opportunities, inflation indexed triple net rents, exposure through an investment in Vital Trust;

The following table highlights certain key market data in connection with the REIT's target markets:

TABLE 1 - KEY MARKET DATA				
	Canada	Brazil	Germany	Australasia
Population	35.6 Million	198.2 Million	81.9 Million	28.2 Million
GDP Growth <sup>(1)</sup>	-0.60%	-1.60%	1.10%	2.30%
Inflation <sup>(2)</sup>	1.00%	8.89%	0.30%	1.50%
5 Yr. Government Bond Yield <sup>(2)</sup>	0.82%	12.77%	0.08%	2.41%
Health Care System	Publicly-funded healthcare system	Hybrid public and private healthcare	Hybrid public and private healthcare	Hybrid public and private healthcare
<b>Notes</b>				
(1) Annualized, as at March 31, 2015				
(2) As at June 30, 2015				
<b>Sources:</b> Trading Economics; Bloomberg; investing.com				

### Operating in an Emerging Market

In accordance with OSC Staff Notice 51-720 *Issuer Guide for Companies Operating in Emerging Markets* ("SN 51-720"), the Brazil region is considered an "emerging market" and therefore subject to potential risks. The REIT believes the risks of operating in the Brazil market are minimized as a result of the following:

- The REIT's business activities in Brazil are limited to the ownership of five well established, reputable and institutional quality hospitals in the urban centres of Sao Paulo, Brasilia and Rio de Janeiro.
- Each of the REIT's Brazilian hospitals are leased to investment grade single tenants.
- Each of the Brazil leases are "net leases", which in effect transfers the operating risk of the property to the tenant. As a result, the REIT's business in Brazil is not operationally intensive.
- The REIT is represented on local corporate and real estate legal matters by two of Brazil's leading law firms. On non-legal matters, the REIT only engages with leading, global service providers that perform at the highest governance levels; and all banking is conducted through leading global banks.
- The REIT's Brazilian leases have terms that mitigate any title risk on its assets whereby should expropriation of the assets occur, the lessee remains liable for all payments under the lease. The REIT believes there is a limited risk of the REIT's Brazilian assets being subject to government expropriation and nationalization.

Further, the REIT considers the Brazilian healthcare industry to be economically and politically stable, and free of many of the risks associated with other industries and emerging market jurisdictions. The Brazil healthcare market operates under a dual public and private system where approximately 23% of healthcare expenditures are made by the private healthcare insurance market, 30% of expenditures are made through private users and the remaining 47% of expenditures made by the public sector. Brazil is the third biggest private healthcare market, globally, behind the United States and China (source: *Anahp (associacao nacional de hospitais privados), 2010*). Due to positive macroeconomic indicators, including the size of Brazil's economy with a population nearing 200 million (seventh largest economy globally), relatively low unemployment (~6.9% June 2015, source: *Instituto Brasileiro de Geografia e Estatistica IBGE*), rising wages, increasing consumer consumption and a growing middle class, the outlook for the Brazilian healthcare market is optimistic. Further, the increasing demand for private

healthcare (since 2009, beneficiaries of private medical plans increased 17%) has resulted in the consolidation of private healthcare operators, resulting in larger, financially stable and technologically advanced, leading operators (source: PwC “*The Healthcare market in Brazil*”, 2013).

In January 2015, the government in Brazil sanctioned measures authorizing foreign investments in national hospitals and clinics which will have a positive impact to the healthcare sector. Healthcare operators such as the REIT’s key tenant in Brazil, Rede D’Or, stand to benefit through increased capital availability to meet growth and operating needs. Following this change in government policy, in April 2015, Rede D’Or announced that private-equity firm The Carlyle Group LP committed to an initial R\$1.75 billion investment for an 8.3% stake in Rede D’Or Sao Luiz, of which proceeds would be used to support Rede D’Or’s business expansion.

Owning and operating investment properties in Brazil poses unique risks. For example, the REIT considers Brazilian inflation to be a key risk, but believes it has mitigated this risk by having the payments due under the Brazilian leases indexed to inflation, annually over the term of the leases. The REIT also believes that it is subject to risks involving currency fluctuations, which it attempts to mitigate through obtaining Brazilian domiciled debt on the assets. Further, Portuguese is the primary language in which business is conducted in Brazil, however the majority of the REIT’s service providers (legal, audit and tax) are fluent in English. The REIT’s local Brazilian consultants are fluent in Portuguese and English. Language risk is mitigated through requiring all material documentation initiated in Brazil to be translated into English. Further, all correspondence with management and the Board of Trustees in Canada is provided in both English and Portuguese.

The REIT’s Board of Trustees retain effective control over the REIT’s Brazilian operations through the REIT’s corporate structure. The REIT’s Brazilian assets are all owned by Brazilian domiciled entities (the “**Brazilian Subsidiaries**”), which in turn are all indirectly wholly-owned by NWI LP, the REIT’s operating limited partnership. The Brazilian Subsidiaries are all corporate entities under Brazilian law, meaning they must conduct business at the highest governance levels and adhere to applicable regulatory requirements that include annual filings, disclosures and preparation of audited financial statements.

Because the Brazilian Subsidiaries are wholly-owned, the REIT controls the operations of these entities. Among other things:

- The REIT can remove or replace any of the directors or officers of the Brazilian Subsidiaries at any time pursuant to director or shareholder resolutions, as applicable.
- The REIT maintains complete control over the books and records of the Brazilian Subsidiaries.
- The REIT can transfer funds from the Brazilian Subsidiaries to Canada at any time, subject to compliance with applicable withholding tax laws and regulatory requirements of the central bank of Brazil.

The REIT also maintains stringent controls over cash and banking that mitigate risk on its Brazil operations. All payments follow normal accounts payable process, which includes adequate segregation of duties from approvals to payment and all wires and cheques are fully traceable.

The REIT’s officers and Board of Trustees believe that the REIT’s Brazilian operational structure represents a proper discharge of their stewardship responsibilities. Management updates the REIT’s Board of Trustees on a regular basis on the regulatory, business and operating environment of the REIT’s business in Brazil.

The REIT’s Chief Executive Officer (“**CEO**”) has extensive experience in conducting business in Brazil. The REIT’s CEO has been conducting business in Brazil since 2011. During that time the REIT’s CEO has developed a deep familiarity with Brazil’s real estate industry, regulatory environment, operating environment, financial markets, and culture and business practices. The REIT’s CEO has developed the key relationships with the REIT’s tenants and advisors locally. As noted above, the REIT’s management team also relies heavily on the expertise of its reputable third party advisors with respect to legal, regulatory, tax and other matters in Brazil.

The REIT does not believe that geographical distance and cultural differences associated with operating in Brazil present significant operating risks to the REIT. However, it has adopted several formal procedures to address risks faced by the REIT, including certain risks related to Brazil. For example, the REIT has adopted a Code of Business Conduct and Ethics policy which requires all personnel to comply with applicable laws and explicitly prohibits improper payments to domestic and foreign officials. And as noted above, the REIT requires all significant contracts to be translated into English by a reputable legal translator prior to execution.

Lastly, as a matter of practice, all material Brazilian-based transactions are approved by the REIT's Board of Trustees, with input from the REIT's management team and Brazilian personnel as appropriate.

#### **RELATIONSHIP WITH NWVP**

As at June 30, 2015, NorthWest Value Partners ("**NWVP**") indirectly owned approximately 34% (approximately 30% on a fully-diluted basis assuming conversion of the REIT's Convertible Debentures and redemption of its deferred Trust Units) of the REIT through a combination of Trust Units of the REIT and Class B LP Exchangeable Units. Affiliates of NWVP served as the NWI's asset manager (the "**Asset Manager**"), property manager and developer up to December 31, 2014, pursuant to certain management and partnership agreements that are filed with the Canadian securities regulatory authorities and available on SEDAR at [www.sedar.com](http://www.sedar.com). Established in 1994, Toronto-based NWVP is one of Canada's leading privately owned healthcare real estate companies. The scope of its business includes real estate, ownership and management, in Canada and internationally with a significant focus on the healthcare sector. Principals of NWVP serve as officers and trustees of the REIT. On January 28, 2015 NWI announced that it had completed the transaction with NWVP to internalize the external management of NWI with an effective date of January 1, 2015 (the "**Internalization Transaction**").

## FINANCIAL AND OPERATIONAL SUMMARY

The following is a summary of key financial and operational information for the periods indicated:

<b>TABLE 2 - FINANCIAL AND OPERATIONAL HIGHLIGHTS</b>			
Expressed in thousands of Canadian dollars, except per unit amounts			
		<b>As at</b>	<b>As at</b>
		<b>June 30, 2015</b>	<b>December 31, 2014</b>
		<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>Operational Information <sup>(1)</sup></b>			
Number of Properties - 100% of associates		123	122
Gross Leasable Area (sf) - 100% of associates		8,015,895	7,841,695
Occupancy % - 100% of associates		94.0%	94.8%
WALE (Years) - 100% of associates		9.4	9.0
<b>Summary of Financial Information</b>			
Gross Book Value <sup>(2)</sup>	\$	2,539,814	\$ 846,270
Debt - Declaration of Trust <sup>(3)</sup>	\$	1,304,335	\$ 436,432
Debt to Gross Book Value - Declaration of Trust		51.4%	51.6%
Debt - Including Convertible Debentures <sup>(3)</sup>	\$	1,423,610	\$ 508,352
Debt to Gross Book Value - Including Convertible Debentures		56.1%	60.1%
Percentage of Mortgages and Loans Payable at Fixed Rates		86%	65%
Weighted Average Effective Interest Rate on Fixed Rate Mortgages and Loans Payable		4.89%	5.82%
Adjusted Units Outstanding - period end <sup>(5)(6)</sup>			
Basic		72,100,592	37,228,606
Diluted <sup>(9)</sup>		75,421,455	37,306,038
		<b>For the three</b>	<b>For the three</b>
		<b>months ended</b>	<b>months ended</b>
		<b>June 30, 2015</b>	<b>June 30, 2014</b>
		<b>(Unaudited)</b>	<b>(Unaudited)</b>
		<b>For the three</b>	<b>For the three</b>
		<b>months ended</b>	<b>months ended</b>
		<b>June 30, 2015</b>	<b>March 31, 2015</b>
		<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>Operating Results</b>			
Net Income / (Loss)	\$	152,902	\$ (8,901) \$ 2,893
NOI <sup>(7)</sup>	\$	34,093	\$ 10,185 \$ 24,105
Funds From Operations ("FFO") <sup>(7)</sup>	\$	9,168	\$ 4,069 \$ 2,132
Adjusted Funds From Operations ("AFFO") <sup>(7)</sup>	\$	11,684	\$ 8,553 \$ 8,701
Distributions <sup>(8)</sup>	\$	12,898	\$ 8,636 \$ 9,862
Interest Coverage <sup>(4)</sup>		2.02	1.89 2.24
<b>Per Unit Amounts <sup>(5)(6)</sup></b>			
FFO per unit - Basic	\$	0.17	\$ 0.13 \$ 0.06
FFO per unit - fully diluted <sup>(9)</sup>	\$	0.16	\$ 0.13 \$ 0.06
AFFO per unit - Basic	\$	0.21	\$ 0.27 \$ 0.23
AFFO per unit - fully diluted <sup>(9)</sup>	\$	0.20	\$ 0.26 \$ 0.23
Distributions per unit - as reported	\$	0.22	\$ 0.26 \$ 0.26
Distributions per unit - per REIT policy	\$	0.20	
AFFO Payout Ratio - per REIT Distribution Policy		95%	
AFFO Payout Ratio - per REIT Distribution Policy - fully diluted <sup>(9)</sup>		102%	
<b>Adjusted Weighted Average Units Outstanding <sup>(5)(6)</sup></b>			
Basic		55,259,676	32,034,544 37,286,974
Diluted - FFO <sup>(9)</sup>		55,743,167	32,077,503 37,705,835
Diluted - AFFO <sup>(9)</sup>		58,577,674	35,243,602 43,971,934

**TABLE 2 - FINANCIAL AND OPERATIONAL HIGHLIGHTS CONT.**

**Notes**

- (1) Operational information includes 100% of Vital Trust. The REIT has an exposure to an approximate 24% interest in Vital Trust.
- (2) Gross Book Value is defined as total assets.
- (3) As defined in Non-IFRS measures used in this MD&A.
- (4) See Ratios and Covenants for the REIT's calculation of Interest Coverage.
- (5) Outstanding units and weighted average unit amounts, and the associated per unit amounts, for the period prior to the Combination Transaction, reflect the capital structure of NWI as adjusted for the Exchange Ratio.
- (6) Under IFRS the REIT's Class B LP Exchangeable Units and Class D GP Exchangeable Units are treated as a financial liability rather than equity. The REIT has chosen to present an adjusted basic and diluted per unit measure that includes the Class B LP Exchangeable Units and Class D GP Exchangeable Units in basic and diluted units outstanding/weighted average units outstanding. There were 19,188,063 Class B LP units outstanding as at June 30, 2015 and 18,942,211 Class B LP Exchangeable Units and 231,000 Class D GP Exchangeable Units outstanding as at December 31, 2014 and as at June 30, 2014.
- (7) FFO and AFFO are not measures recognized under IFRS and do not have standardized meanings prescribed by IFRS. FFO and AFFO as computed by the REIT may differ from similar computations as reported by other real estate investment trusts and, accordingly, may not be comparable to FFO and AFFO as reported by other such issuers. These terms are defined in this MD&A and reconciled to IFRS-based amounts reported in the consolidated financial statements of the REIT. NOI is an additional IFRS measure and NOI as calculated by the REIT may not be comparable to similar titled measures reported by other issuers.
- (8) Represents distributions to Unitholders and Class B LP Exchangeable Unit and Class D GP Exchangeable Unit unitholders on an accrual basis. Distributions are payable as at the end of the period in which they are declared by the Board of Trustees, and are paid on or around the 15th day of the following month.
- (9) Diluted units includes vested but unissued deferred trust units and the conversion of the REIT's Convertible Debentures that would have a dilutive effect upon conversion at the holders' contractual conversion price. Convertible Debentures are dilutive if the interest (net of tax and other changes in income or expense) per unit obtainable on conversion is less than the basic per unit measure.

## HIGHLIGHTS FOR THE QUARTER

### Combination Transaction

On May 15, 2015, the REIT completed the plan of arrangement under the Business Corporations Act (Alberta) pursuant to which the REIT and NWI combined to create a leading global diversified healthcare real estate investment trust with over \$2 billion of assets (the "**Combination Transaction**"). The Combination Transaction was affected by a plan of arrangement pursuant to which the REIT acquired, among other things, all of the assets of NWI. The unitholders of NWI received 0.208 of a REIT Trust Unit for each NWI trust unit held, on a tax-deferred basis. All outstanding NWI deferred units were exchanged on the same basis for REIT deferred units. In addition, NWI's exchangeable units were converted into a new class of limited partnership units using the same exchange ratio of 0.208, which are redeemable, at the option of the holder, for REIT trust units.

The Combination Transaction had previously been approved by the REIT's Board of Trustees (excluding interested trustees) based on a unanimous recommendation by an independent committee of REIT's Board of Trustees, after consultation with the independent committee's financial and legal advisors. On May 5, 2015, the Combination Transaction was approved at the special meeting of the REIT's voting unitholders by 96.64% of the total votes cast and 93.6% of the votes cast excluding NWI and other interested parties. The Combination Transaction was also approved by 99.19% of the votes cast at the special meeting of NWI unitholders. On May 13, 2015 the Alberta Court of Queen's Bench issued a final order approving the plan of arrangement under the Business Corporations Act (Alberta). The Combination Transaction also received customary regulatory approvals for transactions of this nature, including approvals from the TSX-V and TSX, Competition Act (Canada) authorities, the Australia's Foreign Investment Review Board and New Zealand's Overseas Investment Office.

### NCIB

On June 29, 2015 the REIT announced its intention to make a normal course issuer bid ("**NCIB**") for a portion of its Trust Units as appropriate opportunities arise from time to time. Subsequent to the quarter, on July 13, 2015, the TSX approved the REIT's NCIB. The REIT intends to acquire up to a maximum of 4,762,579 of its Trust Units, or approximately 10% of its public float, for cancellation over the next 12 months.

The REIT began to purchase Trust Units on July 16, 2015 and the bid will terminate 12 months from such date, or such earlier time as the REIT completes its purchases pursuant to the bid or provides notice of termination. The REIT believes that the repurchase by the REIT of a portion of outstanding Trust Units is an appropriate use of resources and is in the best interests of the REIT.

### **Acquisitions**

During the quarter the REIT completed the acquisition of development land together with a parking lot on the campus of the Vivantes Auguste-Viktoria Hospital (577 beds) in the Schöneberg district of Berlin, Germany for \$991 (€729) plus transaction costs. The parking lot has just over 50 spots let to a subsidiary of SANA, a leading German private hospital group that has a clinic adjacent to the hospital campus. There are a number of development opportunities for the vacant land which the REIT is currently evaluating.

### **Dispositions**

The REIT did not sell any investment properties during the quarter. However, as part of its on-going portfolio optimization strategy, the REIT has entered into a conditional sales agreement or letters of intent for three Canadian medical office buildings located in non-core markets. The sales of the three properties, with a combined carrying value of \$16,287, are expected to close in the third quarter and generate net proceeds of approximately \$2,500, before transaction costs. The investment properties have been classified as assets held for sale as at June 30, 2015.

### **Development**

During the quarter, the REIT progressed on the previously announced development in Canada of the family health team anchored medical office building developments at 85 The East Mall, Etobicoke (Toronto) and the Barrie Primary Care Campus development land in Barrie, Ontario. Construction has commenced on both projects and continues to be on schedule and budget, with substantial completion and initial tenant occupancy scheduled for H1-2016.

Also in the quarter, Vital Trust continued to progress on the previously announced six development projects underway in Australia totaling approximately \$78,800 of commitments.

### **Mortgage Refinancings**

During the quarter, immediately prior to completing the Combination Transaction, the REIT completed a \$50,000 second mortgage financing on a portfolio of eleven of the REIT's Canadian investment properties. The interest only second mortgage financing has a term of 24 months and bears interest at the higher of prime plus 2.75% or 5.60%. Proceeds from the financing were used to partially repay NWI's Canadian margin facilities (the "**NWH Margin Facilities**"), previously secured by 4,345,900 Trust Units of NorthWest REIT and 7,551,546 class B ("**Class B Units**") limited partnership units of NHP Holdings Limited Partnership ("**NHP LP**"). The NWH Margin Facilities, with an outstanding balance of \$68,143, were repaid in full prior to the closing of the Combination Transaction.

On June 9, 2015, the REIT entered into interest rate swaps with respect to the REIT's Brazil term loans totaling \$158,316 (R\$395,000). The interest rate swaps convert the term loans' variable interest rate into a fixed interest rate of 8.95% and mature in December 2015. In addition, on maturity, as a result of the interest rate swaps, the principal balance of the term loans will be adjusted by IPCA (the consumer price inflation measure used by the Central Bank of Brazil for guiding monetary policy).

During the quarter, on June 11, 2015, the REIT completed a \$20,000 second mortgage financing on the REIT's Dundas-Edward Centre investment property. The interest only second mortgage financing has a term of 24 months and bears interest at the higher of prime plus 2.90% or 5.75%. Proceeds from the financing were used to pay transaction costs associated with the Combination Transaction and for other general corporate uses.

### **Vital Manager – Incentive fee**

During the quarter the REIT earned a \$3,394 incentive fee from Vital Trust. Incentive fees are earned when there is an average annual increase in the gross value of the assets of Vital Trust, as defined per the Deed of Amendment and Restatement of Trust Deed relating to Vital Trust, over the relevant financial year and the two preceding years. The incentive fee is 10% of the amount of the increase with payment being received by way of subscribing for new units of Vital Trust. The incentive fee and management fees earned shall not exceed an amount equal to 1.75% per annum of the gross value of Vital Trust. As the REIT consolidates Vital Trust this incentive fee does not appear in total revenues of the REIT on the consolidated income statement of the REIT as it is an inter-company transaction. However, the REIT's Unitholders receive the benefit of approximately 76% of the fee, representing the amount that is paid by the non-controlling interest of Vital Trust and such amount has been included in the net income attributable to unitholders in the REIT's consolidated income statement.

### **Other**

On closing of the Combination Transaction NWI's net balances owing from related parties, at that time, were settled in cash in the amount of \$10,558, which eliminated balances owing from related parties of \$27,525 less distributions payable on the Exchangeable Units of \$16,967.

### **SUBSEQUENT EVENTS**

#### **Construction Financing**

On August 10, 2015 the REIT completed the first draw on an \$18,450 construction financing on the REIT's 85 The East Mall, Etobicoke property. The financing is for a term of 24 months, interest only, at a fixed rate of 3.85%. The first draw was in the amount of \$8,503 with the balance to fund, based on monthly draws, during the construction period.

#### **Mortgage Financing**

In July 2015, the REIT entered into a committed term sheet with one of its German lenders to refinance mortgages secured against five of the REIT's properties located in Berlin and Fulda, Germany. The refinancing is expected to replace the current mortgages with an outstanding balance of \$44,806 (€32,209) as at June 30, 2015, weighted average interest rate of 2.27% and weighted average term to maturity of 2.42 years. The commitment is for five first mortgages totaling \$48,490 (€34,857), bearing indicative weighted average interest rates ranging from 1.50% to 2.28% (weighted average indicative interest rate of 1.77%) and terms ranging from 5-10 years representing a weighted average term of 6.65 years. The REIT is expected to pay a prepayment fee of approximately \$909 (€654) to refinance the mortgages. The refinancing is expected to close in the third quarter of 2015 and is subject to customary loan documentation and closing conditions.

### **NCIB**

During the period from July 16, 2015 to August 11, 2015 the REIT purchased 304,00 Trust Units pursuant to its NCIB for cancellation at a volume weighted average price per unit of \$7.90, for a total cost of \$2,409 (including commissions).

### **Other**

On July 9, 2015, the REIT declared a distribution of \$0.06667 per Trust Unit to unitholders of record on July 31, 2015, payable August 17, 2015.

On August 12, 2015, the REIT declared a distribution of \$0.06667 per Trust Unit to unitholders of record on August 31, 2015, payable September 15, 2015.

## ASSETS OF THE REIT

### Summary

The following table summarizes the REIT's assets by region as at June 30, 2015:

TABLE 3 - SUMMARY OF ASSETS					
	Canada	Brazil	Germany	Australasia <sup>(1)</sup>	Consolidated Total <sup>(1)</sup>
Number of Properties	74	5	19	25	123
Asset Mix	100% MOB	100% Hospital	100% MOB	15% MOB/85% Hospital	70% MOB/30% Hospital
Gross Leaseable Area ("GLA") (million sf)	4.6	1.0	0.7	1.6	8.0
Total Assets (Cdn\$ millions) <sup>(2)</sup>	\$1,283	\$368	\$140	\$663	\$2,540
Occupancy	90.7%	100.0%	94.5%	99.3%	94.0%
WALE (Years)	4.6	21.7	5.0	17.1	9.4
Average Building Age (Years)	32	11	15	15	26
Weighted Average Cap Rate	6.7%	9.4%	6.4%	8.0%	7.4%

**Notes**

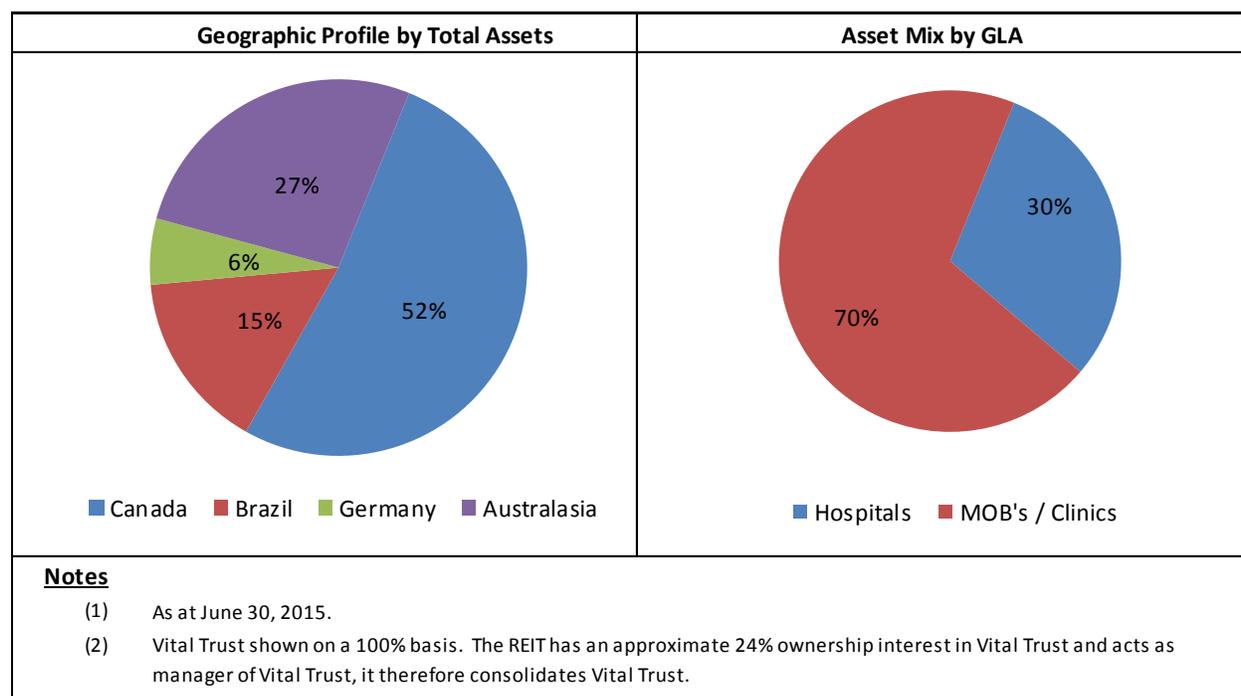
(1) Shown on a 100% basis. The REIT has an approximate 24% interest in Vital Trust and acts as manager of Vital Trust, it therefore consolidates Vital Trust.

(2) Consolidated Total includes corporate assets.

See **PART XI – PROPERTY TABLE** for additional property portfolio information.

### Diversification of Assets

The REIT's assets are diversified geographically and by asset type as follows:



## Geographic Diversification

The REIT aims to provide its investors with an exposure to a well-diversified portfolio of healthcare real estate located in the greater areas of cities such as: Auckland (NZ), Berlin (Germany), Calgary (Canada), Edmonton (Canada), Halifax (Canada), Melbourne (Australia), Montreal (Canada), Quebec City (Canada), Rio de Janeiro (Brazil), Sao Paulo (Brazil), Sydney (Australia) and Toronto (Canada).

## Asset Mix

The REIT's asset mix can be broadly categorized into hospitals and medical office buildings / clinics. A brief summary of each asset type is below:

### Hospitals:

The REIT's hospital portfolio is located in Australia, Brazil and New Zealand and represents a diversified portfolio of facilities providing healthcare services by best-in-class private hospital operators and philanthropic foundations.

All of the REIT's hospitals are leased to single tenant, hospital operators under long-term, inflation indexed, triple net lease structures in which the REIT does not absorb any property operating cost risk.

### Medical office buildings ("MOB"):

The REIT's MOB portfolio is located in Australia, Canada, Germany and New Zealand.

MOB's are similar to commercial office buildings and are typically multi-tenant properties and are primarily leased to necessity based healthcare providers.

As at June 30, 2015 and including the REIT's interest in Vital Trust on a 100% basis, the REIT had interests in 22 hospitals and 102 medical office buildings.

### ***Canada - Largest non-government owner and manager of medical office buildings and healthcare facilities***

The REIT is Canada's largest non-government owner and manager of MOB's and healthcare facilities. The REIT owns, as at June 30, 2015, a portfolio of 74 properties, located primarily in major markets such as Toronto, Montreal and Calgary, with a GLA of 4.6 million square feet and approximately 1,500 tenants. The REIT portfolio has a well-diversified tenant profile, reflecting an attractive mix of healthcare-related tenants, including regional health authorities, primary care networks, family health teams, medical and diagnostic imaging clinics, medical practitioners, pharmacies and laboratories, as well as institutional and non-healthcare tenants. The Canada region has a fully-integrated team of investment, development, asset management and portfolio operations professionals.

### ***Brazil – Long term net leases to private hospital operators***

The REIT owns a portfolio of five private hospitals varying in size from 96,875 square feet with 56 beds to 342,000 square feet full-service hospital with 305 beds. The assets are located São Paulo, Brasilia and Rio de Janeiro. The assets are single tenant properties. Four of the hospitals are leased to Rede D'Or Sao Luiz (the "**Rede D'Or Hospital Portfolio**"), a privately owned Brazilian hospital operator with 26 hospitals across the country and one of the hospitals (the "**Sabará Children's Hospital**") is leases to Hospital Sabará (the "**Sabará Tenant**"), who uses the property to operate one of the region's largest private children's hospitals. All the leases are triple-net, indexed to inflation, ranging in term from 15 years (9.3 years remaining) to 25 years (23.5 years remaining) with a WALE of 21.7 years. The Brazil region is supported by two fully-integrated investment, development and asset management professionals.

### ***Germany – High quality MOB assets located in major markets***

The REIT's German portfolio consists of 19 high quality MOB assets strategically located in the country's major markets, including Berlin, Frankfurt, Ingolstadt and Leipzig. As at June 30, 2015 the portfolio has a 94.5% occupancy rate and an approximate 5.0 year average lease term. The REIT also benefits from the strength of its fully-integrated investment, property management and asset management capabilities located in the market, which allow efficient operation and deal sourcing in the country.

### ***Australasia – Exposure to 24% of Vital Trust and 100% of Vital Manager***

The REIT acts as manager and owns an approximate 24% strategic stake in Vital Trust. Vital Trust (NZSX: VHP) is a New Zealand Stock Exchange (“**NZSX**”) listed investment fund and is Australasia's largest healthcare real estate owner. As at June 30, 2015 Vital Trust owns 18 private hospitals and 7 MOB's in Australia and New Zealand, with a 99.3% occupancy rate and an approximate 17.1 year average lease term. Through Vital Trust, the Australasia portfolio offers stable and growing cash flows underpinned by tenancies of high quality hospital and healthcare operators with long-term, inflation-indexed leases. The Vital team is a fully integrated operation with offices in Australia and New Zealand comprised of leading investment, development, asset management and property operations professionals.

The REIT's investments in Australasia are held through its strategic shareholding by way of exposure to an equity interest in Vital Trust. Table 3 above highlights certain information about Vital Trust as at June 30, 2015, on a 100% basis; noting, however, that the REIT has exposure to an approximate 24% interest in Vital Trust.

On January 1, 2015, in connection with the Internalization Transaction (as defined under **RELATIONSHIP WITH NWVP**), NWI acquired all of the rights and obligations relating to the management of Vital Trust (the “**Vital Manager**”). As a result of the acquisition of the Vital Manager and its management rights, it was determined that the NWI obtained control with respect to its investment in Vital Trust. The acquisition of control was treated as a step acquisition by NWI and effective January 1, 2015, NWI, and the REIT following its acquisition of NWI, accounts for the investment in Vital Trust as a subsidiary and consolidates the financial position and results of Vital Trust.

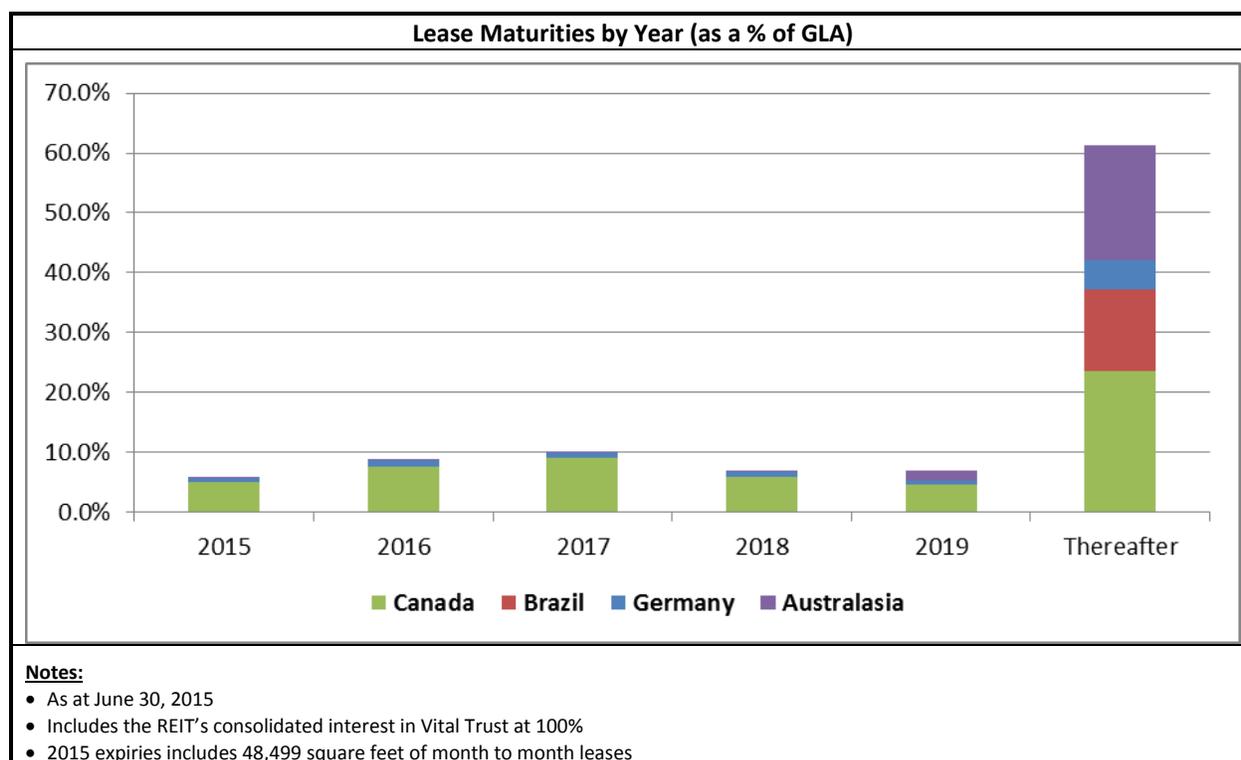
During the three and six months ended June 30, 2015, through the Internalization Transaction, the REIT acquired an additional 405,036 units of Vital Trust, which are held by the Vital Manager (defined herein). As at June 30, 2015, the REIT owned 82,064,902 units which represented a 23.99% interest in Vital Trust.

In exchange for its services, the Vital Manager earns management fees, activity-based fees for acquisitions and development activity, as well as an incentive fee. Management fees are calculated at 0.75% of the monthly average of the gross value of the assets of Vital Trust for the quarter ended on the last day of the month. Incentive fees are earned when there is an average annual increase in the gross value of the assets of Vital Trust over the relevant financial year and the two preceding years. The incentive fee is 10% of the amount of the increase with payment being received by way of subscribing for new units of Vital Trust. The management and incentive fees shall not exceed an amount equal to 1.75% per annum of the gross value of the trust. In addition, the Vital Manager earns management fees in its capacity as manager, with an Australian Financial Services License, of one of Vital Trust's Australian subsidiary trusts.

## PORTFOLIO PROFILE

### Lease Maturities

The REIT's asset diversification is complemented by a long term maturity profile, with a weighted average lease expiry of 9.4 years as at June 30, 2015.



	2015	2016	2017	2018	2019	Thereafter	Total
Canada	5%	8%	9%	6%	5%	23%	<b>55%</b>
Brazil	0%	0%	0%	0%	0%	14%	<b>14%</b>
Germany	1%	1%	1%	1%	1%	5%	<b>9%</b>
Australasia	0%	0%	0%	0%	2%	19%	<b>22%</b>
<b>Total</b>	<b>6%</b>	<b>9%</b>	<b>10%</b>	<b>7%</b>	<b>7%</b>	<b>61%</b>	<b>100%</b>

As illustrated above, an average of 8% of the REIT's GLA, matures each year, between 2015 and 2019. There REIT's expiry profile benefits from its Brazil properties which are subject to long term leases. The five hospitals are each occupied by single tenants that are leading hospital operators, and have leases expiring between September 30, 2024 and December 31, 2038. The expiry profile also reflects the longer term nature of many of the hospital tenants within the Vital Trust portfolio which has a WALE of 17.1 years.

## Leasing Activity

TABLE 3A - LEASING ACTIVITY					
	Three months ended June 30, 2015				
	Canada	Brazil	Germany	Australasia <sup>(1)</sup>	Total
Opening Occupancy	91.4%	100.0%	95.8%	99.4%	
<b>Opening Balance</b>	<b>4,158,780</b>	<b>1,019,555</b>	<b>692,379</b>	<b>1,613,733</b>	<b>7,484,447</b>
Acquisition	-	-	-	-	-
Disposition	-	-	-	-	-
Expiries	(94,463)	-	(41,762)	(26,881)	(163,106)
Renewal	71,663	-	14,776	24,574	111,013
Early Terminations	(26,134)	-	-	-	(26,134)
New Leasing	39,832	-	19,750	2,644	62,226
Month-to-Month	(21,792)	-	-	-	(21,792)
Remeasurements and other	1,207	-	754	(58)	1,902
<b>Closing Balance</b>	<b>4,129,093</b>	<b>1,019,555</b>	<b>685,897</b>	<b>1,614,011</b>	<b>7,448,556</b>
<b>Closing Occupancy</b>	<b>90.7%</b>	<b>100.0%</b>	<b>94.5%</b>	<b>99.3%</b>	<b>94.0%</b>
<b>Notes</b>					
(1) Shown on a 100% basis. The REIT has an approximate 24% interest in Vital Trust and acts as manager of Vital Trust, it therefore consolidates Vital Trust.					

### Canada

During the quarter the REIT completed 71,663 square feet of renewal leasing at an initial net rent of \$18.60 per square foot versus an expiring net rent per square foot of \$18.25, a 1.9% increase. The REIT also completed 39,832 square feet of new leasing at an initial net rent of \$12.36 per square foot.

As at June 30, 2015 the REIT had 159,886 square feet of committed leasing against future expiries and 46,831 square feet of committed leasing against vacant space at an initial net rent of \$16.23 and \$11.85 per square foot, respectively.

Occupancy decreased during the quarter primarily due to the move out of a large government tenant in one of the REIT's Atlantic properties.

TABLE 3B - EXPIRING NET RENT (\$PSF)	
As at June 30, 2015	
Month-to-Month	\$ 20.69
2015	14.18
2016	14.72
2017	17.83
2018	16.57
2019	16.53
2020+	18.14
<b>Total Expires</b>	<b>\$ 17.04</b>

### Brazil

There REIT's Brazil properties are subject to long term leases and there was no leasing activity during the quarter.

## Germany

During the quarter the REIT completed 14,776 square feet of renewal leasing and 19,750 square feet of new leasing.

As at June 30, 2015		
	Germany	
Month-to-Month	€	8.53
2015		9.26
2016		9.21
2017		11.54
2018		9.83
2019		10.03
2020+		10.31
<b>Total Expires</b>	€	<b>10.10</b>

## Australia

In April 2015, Vital Trust announced that it had an agreement with Ramsay Health Care Limited (“**Ramsay**”) for a new 21.3 year net lease of 100% of its Allamanda Private Hospital in Southport, Gold Coast, Australia. The new 21.3 year term lease is expected to commence on November 1, 2016, immediately following the departure of the current tenant. The initial minimum commencement rent will be A\$2,400 per annum, with the final commencement rent determined by as yet to be agreed capital works to ensure that Allamanda meets Ramsay’s long term requirements.

## **Tenant Mix**

The following table summarizes the REIT’s 10 largest tenants by percentage of revenue for the three months ended June 30, 2015:

	<u>Tenant</u>	<u>Country</u>	<u>%</u>	<u># of locations</u>
1	Rede D’Or Sao Luiz	Brazil	11.8%	4
2	Healthe Care	Australia	9.3%	12
3	Healthscope	Australia	2.9%	2
4	Bantrel Corportation	Canada	2.4%	1
5	Epworth Foundation	Australia	2.4%	3
6	CLSC/CSSS	Canada	1.9%	5
7	Mercy Ascot	New Zealand	1.5%	2
8	Shoppers Drug Mart	Canada	1.3%	8
9	Lawtons Drugs	Canada	1.1%	5
10	Sportsmed	Australia	1.1%	1
			<u>35.7%</u>	<u>43</u>

**Notes**

(1) The results of the REIT’s Canadian region have been grossed up to reflect a full quarter contribution from the region’s properties.

## INVESTMENT PROPERTIES

The fair value of investment properties as at June 30, 2015 was \$2,414,187 representing an implied weighted average capitalization rate of 7.5% (as at December 31, 2014 – 8.6%).

<b>TABLE 4 - INVESTMENT PROPERTIES</b>					
Expressed in thousands of Canadian dollars					
	<b>Three months ended June 30, 2015</b>				
	<b>Canada</b>	<b>Brazil</b>	<b>Germany</b>	<b>Australasia</b>	<b>Total</b>
<b>Opening Balance</b>	\$ -	\$ 365,382	\$ 133,899	\$ 599,343	\$ 1,098,624
Acquisition of NorthWest REIT <sup>(1)</sup>	1,270,031	-	-	-	1,270,031
Acquisition of control of Vital Trust	-	-	-	(8,219)	(8,219)
Acquisitions of investment properties	-	-	1,052	-	1,052
Disposition of investment properties	-	-	-	-	-
Addition to investment properties	3,801	-	393	14,731	18,925
Increase in straight-line rents	267	-	-	-	267
Transfers from (to) assets held for sale	(16,287)	-	-	-	(16,287)
Reclassification of deferred revenue	-	(11,408)	-	-	(11,408)
Fair value gain (loss)	-	8,287	(451)	76,307	84,143
Foreign currency translation	-	2,207	2,853	(28,001)	(22,941)
<b>Closing Balance</b>	<b>\$ 1,257,812</b>	<b>\$ 364,468</b>	<b>\$ 137,746</b>	<b>\$ 654,161</b>	<b>\$ 2,414,187</b>
<b>Notes</b>					
(1) The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly additions to investment properties include the acquisition of the REIT.					

<b>TABLE 4A - INVESTMENT PROPERTIES</b>					
Expressed in thousands of Canadian dollars					
	<b>Six months ended June 30, 2015</b>				
	<b>Canada</b>	<b>Brazil</b>	<b>Germany</b>	<b>Australasia</b>	<b>Total</b>
<b>Opening Balance</b>	\$ -	\$ 386,251	\$ 137,979	\$ -	\$ 524,230
Acquisition of NorthWest REIT <sup>(1)</sup>	1,270,031	-	-	-	1,270,031
Acquisition of control of Vital Trust	-	-	-	563,212	563,212
Acquisitions of investment properties	-	-	1,052	-	1,052
Addition to investment properties	3,801	-	501	24,804	29,106
Increase in straight-line rents	267	-	-	-	267
Transfers from (to) assets held for sale	(16,287)	-	-	-	(16,287)
Reclassification of deferred revenue	-	(11,408)	-	-	(11,408)
Fair value gain (loss)	-	22,319	(559)	76,830	98,590
Foreign currency translation	-	(32,694)	(1,227)	(10,685)	(44,606)
<b>Closing Balance</b>	<b>\$ 1,257,812</b>	<b>\$ 364,468</b>	<b>\$ 137,746</b>	<b>\$ 654,161</b>	<b>\$ 2,414,187</b>
<b>Notes</b>					
(1) The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly additions to investment properties include the acquisition of the REIT.					

The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly, additions to investment properties include \$1,270,031, representing the acquisition of NorthWest REIT, during the three and six months ended June 30, 2015.

On January 1, 2015, as a result of the acquisition of control of Vital Trust, the REIT acquired the investment properties of Vital Trust having a value of \$563,212.

See **LEASING COSTS AND CAPITAL EXPENDITURES** for additional information on additions to investment properties.

## Canada

During the quarter, the REIT progressed on the previously announced development of the family health team anchored medical office building developments at 85 The East Mall, Etobicoke (Toronto) and the Barrie Primary Care Campus development land in Barrie, Ontario. Construction has commenced on both projects and continues to be on schedule and budget, with substantial completion and initial tenant occupancy scheduled for H1-2016.

Expenditures on properties under development, for the three and six months ended June 30, 2015, of \$788 consisted primarily of expenditure incurred since closing of the Combination Transaction on these properties. Included in these costs is \$67 of capitalized interest. Included in investment properties are properties under development with a fair value of \$22,932 as at June 30, 2014.

During the quarter the REIT entered into a conditional sales agreement or letters of intent for three Canadian medical office buildings located in non-core markets. The sales of the three properties, with a combined carrying value of \$16,287, are expected to close in the third quarter and generate net proceeds of approximately \$2,500, before transaction costs. The investment properties have been classified as assets held for sale as at June 30, 2015.

During the three months ended June 30, 2015 external valuations were performed on properties with an aggregate value of \$288,088. These valuations were reflected in the amounts recognized on the acquisition of NorthWest REIT in Table 4A and 4B.

## Brazil

During the three and six months ended June 30, 2015 the REIT recognized fair value gains of \$8,287 and \$22,319, respectively, reflecting the actual and expected increases in rents for inflation, as contracted per the REIT's Brazil leases, increasing the portfolio's net operating income.

During the quarter as a result of an accounting change the deferred revenue liability associated with the Sabará Securitization Facility has been reclassified to investment properties.

A strengthening of the Brazilian Real relative to the Canadian dollar during the second quarter resulted in a foreign currency translation gain of \$2,207. However, year to date the Brazilian Real remains lower relative to the Canadian dollar resulting in a foreign currency loss of \$32,694 for the six months ended June 30, 2015.

## Germany

During the quarter the REIT completed the acquisition of development land together with a parking lot on the campus of the Vivantes Auguste-Viktoria Hospital (577 beds) in the Schöneberg district of Berlin, Germany for \$991 (€729) plus transaction costs. The parking lot has just over 50 spots let to a subsidiary of SANA, a leading German private hospital group that has a clinic adjacent to the hospital campus. There are a number of development opportunities for the vacant land which the REIT is currently evaluating.

The REIT recognized fair value losses, as a result of the write-off of leasing costs and building improvements related to the German portfolio, of \$451 and \$559, for the three and six months ended June 30, 2015, respectively.

A strengthening of the Euro relative to the Canadian dollar during the second quarter resulted in a foreign currency translation gain of \$2,853. However, year to date the Euro remains lower relative to the Canadian dollar resulting in a foreign currency loss of \$1,227 for the six months ended June 30, 2015.

## Australasia

During the three and six months ended June 30, 2015 the REIT recognized a fair value gain of \$76,307 and \$76,830, respectively, reflecting an approximate 100 basis point decrease in the weighted average capitalization rate of Vital Trust's portfolio to approximately 8.0%. The core drivers of the decline in the weighted average capitalization rate were the impacts of value-add developments and hospital repositioning activity on Vital Trust's portfolio, rental growth, strong occupancy, long-term leases and a general firming of capitalization rates in Australasia's healthcare real estate sector. During the three months ended June 30, 2015 external valuations were performed on Vital Trust's portfolio.

A weakening of the New Zealand dollar relative to the Canadian dollar during the second quarter resulted in a foreign currency translation loss of \$28,001. This weakness offset a first quarter foreign exchange gain and year to date the New Zealand dollar declined relative to the Canadian dollar resulting in a foreign currency loss of \$10,685 for the six months ended June 30, 2015.

During the quarter Vital Trust continued with development activities at six of its properties, all located in Australia. Vital Trust incurred expenditures on properties under development, for the three and six months ended June 30, 2015 of \$14,170 and \$24,243, respectively.

The fair values of the investment properties at June 30, 2015 and December 31, 2014 were determined based on a combination of internal valuation models incorporating available market evidence and external appraisals. During the three months ended June 30, 2015, the REIT's investment properties in Brazil, Canada and Germany were valued by internal valuation models, unless valued by external appraisal, while the investment properties of Vital Trust were all valued by external appraisals. During the year ended December 31, 2014, the full portfolio of NWI's investment properties were valued by external valuation professionals with recognized and relevant professional qualifications.

The key valuation assumptions for the REIT's investment properties are set out in the following table:

<b>TABLE 4B - INVESTMENT PROPERTIES VALUATION ASSUMPTIONS</b>				
Unaudited	<b>As at June 30, 2015</b>			
	<b>Canada</b>	<b>Brazil</b>	<b>Germany</b>	<b>Australasia</b>
Discount rate - range	6.0% - 9.8%	10.0%	6.5% - 7.0%	8.3% - 11.0%
Discount rate - weighted average	7.6%	10.0%	6.7%	9.1%
Terminal capitalization rate - range	5.8% - 8.8 %	9.0%	6.9% - 8.4%	7.4% - 10.3%
Terminal capitalization rate - weighted average	7.0%	9.0%	7.4%	8.5%
Implied capitalization rate - range	5.3% - 9.4 %	9.4%	5.7% - 7.4%	7.0% - 10.3%
Implied capitalization rate - weighted average	6.7%	9.4%	6.4%	8.0%
	<b>As at December 31, 2014</b>			
	<b>Canada</b>	<b>Brazil</b>	<b>Germany</b>	<b>Australasia</b>
Discount rate - range	6.0% - 9.8%	10.0%	6.5% - 7.0%	8.8% - 12.5%
Discount rate - weighted average	7.5%	10.0%	6.7%	10.4%
Terminal capitalization rate - range	5.8% - 8.8 %	9.0%	6.9% - 8.4%	7.3% - 11.3%
Terminal capitalization rate - weighted average	6.9%	9.0%	7.4%	9.6%
Implied capitalization rate - range	5.3% - 9.4 %	9.4%	5.7% - 7.4%	7.1% - 12.0%
Implied capitalization rate - weighted average	6.8%	9.4%	6.4%	9.0%

## DEVELOPMENT ACTIVITY

The REIT has identified development as alternative way to create value. It is expected that development activity will become a more important component of the REIT's growth over time. The expectation is largely contingent upon completing the development projects in the manner contemplated. The most important factor affecting completion will be successful execution of construction plans, timing and costs of each project.

The REIT is undertaking the following development activities which are at various stages of execution ranging from planning to active development:

(In \$ millions except percentage amounts)								
	Number of Projects	Estimated Completion Date	Estimated Project Costs	Estimated Costs to Complete	% Pre-leased	Anticipated Project Yield	Anticipated Stabilized NOI	Potential value accretion
Australia	6	Q3/Q4 2016	78.3	41.9	100%	9.5%	7.5	12.3
Brazil	2	Q4 2016/18	56.0	56.0	100%	10.5%	5.9	6.6
Canada	2	Q3 2015 / Q2 2016	49.7	25.9	69%	n/a	3.6	4.7
	<u>10</u>		<u>184.0</u>	<u>123.8</u>			<u>16.9</u>	<u>23.5</u>

The reader is cautioned that the above information is forward-looking and actual results may vary materially. See **FORWARD-LOOKING INFORMATION ADVISORY**.

The Australian development activity pertains to Vital Trust's assets of Hurstville Private Hospital, Belmont Private Hospital, Marian Clinic, Maitland Private Hospital and South Eastern Private Hospital. The Australian development is expected to be funded through Vital Trust's existing resources.

The Brazilian development activity relates to expansion planned for both the REIT's HMB and Coracao hospitals and is expected to be funded through a combination of existing resources and property financing.

The Canadian development activity relates to the REITs property located at 81-85 The East Mall, Etobicoke, Ontario and Barrie Primary Care Campus development land in Barrie, Ontario, both acquired in January 2015.

Estimated stabilized NOI is Management's estimate of the amount of annual NOI the development activity will generate upon substantial completion. Estimated total cost includes acquisition cost, estimated total construction and financing costs. The material assumption made in formulating the estimated total cost is that construction and financing costs remain stable for the remainder of the development period in each of the REIT's regions. Estimated project yield on cost is the estimated annual NOI as a percentage of the estimated total cost. Estimated cost to complete is the difference between the estimated total cost and the costs incurred to date.

## LEASING COSTS AND CAPITAL EXPENDITURES

<b>TABLE 5 - LEASING COSTS AND CAPITAL EXPENDITURES</b>					
Expressed in thousands of Canadian dollars					
<b>Three months ended June 30, 2015</b>					
Unaudited	<b>Canada</b>	<b>Brazil</b>	<b>Germany</b>	<b>Australasia</b>	<b>Total</b>
<b>Additions to investment properties</b>					
Leasing Costs <sup>(1)</sup>	\$ 195	\$ -	\$ 8	\$ -	\$ 203
Tenant improvements <sup>(2)</sup>	650	-	196	191	1,037
Maintenance capital expenditures	562	-	79	151	792
Other capital expenditures	1,606	-	110	219	1,935
	<b>3,013</b>	<b>-</b>	<b>393</b>	<b>561</b>	<b>3,967</b>
Internal leasing costs expensed <sup>(1)</sup>	<b>211</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>211</b>
	<b>3,224</b>	<b>-</b>	<b>393</b>	<b>561</b>	<b>4,178</b>
Less:					
Recoverable maintenance capital expenditures	(562)	-	-	-	(562)
Other value enhancing and non-recurring capital expenditures	(960)	-	(110)	-	(1,070)
<b>Leasing costs and non-recoverable maintenance capital expenditures</b>	<b>\$ 1,702</b>	<b>\$ -</b>	<b>\$ 283</b>	<b>\$ 561</b>	<b>\$ 2,546</b>
<b>AFFO adjustment for leasing costs and non-recoverable maintenance capital expenditures <sup>(3)</sup></b>	<b>\$ 1,169</b>	<b>\$ -</b>	<b>\$ 187</b>	<b>\$ 561</b>	<b>\$ 1,917</b>
<b>Leasing costs and non-recoverable maintenance capital expenditures in excess of AFFO adjustment</b>	<b>\$ 533</b>	<b>\$ -</b>	<b>\$ 96</b>	<b>\$ -</b>	<b>\$ 629</b>
<b>Six months ended June 30, 2015</b>					
	<b>Canada</b>	<b>Brazil</b>	<b>Germany</b>	<b>Australasia</b>	<b>Total</b>
<b>Additions to investment properties</b>					
Leasing Costs <sup>(1)</sup>	\$ 195	\$ -	\$ 11	\$ -	\$ 206
Tenant improvements <sup>(2)</sup>	650	-	197	191	1,038
Maintenance capital expenditures	562	-	182	151	895
Other capital expenditures	1,606	-	111	219	1,936
	<b>3,013</b>	<b>-</b>	<b>501</b>	<b>561</b>	<b>4,075</b>
Internal leasing costs expensed <sup>(1)</sup>	<b>211</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>211</b>
	<b>3,224</b>	<b>-</b>	<b>501</b>	<b>561</b>	<b>4,286</b>
Less:					
Recoverable maintenance capital expenditures	(562)	-	-	-	(562)
Other value enhancing and non-recurring capital expenditures	(960)	-	(111)	-	(1,071)
<b>Leasing costs and non-recoverable maintenance capital expenditures</b>	<b>\$ 1,702</b>	<b>\$ -</b>	<b>\$ 390</b>	<b>\$ 561</b>	<b>\$ 2,653</b>
<b>AFFO adjustment for leasing costs and non-recoverable maintenance capital expenditures <sup>(3)</sup></b>	<b>\$ 1,169</b>	<b>\$ -</b>	<b>\$ 204</b>	<b>\$ 561</b>	<b>\$ 1,934</b>
<b>Leasing costs and non-recoverable maintenance capital expenditures in excess of AFFO adjustment</b>	<b>\$ 533</b>	<b>\$ -</b>	<b>\$ 186</b>	<b>\$ -</b>	<b>\$ 719</b>
<b>Notes</b>					
(1) The leasing costs exclude base salary and benefits of the internal leasing department which have been expensed.					
(2) Tenant improvements include tenant allowances and landlord's work.					
(3) In Canada and Germany, due to the nature of the portfolios, on a quarterly basis and during portfolio repositioning, leasing costs, tenant improvements and maintenance capital expenditures can fluctuate and as such, should not be regarded as stabilized. As a result the REIT uses a reserve of 6% of revenue from investment properties in Canada and Germany when determining AFFO. In Brazil and Australasia due to the long term, triple net nature of the leases the REIT uses actual leasing costs and non-recoverable maintenance capital expenditures when determining AFFO.					

### Canada

On a quarterly basis and during portfolio repositioning, leasing costs, tenant improvements and capital expenditures can fluctuate and as such, should not be regarded as stabilized. Further, in accordance with the REIT's strategy of extending average lease term whenever possible, especially for primary medical tenancies, often non-recurring leasing costs are involved.

Other capital expenditures include \$857 related to the refurbishment of the parking garage at Queensway Professional Centre in Mississauga.

### **Brazil**

All of the REIT's hospitals in Brazil are leased to single tenant, hospital operators under long-term, inflation indexed, triple net lease structures in which the REIT does not absorb any property operating cost risk. As a result the REIT does not incur any leasing or capital expenditures at the REIT's Brazil hospitals and therefore the REIT uses actual expenditures (if ever applicable) in determining AFFO.

### **Germany**

On a quarterly basis leasing costs, tenant improvements and capital expenditures can fluctuate and as such, should not be regarded as stabilized. Additions to the German investment properties for the three and six months ended June 30, 2015 were \$393 and \$501, respectively.

### **Australasia**

The majority of Vital Trust's assets (17 private hospitals and 7 MOB's and one development site) represent hospitals leased to single tenant, hospital operators under long-term, inflation indexed, triple net lease structures in which Vital Trust does not absorb any property operating cost risk. As a result, Vital Trust does not incur significant leasing or maintenance capital expenditures. For Vital Trust's MOB portfolio, leasing costs, tenant improvements and maintenance capital expenditures can be incurred. The REIT has elected to recognize actual leasing and maintenance capital expenditures incurred by Vital Trust in determining AFFO due to the significant proportion of Vital Trust's portfolio comprising of hospitals.

## PART III – RESULTS FROM OPERATIONS

### NET INCOME

The following is a summary of selected financial information from the consolidated statements of income and comprehensive income for the three and six months ended June 30, 2015 and June 30, 2014:

<b>TABLE 6 - RESULTS FROM OPERATIONS</b>						
Expressed in thousands of Canadian dollars						
	Three months ended June 30			Six months ended June 30		
	2015 (Unaudited)	2014 (Unaudited)	Variance (Unaudited)	2015 (Unaudited)	2014 (Unaudited)	Variance (Unaudited)
<b>Net Operating Income</b> <sup>(1)</sup>						
Revenue from investment properties	\$ 44,837	\$ 10,496	\$ 34,341	\$ 71,770	\$ 20,655	\$ 51,115
Property operating costs	(10,744)	(311)	(10,433)	(13,700)	(737)	(12,963)
	<b>34,093</b>	<b>10,185</b>	<b>23,908</b>	<b>58,070</b>	<b>19,918</b>	<b>38,152</b>
<b>Other income</b>						
Share of profit (loss) from associates	590	(7,864)	8,454	2,153	(2,981)	5,134
Management fee participation	-	922	(922)	-	1,339	(1,339)
Interest income	114	444	(330)	571	882	(311)
	<b>704</b>	<b>(6,498)</b>	<b>7,202</b>	<b>2,724</b>	<b>(760)</b>	<b>3,484</b>
	<b>34,797</b>	<b>3,687</b>	<b>31,110</b>	<b>60,794</b>	<b>19,158</b>	<b>41,636</b>
<b>Other expenses</b>						
Mortgage and loan interest expense	(15,466)	(7,160)	(8,306)	(25,980)	(14,071)	(11,909)
General and administrative expenses	(6,875)	(1,988)	(4,887)	(12,581)	(3,537)	(9,044)
Transaction costs	(5,020)	-	(5,020)	(9,395)	-	(9,395)
Other Finance costs	13,242	222	13,020	6,191	(27,966)	34,157
Foreign exchange gain (loss)	3,916	1,322	2,594	1,749	(2,897)	4,646
Amortization of intangible asset	-	(391)	391	-	(781)	781
<b>Income (Loss) before the undernoted items</b>	<b>24,594</b>	<b>(4,308)</b>	<b>28,902</b>	<b>20,778</b>	<b>(30,094)</b>	<b>50,872</b>
Fair value adjustment of DUP Liability	1,332	23	1,309	1,685	(1)	1,686
Fair value adjustment of investment properties	84,143	(3,659)	87,802	98,590	(3,543)	102,133
Net loss on disposal of investment properties	-	(9)	9	-	(98)	98
Gain on business combination	57,880	-	57,880	57,880	-	57,880
Gain (Loss) on derivative financial instruments	1,409	(246)	1,655	132	(351)	483
<b>Income (Loss) before taxes</b>	<b>169,358</b>	<b>(8,199)</b>	<b>177,557</b>	<b>179,065</b>	<b>(34,087)</b>	<b>213,152</b>
Income tax expense	(16,456)	(702)	(15,754)	(23,269)	(1,834)	(21,435)
<b>Net income (loss)</b>	<b>\$ 152,902</b>	<b>\$ (8,901)</b>	<b>\$ 161,803</b>	<b>\$ 155,796</b>	<b>\$ (35,921)</b>	<b>\$ 191,717</b>
<b>Net income (loss) attributable to:</b>						
Unitholders	\$ 100,920	\$ (8,901)	\$ 109,821	\$ 99,379	\$ (35,921)	\$ 135,300
Non-controlling interest	51,982	-	51,982	\$ 56,417	-	56,417
	<b>\$ 152,902</b>	<b>\$ (8,901)</b>	<b>\$ 161,803</b>	<b>\$ 155,796</b>	<b>\$ (35,921)</b>	<b>\$ 191,717</b>
<b>Notes</b>						
(1) NOI is an additional IFRS measure presented on the consolidated statement of income and comprehensive income. NOI is defined in this MD&A and analyzed in greater detail in section "Net Operating Income"						

The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly the financial results for the periods prior to completion of the Combination Transaction reflect the results of NWI. The financial results for the periods subsequent to the completion of the Combination Transaction reflect the consolidated results of the REIT and NWI.

See **PART XII – SUPPLEMENTAL DISCLOSURE** for additional information on the components of net income.

## Revenue from investment properties

Revenue from investment properties for the three months ended June 30, 2015 was \$44,837 which is \$34,341 greater than the three months ended June 30, 2014. Of this increase, \$19,476 is attributable to the consolidation of the results of the REIT with NWI following completion of the Combination Transaction; \$14,360 is attributable to the acquisition of control of Vital Trust effective January 1, 2015, whereby the REIT now consolidates the results of Vital Trust. Prior to the acquisition of control NWI equity accounted for its investment in Vital Trust. The remaining increase of \$505 is a result of the acquisitions of 13 medical office buildings acquired in June 2014 (the “**Core German MOB Portfolio**”) and Hohenschoenhausen which combined increased revenues for the three months ended June 30, 2015 by \$1,887; partially offset by foreign exchange due to the Euro and Brazilian Real depreciating against the Canadian dollar in the three months ended June 30, 2015 as compared to June 30, 2014.

Revenue from investment properties for the six months ended June 30, 2015 was \$71,770 which is \$51,115 greater than the three months ended June 30, 2014. Of this increase, \$19,476 is attributable to the consolidation of the results of the REIT with NWI following completion of the Combination Transaction; \$29,572 is attributable to the acquisition of control of Vital Trust effective January 1, 2015, whereby the REIT now consolidates the results of Vital Trust. The remaining variance of \$2,067 is a result of the acquisitions of the Core German MOB Portfolio and Hohenschoenhausen which combined increased revenues for the six months ended June 30, 2015 by \$3,816; partially offset by foreign exchange due to the Euro and Brazilian Real depreciating against the Canadian dollar in the six months ended June 30, 2015 as compared to June 30, 2014, as well as reduced revenue due to the disposed property in February 2014 in Germany (Marktredwitz) of \$9.

See also **NET OPERATING INCOME**.

## Property operating costs

In Canada, Germany and Australasia, property operating costs are comprised of amounts recoverable from tenants (including property taxes, maintenance, utilities and insurance) and non-recoverable expenses including certain property management costs.

The nature of the leases in Brazil is such that the tenant is responsible for all operating costs of the property. The REIT incurs social taxes applied against the revenues earned from the Brazil properties as a result of the corporate structure of the entities holding the assets. In the current quarter the REIT has reclassified social taxes, previously recognized as property operating costs, to general and administrative expenses. Prior year comparable amounts have been restated to conform to the current presentation.

Property operating costs for the three months ended June, 2015 were \$10,744 as compared to \$311 for the three months ended June 30, 2014. Of the increase, \$8,273 is attributable to the consolidation of the results of the REIT with NWI following completion of the Combination Transaction; \$1,521 is attributable to the acquisition of control of Vital Trust effective January 1, 2015, whereby the REIT now consolidates the results of Vital Trust. The remaining increase of \$639 is a result of the acquisitions of the Core German MOB Portfolio and Hohenschoenhausen which combined increased property operating costs for the three months ended June 30, 2015 by \$649 partially offset by foreign exchange due to the Euro depreciating against the Canadian dollar in the three months ended June 30, 2015 as compared to June 30, 2014.

Property operating costs for the six months ended June, 2015 were \$13,700 as compared to \$737 for the six months ended June 30, 2014. Of the increase, \$8,273 is attributable to the consolidation of the results of the REIT with NWI following completion of the Combination Transaction; \$3,526 is attributable to the acquisition of control of Vital Trust effective January 1, 2015, whereby the REIT now consolidates the results of Vital Trust. The remaining increase of \$1,164 is a result of the acquisitions of the Core German MOB Portfolio and Hohenschoenhausen which combined increased property operating costs for the six months ended June 30, 2015 by \$1,263; partially offset by the operating cost savings from the February 2014 disposed property in Germany (Marktredwitz) of \$11 and

foreign exchange due to the Euro depreciating against the Canadian dollar in the six months ended June 30, 2015 as compared to June 30, 2014.

See also **NET OPERATING INCOME**.

### Share of profit (loss) of associates

Prior to the completion of the Combination Transaction on May 15, 2015, NWI accounted for its approximate 25% ownership of the REIT using the equity method. It also used the equity method, prior to the acquisition of control of Vital Trust on January 1, 2015, to account for the approximate 24% investment in Vital Trust. The share of profit (loss) of associates relates to the proportionate share of the underlying net income of NWI's associates.

The share of profit (loss) of associates, and distributions received, for the three and six months ended June 30, 2015 and June 30, 2014 is as follows:

Expressed in thousands of Canadian dollars	Three months ended June 30			Six months ended June 30		
	2015	2014	Variance	2015	2014	Variance
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Share of profit (loss) of associates</b>						
NorthWest REIT	\$ 590	\$ (11,345)	\$ 11,935	\$ 2,153	\$ (7,672)	\$ 9,825
Vital Trust	-	3,481	(3,481)	-	4,691	(4,691)
<b>Total</b>	<b>\$ 590</b>	<b>\$ (7,864)</b>	<b>\$ 8,454</b>	<b>\$ 2,153</b>	<b>\$ (2,981)</b>	<b>\$ 5,134</b>
<b>Distributions received</b>						
NorthWest REIT	\$ 792	\$ 2,380	\$ (1,588)	\$ 3,172	\$ 4,759	\$ (1,587)
Vital Trust	1,462	1,507	(45)	2,992	3,050	(58)
<b>Total</b>	<b>\$ 2,254</b>	<b>\$ 3,887</b>	<b>\$ (1,633)</b>	<b>\$ 6,164</b>	<b>\$ 7,809</b>	<b>\$ (1,645)</b>

Notwithstanding that the REIT consolidates the results of Vital Trust from January 1, 2015 the REIT continues to receive its proportionate share of cash distributions made by Vital Trust. Distributions of \$1,462 and \$2,992 were received from Vital Trust for the three and six months ended June 30, 2015 are not reflected in the consolidated financial statements of the REIT as they are eliminated on consolidation.

### Management Fee Participation

In connection with the Internalization Transaction, the Management Fee Participation Agreement was cancelled effective January 1, 2015. As a result, the REIT did not earn the management fees under this agreement for the three and six months ended June 30, 2015. However, as part of the Internalization Transaction, the REIT acquired the Vital Manager. In exchange for its services, the Vital Manager earns management fees, activity-based fees for acquisitions and development activity, as well as an incentive fee from Vital Trust. Management fees are calculated at 0.75% of the monthly average of the gross value of the assets of Vital Trust for the quarter ended on the last day of the month. Incentive fees are earned when there is an average annual increase in the gross value of the assets of Vital Trust over the relevant financial year and the two preceding years. The incentive fee is 10% of the amount of the increase with payment being received by way of subscribing for new units of Vital Trust. The management and incentive fees shall not exceed an amount equal to 1.75% per annum of the gross value of the trust. In addition, the Vital Manager earns management fees in its capacity as manager, with an Australian Financial Services License, of one of Vital Trust's Australian subsidiary trusts.

During the second quarter the REIT earned a \$3,394 incentive fee from Vital Trust. As the REIT consolidates Vital Trust this incentive fee, and all management fees earned by the Vital Manager, do not appear on the consolidated income statement of the REIT as it is an inter-company transaction. However, the REIT's Unitholders receive the benefit of approximately 76% of the fees, representing the amount that is paid by the non-controlling interest of Vital Trust.

See **Part XII – Supplemental Disclosure** for additional disclosure related to the income earned by the Vital Manager.

### Interest income

Interest income represents amounts earned on invested cash balances and related party balances (see **PART V – RELATED PARTY TRANSACTIONS**). For the three and six months ended June 30, 2015, the REIT recorded interest income of \$114 and \$571, respectively, which decreased from the comparable prior year period as related party receivables were settled on closing of the Combination Transaction.

### Mortgage and loan interest expense

Mortgage and loan interest expense for the three and six months ended June 30, 2015 and June 30, 2014 is as follows:

Expressed in thousands of Canadian dollars	Three months ended June 30			Six months ended June 30		
	2015	2014	Variance	2015	2014	Variance
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Canada</b>						
NWH Margin Facilities	\$ 721	\$ 1,615	\$ 894	\$ 2,203	\$ 3,230	\$ 1,027
Mortgages	4,098	-	(4,098)	4,098	-	(4,098)
<b>Brazil</b>						
Brazil Term Loans	4,647	3,272	(1,375)	7,627	6,366	(1,261)
<b>Germany</b>						
Mortgages	438	260	(178)	885	518	(367)
<b>Australasia</b>						
Vital Margin Facilities	777	829	52	1,590	1,602	12
Term loans	2,520	-	(2,520)	5,425	-	(5,425)
<b>Corporate</b>						
Acquisition Facility	491	491	-	976	976	-
Revolving Credit Facility	69	-	(69)	69	-	(69)
Other	40	-	(40)	63	-	(63)
Convertible Debentures						
NWH.DB	272	-	(272)	272	-	(272)
NWH.DB.A	366	366	-	728	728	-
NWH.DB.B	327	327	-	651	651	-
NWH.DB.C	700	-	(700)	1,393	-	(1,393)
<b>Total mortgage and loan interest expense</b>	<u>\$ 15,466</u>	<u>\$ 7,160</u>	<u>\$ (8,306)</u>	<u>\$ 25,980</u>	<u>\$ 14,071</u>	<u>\$ (11,909)</u>

The mortgage and loan interest expense for the three months ended June 30, 2015 was \$15,466, an increase of \$8,306 over the prior year period. Of the increase, \$4,098 is attributable to the consolidation of the results of the REIT with NWI following completion of the Combination Transaction; \$2,520 is attributable to the acquisition of control of Vital Trust effective January 1, 2015, whereby the REIT now consolidates the results of Vital Trust.

The mortgage and loan interest expense for the six months ended June 30, 2015 was \$25,980, an increase of \$11,909 over the prior year period. Of the increase, \$4,098 is attributable to the consolidation of the results of the REIT with NWI following completion of the Combination Transaction; \$5,425 is attributable to the acquisition of control of Vital Trust effective January 1, 2015, whereby the REIT now consolidates the results of Vital Trust.

For additional information on the REIT's debt see **CAPITAL STRUCTURE – Debt**.

### Canada

During the quarter, immediately prior to completing the Combination Transaction, the NWH Margin Facilities, with an outstanding balance of \$68,143, were repaid. As a result the interest expense associated with the NWH Margin

Facilities decreased as compared to the prior year comparable periods.

Mortgage interest expense in the current quarter and year to date reflects the consolidation of the NorthWest REIT's Canadian mortgage portfolio following closing of the Combination Transaction. The weighted average interest rate of the Canadian mortgage portfolio as a June 30, 2015 was 4.51%.

#### Brazil

The increase in interest expense for the three and six months end June 30, 2015 over the prior year comparable periods reflects the increase to the interest rate, on the outstanding term loans on the Rede D'Or Hospital Portfolio (the "**Brazil Term Loans**"), in December 2014 from 6.87% to 7.30%, on April 1, 2015 from 7.30% to floating rates ranging from 12%-14.5%, and to 8.95% from June 9, 2015; partially offset by the impact of foreign exchange due to the depreciation of the Brazilian Real from 2014 to 2015.

#### Germany

The increase in mortgage interest expense over the prior year quarter and year to date comparable is primarily a result of the 2014 acquisitions of the Core German MOB Portfolio and Hohenschoenhausen, partially offset by the sale of the Marktredwitz property in February 2014, and repayment of the related mortgage, as well as, the impact of foreign exchange due to the depreciation of the Euro from 2014 to 2015. The weighted average interest rate of the German mortgages was 2.35% as at June 30, 2015 as compared to 2.47% as at June 30, 2014.

#### Australasia

The REIT has margin facilities secured by the units it owns of Vital Trust (the "**Vital Margin Facilities**"). Vital Margin Facilities bear interest at a rate that fluctuates with the one-month rate for New Zealand dollar bills of exchange (the "**BKBM**" rate). The weighted average interest rate of the Vital Margin Facilities was 6.68% as at June 30, 2015 as compared to 6.76% as at June 30, 2014. The slight increase in interest rate is offset by the result of foreign exchange due to the depreciation of the New Zealand dollar from the comparable prior periods.

The term loans interest expense in the current quarter and year to date reflects the consolidation of Vital Trust from January 1, 2015. The weighted average interest rate of the Vital Trust term loans was 5.42% as at June 30, 2014.

#### Corporate

NorthWest REIT's Revolving Credit Facility (as defined under **CAPITAL STRUCTURE – Debt**) bears interest at a rate equal to the bank's prime rate plus 1.00% or Bankers' Acceptances plus 2.00%. Interest expense reflects interest on the Revolving Credit Facility since the closing of the Combination Transaction.

Interest expense on the Convertible Debentures has increased over the comparable prior year periods following consolidation of NorthWest REIT's Convertible Debenture Series NWH.DB following closing of the Combination Transaction. In addition NWI issued Series NWH.DB.C on September 23, 2014.

For additional information on the REIT's Convertible Debentures and associated interest rates see **CAPITAL STRUCTURE – Debt**.

#### **General and administrative expenses ("G&A")**

General and administrative expenses for the three months ended June 30, 2015 were \$6,875 as compared to \$1,988 in the comparable period in 2014 (prior years G&A has been restated to reflect the reclassification of Brazil's social taxes to G&A from property operating costs). The increase over the prior year period includes \$1,534 related to the consolidation of the results of NorthWest REIT with NWI following completion of the Combination

Transaction and \$604 being Vital Trust's general and administrative expenses for the three months ended June 30, 2015 (net of management fees payable to the Vital Manager of \$4,733, which are eliminated on consolidation). The remaining increase in G&A of \$2,749 primarily relates to the Internalization Transaction, including G&A associated with the Vital Manager. G&A for the three months ended June 30, 2015 includes non-cash DUP Compensation Expense (as defined under **ADJUSTED FUNDS FROM OPERATIONS ("AFFO") – DUP Compensation Expense**) of \$2,789 (three months ended June 30, 2014 - \$56).

General and administrative expenses for the six months ended June 30, 2015 were \$12,581 as compared to \$3,537 in the comparable period in 2014. The increase over the prior year period includes \$1,534 related to the consolidation of the results of NorthWest REIT with NWI following completion of the Combination Transaction and \$761 being Vital Trust's general and administrative expenses for the six months ended June 30, 2015 (net of management fees payable to the Vital Manager of \$6,076, which are eliminated on consolidation). The remaining increase in G&A of \$6,749 primarily relates to the Internalization Transaction, including G&A associated with the Vital Manager. G&A for the six months ended June 30, 2015 includes non-cash DUP Compensation Expense of \$5,278 (six months ended June 30, 2014 - \$103).

### Transaction costs

For the three months ended June 30, 2015 the REIT incurred transaction costs of \$5,020 (six months ended June 30, 2015 - \$9,395) which includes \$107 (six months ended June 30, 2015 - \$798) related to the Internalization Transaction and \$4,732 (six months ended June 30, 2015 - \$8,409) related to costs incurred by NWI related to the Combination Transaction. As both the Internalization and Combination Transactions are business combinations, the transaction costs incurred are expensed in the period incurred. For the three and six months ended June 30, 2014, there were no transaction costs incurred.

### Other Finance costs

Other finance costs for the three and six months ended June 30, 2015 and 2014 consisted of the following:

	Three months ended June 30			Six months ended June 30		
	2015	2014	Variance	2015	2014	Variance
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Distributions on Exchangeable Units	\$ 4,249	\$ 5,070	\$ 821	\$ 9,323	\$ 10,079	\$ 756
Loss on revaluation of financial liabilities	852	3,945	3,093	6,719	9,386	2,667
Amortization of deferred financing costs	1,949	2,645	696	3,871	4,994	1,123
Amortization of marked to market adjustment	(643)	-	643	(643)	-	643
Fair value adjustment of Convertible Debentures	1,775	(1,716)	(3,491)	6,112	1,831	(4,281)
Convertible Debenture issuance costs	-	-	-	1	3	2
Fair value adjustment of Exchangeable Units	(21,424)	(10,166)	11,258	(31,574)	1,673	33,247
<b>Total Finance Costs</b>	<b>\$ (13,242)</b>	<b>\$ (222)</b>	<b>\$ 13,020</b>	<b>\$ (6,191)</b>	<b>\$ 27,966</b>	<b>\$ 34,157</b>

### Distributions on Exchangeable Units

Under IFRS, Exchangeable Units distributions are treated as a finance cost. The Exchangeable Units receive distributions on an equivalent per unit basis to the distributions declared on the Trust Units. The decrease in distributions over the comparable three and six months ended June 30 reflects the reduction in distributions per unit from \$0.0881 per month (as adjusted for the Exchange Ratio) to \$0.0667 following closing of the Combination Transaction. This was partially offset an additional 14,852 Exchangeable Units (as adjusted for the Exchange Ratio) issued on January 1, 2015 and 238,551 Exchangeable Units (as adjusted for the Exchange Ratio) issued on April 28, 2014. 7,551 Exchangeable Units (as adjusted for the Exchange Ratio) were also exchanged and cancelled on May 16, 2014.

### Loss on revaluation of financial liabilities

On maturity, the principal balance of both of the Brazil Term Loans and the holdbacks payable (included in deferred consideration), in respect of the Hospital e Maternidade Brasil (“HMB”) acquisition, settled in December 2014, and the three hospitals acquired from Rede D’Or Sao Luiz in December 2013 (the “Rede D’Or Hospital Portfolio Acquisition”), were to be or will be adjusted by the inflation rate (the consumer price inflation measure used by the Central Bank of Brazil for guiding monetary policy (“IPCA”) or the Certificate of Interbank Deposit rate (the average one-day interbank deposit rate (“CDI”)) from the date of inception of these liabilities to their respective maturities. The decrease over the comparable prior year periods reflects settlement of the HMB holdback, as well as, the Brazilian Real depreciating against the Canadian dollar since the comparable prior year period; partially offset by higher inflation rates in the current year. The annual inflation rate for June 30, 2015 was 8.89% as compared to 6.52% for June 30, 2014.

### Amortization of deferred financing costs

Included in Finance Costs is amortization of deferred financing costs incurred to arrange mortgage or debt financing. The decrease in deferred financing costs relative to 2014 is primarily due to the refinancing of the Brazil Term Loans in December 2014, resulting in lower financing fees as compared to the fees incurred in December 2013 when the loans were initially entered into, as well as the foreign exchange impact of the declining Brazilian Real relative to the Canadian dollar.

### Fair value adjustment of Convertible Debentures

Under IFRS, the REIT has elected to measure Convertible Debentures at fair value. The fair value of the Convertible Debentures is based on the closing trading price of the REIT’s Convertible Debentures as at the reporting date. Table 6E summarizes the closing prices of the REIT’s Convertible Debentures at each quarter end for the last nine quarters:

	Jun-15	Mar-15	Dec-14	Sep-14	Jun-14	Mar-14	Dec-13	Sep-13	Jun-13
Month-end closing price (Canadian \$)									
NWH.DB <sup>(1)</sup>	1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NWH.DB.A <sup>(2)</sup>	1,000.00	960.10	900.10	945.60	905.10	950.00	855.00	870.00	920.50
NWH.DB.B <sup>(2)</sup>	1,010.00	970.00	998.70	1,020.00	959.90	1,000.00	920.00	900.00	N/A
NWH.DB.C <sup>(2)</sup>	1,000.00	969.90	880.00	975.00	N/A	N/A	N/A	N/A	N/A
<b>Notes</b>									
(1) The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly the financial results for the periods prior to completion of the Combination Transaction reflect the results of NWI. As a result the REIT’s NWH.DB series of convertible debentures has been excluded from the above analysis for period prior to completion of the Combination Transaction.									
(2) Pursuant to the Combination Transaction NWI’s convertible debentures previously trading under the symbols MOB.DB, MOB.DB.A and MOB.DB.B, were assumed by the REIT, ceased to trade on the TSX Venture Exchange at the close of business on May 19, 2015 and commenced trading on the TSX under the symbols NWH.DB.A, NWH.DB.B and NWH.DB.C, respectively, on May 20, 2015.									

An increase in the price of a convertible debenture results in a fair value loss to the REIT and a decrease in the price of a convertible debenture results in a fair value gain to the REIT.

### Convertible Debenture issuance costs

There were no significant Convertible Debenture issue costs during the three and six months ended June 30, 2015 and 2014.

### Exchangeable Units – Fair value adjustment

The Exchangeable Units, under IFRS, are measured at fair value. The fair value of the Exchangeable Units mirrors

the trading price of the REIT Trust Units. An increase in the trading price of a REIT Trust Unit will result in a corresponding increase in the fair value of the Exchangeable Units liability and a fair value loss to the REIT. A decrease in the trading price of a REIT Trust Unit will result in a corresponding decrease in the fair value of the Exchangeable Units liability and a fair value gain to the REIT.

Table 6F summarizes the closing prices of the REIT Trust Units at each quarter end for the last nine quarters:

TABLE 6E - CLOSING PRICE OF REIT TRUST UNITS									
	Jun-15	Mar-15	Dec-14	Sep-14	Jun-14	Mar-14	Dec-13	Sep-13	Jun-13
Month-end closing price (Canadian \$)	7.97	9.09	9.62	10.53	9.81	10.34	9.71	8.94	9.81
<b>Notes</b>									
(1) The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly the financial results for the periods prior to completion of the Combination Transaction reflect the results of NWI. As a result the closing price of NWI's units presented above, for periods prior to completion of the Combination Transaction, have been adjusted by the Exchange Ratio.									

### Foreign exchange gain (loss)

The REIT's financial assets and liabilities denominated in foreign currencies are revalued at the end of each period at the prevailing balance sheet rate. The REIT's foreign exchange gain (loss) for the periods relates primarily to the revaluation of the Vital Margin Facilities which are denominated in New Zealand dollars and held by a Canadian subsidiary of the REIT, and which is predominantly an unrealized exchange movement, as well as, exchange movements related to Australian dollar denominated loans held by Vital Trust.

For the three months ended June 30, 2015, the REIT recorded a foreign exchange gain of \$3,916, which is made up of a realized exchange gain of \$169 and an unrealized exchange gain of \$3,747. The exchange gain during the three months ended June 30, 2015 is primarily due to foreign exchange gains on the Vital Margin Facilities partially offset by exchange losses in Vital Trust related to Australian dollar denominated loans. During the three months ended June 30, 2015, the New Zealand dollar weakened by approximately 11% relative to the Canadian dollar, thus decreasing the liability of the Vital Margin Facilities.

For the six months ended June 30, 2015, the REIT recorded a foreign exchange gain of \$1,749 which is made up of a realized exchange gain of \$197 and an unrealized exchange gain of \$1,552. The exchange gain during the six months ended June 30, 2015 is primarily due to foreign exchange gains on the Vital Margin Facilities partially offset by exchange losses in Vital Trust related to Australian dollar denominated loans. During the six months ended June 30, 2015 the Zealand dollar weakened by approximately 7% relative to the Canadian dollar, thus decreasing the liability of the Vital Margin Facilities.

During the three months ended June 30, 2014, the REIT recorded a foreign exchange gain of \$1,322 as a result of the New Zealand dollar weakening relative to the Canadian dollar, thus decreasing the liability of the Vital Margin Facilities (for the six months ended June 30, 2014 – loss of \$2,897, due to the strengthening New Zealand dollar during the period).

See also

### FOREIGN EXCHANGE AND CURRENCY MANAGEMENT.

#### Amortization of intangible asset

The REIT's intangible asset relates to the rights and obligations related to the management of Vital Trust. In conjunction with the Internalization Transaction, the REIT acquired the rights to 100% of the management fees paid by Vital Trust through its acquisition of the Vital Manager. The contract that governs the fee stream paid by Vital Trust does not expire and therefore, the intangible asset is not being amortized.

Prior to the Internalization Transaction the previously recorded intangible asset, relating to the Management Fee Participation Agreement, was being amortized on a straight line basis over its determined useful life of 10 years. For the three months and six months ended June 30, 2014, the REIT had recorded \$391 and \$781 of amortization, respectively. In connection with the Internalization Transaction, the Management Fee Participation Agreement was cancelled effective January 1, 2015.

#### **Fair value adjustment of DUP Liability**

Under IFRS, the REIT's unit-based deferred unit compensation liability ("**DUP Liability**") is measured at fair value each reporting period. The fair value of the DUP Liability mirrors the trading price of the REIT Trust Units for deferred units exchangeable into REIT Trust Units, and the trading price of Vital Trust units for deferred units exchangeable into Vital Trust units.

The fair value adjustment on revaluation of the DUP Liability for the three months ended June 30, 2015 was a gain of \$1,332 (six months ended June 30, 2015 – gain of \$1,685) as compared to a fair value gain of \$23 for the three months ended June 30, 2014 (six months ended June 30, 2014 – loss of \$1).

#### **Fair value adjustment of investment properties**

For the three months ended June 30, 2015, the REIT recorded a fair value gain on investment properties of \$84,143 primarily related to the revaluation of the Vital Trust portfolio (\$76,307) and Brazil portfolio (\$8,287). For the six months ended June 30, 2015, the REIT recorded a fair value gain on investment properties of \$98,590 primarily related to the revaluation of the Vital Trust portfolio (\$76,830) and Brazil portfolio (\$22,319).

The revaluation of the Brazil portfolio during the three and six months ended June 30, 2015 is related to the actual and estimated increases in rents for inflation, increasing the portfolio's net operating income. Assumptions in respect of capitalization rates and discount rates remain unchanged from December 31, 2014.

The revaluation of the Vital Trust portfolio during the three and six months ended June 30, 2015 is primarily related to compression in discount rates and terminal capitalization rates of approximately 100 basis points.

For the three months ended June 30, 2014, the REIT recorded a fair value loss on investment properties of \$3,659 primarily related to write off of transaction costs related to the acquisition of the Core German MOB Portfolio on June 25, 2014. For the six months ended June 30, 2014, the REIT recorded a fair value loss of \$3,543 which is largely a result of the write off of transaction costs related to the acquisition of the Core German MOB Portfolio partially offset by the fair value gain recorded on the Marktredwitz investment property in Germany, that was disposed in February 2014, recognized to bring the investment property value to its disposition selling price.

See also **INVESTMENT PROPERTIES**.

#### **Net loss on disposal of investment properties**

During the three and six months ended June 30, 2014, the REIT recognized a loss on sale of its leasehold interest in a building in Marktredwitz, Germany of \$9 and \$98, respectively, due to transaction costs incurred on the sale.

## Gain/Loss on derivative financial instruments

Gain/Loss on derivative financial instruments for the three and six months ended June 30, 2015 and 2014 consisted of the following:

Expressed in thousands of Canadian dollars	Three months ended June 30			Six months ended June 30		
	2015	2014	Variance	2015	2014	Variance
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Canada</b>						
Interest rate swaps	\$ (241)	\$ -	\$ (241)	\$ (241)	\$ -	\$ (241)
<b>Brazil</b>						
Brazil Loans interest rate swaps	(515)	-	(515)	1,204	-	1,204
<b>Germany</b>						
Interest rate swaps	471	(476)	947	348	(476)	824
<b>Australasia</b>						
Vital Margin Facility interest rate swaps	(8)	5	(13)	(16)	16	(32)
Interest rate swaps	3,236	-	3,236	(14)	-	(14)
Foreign exchange derivatives	(1,621)	-	(1,621)	(1,460)	-	(1,460)
Foreign exchange contracts	87	-	87	311	-	311
<b>Corporate</b>						
Other	-	-	-	-	-	-
Warrant liability	-	225	(225)	-	109	(109)
<b>Total mortgage and loan interest expense</b>	<b>\$ 1,409</b>	<b>\$ (246)</b>	<b>\$ 1,655</b>	<b>\$ 132</b>	<b>\$ (351)</b>	<b>\$ 483</b>

## Income tax expense

The combined current tax and deferred tax expense of the REIT for the three months ended June 30, 2015 was \$16,456 (six months ended June 30, 2015 - \$23,269).

The current taxes relate primarily to the income taxes payable by subsidiaries of the REIT in Brazil, as well as the Vital Manager and Vital Trust. For the three months ended June 30, 2015, the REIT recognized a current income tax credit of \$1,215 (six months ended June 30, 2015 – current tax liability - \$295). The current tax credit recognized in the three months ended June 30, 2015 represents a credit recognized by Vital Trust related to lower taxable income in the period caused by both the settlement loss on foreign exchange derivatives of approximately \$6,700 (NZ\$8,000) and the recognition of incentive fee expense of \$3,394 (NZ\$3,773).

The REIT records deferred tax liabilities in Germany and Brazil arising primarily due to the difference between the carrying value and tax cost of its investment properties. The deferred tax expense of the REIT for the three months ended June 30, 2015 related to the German and Brazil investment properties was \$3,859 (six months ended June 30, 2015 – \$9,654). Vital Trust recorded a deferred tax liability for the three months ended June 30, 2015 of \$13,798 (six months ended June 30, 2015 - \$13,326), which relates primarily to the increase in the carrying value of its investment properties.

The current tax and deferred tax expense of the REIT for the three months ended June 30, 2014 was \$702 (six months ended June 30, 2014 - \$1,834).

The current taxes relate primarily to the income taxes payable in Brazil. For the three months ended June 30, 2014, current taxes were \$145 (six months ended June 30, 2014 - \$206).

The REIT recorded a deferred tax liability in Germany and Brazil arising primarily due to the difference between the carrying value and tax cost of its investment properties. The deferred tax expense of the REIT for the three months ended June 30, 2014 was \$557 (six months ended June 30, 2014 - \$1,628).

## NET OPERATING INCOME

NOI is an additional IFRS measure of the REIT's operating performance. NOI is defined as income from properties after operating expenses have been deducted, computed in accordance with IFRS, but before deducting interest expense, finance costs, depreciation and amortization expense, general and administrative expenses, income taxes, leasehold improvement and leasing costs, and unrecoverable capital costs. The REIT uses NOI to assess its property operating performance on an unleveraged basis. Same property NOI for the three months ended June 30, 2015 represents income from currently owned investment properties, excluding properties held for redevelopment, acquired prior to April 1, 2014. Same property NOI for the six months ended June 30, 2015 represents income from currently owned investment properties, excluding properties held for redevelopment, acquired prior to January 1, 2014.

The REIT's NOI for the three and six months ended June 30, 2015 is summarized below on a same property basis consolidated in Canadian dollars (Table 7) and then separately by region in source currency (Table 7A – Canada, Table 7B – Brazil, Table 7C - Germany and Table 7D - Australasia):

<b>TABLE 7 - SAME PROPERTY NOI</b>						
Expressed in thousands of Canadian dollars	<b>Three months ended June 30</b>			<b>Six months ended June 30</b>		
	<b>2015</b>	<b>2014</b>	<b>Variance</b>	<b>2015</b>	<b>2014</b>	<b>Variance</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>Same property NOI<sup>(1)</sup></b>						
Same property revenue from investment properties	\$ 9,114	\$ 10,426	\$ (1,312)	\$ 18,916	\$ 20,496	\$ (1,580)
Same property operating costs	(302)	(319)	17	(649)	(695)	46
	<b>8,812</b>	<b>10,107</b>	<b>(1,295)</b>	<b>18,267</b>	<b>19,801</b>	<b>(1,534)</b>
NOI of the REIT <sup>(2)</sup>	11,203	-	11,203	11,203	-	11,203
NOI of Vital Trust <sup>(3)</sup>	13,114	-	13,114	26,844	-	26,844
Acquisitions	1,239	57	1,182	2,551	57	2,494
Dispositions	-	21	(21)	3	60	(57)
Inter-company/elimination	(275)	-	(275)	(798)	-	(798)
<b>NOI<sup>(1)</sup></b>	<b>\$ 34,093</b>	<b>\$ 10,185</b>	<b>\$ 23,908</b>	<b>\$ 58,070</b>	<b>\$ 19,918</b>	<b>\$ 38,152</b>
<b>Notes</b>						
(1) NOI is an additional IFRS measure presented on the condensed consolidated statement of income and comprehensive income. NOI is defined in this MD&A.						
(2) The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly the financial results for the periods prior to completion of the Combination Transaction reflect the results of NWI.						
(3) Effective January 1, 2015, the REIT accounts for its investment in Vital Trust as a subsidiary and consolidates the financial position and results of Vital Trust.						

**TABLE 7A - SAME PROPERTY NOI - CANADA**

In thousands of CAD	Three months ended June 30			Six months ended June 30		
	2015	2014	Variance	2015	2014	Variance
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Same property NOI <sup>(1)(4)</sup></b>						
Same property revenue from investment properties	\$ 36,738	\$ 36,420	\$ 318	\$ 74,090	\$ 74,195	\$ (105)
Same property operating costs	(16,763)	(16,339)	(424)	(34,502)	(34,557)	55
	<b>19,975</b>	<b>20,081</b>	<b>(106)</b>	<b>39,588</b>	<b>39,638</b>	<b>(50)</b>
Properties held for redevelopment	-	236	(236)	136	457	(321)
Acquisitions	500	-	500	968	-	968
Dispositions	-	262	(262)	-	622	(622)
<b>NOI <sup>(1)</sup></b>	<b>\$ 20,475</b>	<b>\$ 20,579</b>	<b>\$ (104)</b>	<b>\$ 40,692</b>	<b>\$ 40,717</b>	<b>\$ (25)</b>
<b>Reclass to share of profit (loss) of associates <sup>(2)</sup></b>	<b>(9,272)</b>	<b>(20,579)</b>	<b>11,307</b>	<b>(29,489)</b>	<b>(40,717)</b>	<b>11,228</b>
<b>NOI <sup>(1) (2)</sup></b>	<b>\$ 11,203</b>	<b>\$ -</b>	<b>\$ 11,203</b>	<b>\$ 11,203</b>	<b>\$ -</b>	<b>\$ 11,203</b>

**Notes**

(1) NOI is an additional IFRS measure presented on the condensed consolidated statement of income and comprehensive income. NOI is defined in this MD&A.

(2) The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly the financial results for the periods prior to completion of the Combination Transaction reflect the results of NWI.

(3) Same property NOI is not directly comparable to the prior year periods due to acquisition adjustments associated with the Combination Transaction that impact the pattern of straight-line rent amortization. Same property NOI includes the straight-line rent income of \$164 and \$182 for the three and six months ended June 30, 2015, respectively (\$120 and \$264 for the three and six months ended June 30, 2014, respectively).

(4) Same Property NOI for Canada has been presented for information purposes only. On a consolidated basis, as NWI has been identified as the accounting acquirer of the REIT, all NOI generated by Canadian properties is treated as an acquisition.

**TABLE 7B - SAME PROPERTY NOI - BRAZIL**

In thousands of BRL and CAD	Three months ended June 30			Six months ended June 30		
	2015	2014	Variance	2015	2014	Variance
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Same property NOI <sup>(1)</sup> - in thousands of BRL</b>						
Same property revenue from investment properties	R\$ 19,707	R\$ 18,542	R\$ 1,165	R\$ 39,362	R\$ 37,086	R\$ 2,276
Same property operating costs	-	-	-	-	-	-
	<b>19,707</b>	<b>18,542</b>	<b>1,165</b>	<b>39,362</b>	<b>37,086</b>	<b>2,276</b>
Acquisitions - in thousands of BRL	-	-	-	-	-	-
Dispositions - in thousands of BRL	-	-	-	-	-	-
<b>NOI <sup>(1)</sup> - in thousands of BRL</b>	<b>R\$ 19,707</b>	<b>R\$ 18,542</b>	<b>R\$ 1,165</b>	<b>R\$ 39,362</b>	<b>R\$ 37,086</b>	<b>R\$ 2,276</b>
FX Rate	0.4004	0.4892	(0.0888)	0.4178	0.4781	(0.0603)
<b>NOI <sup>(1)</sup> - in thousands of CAD</b>	<b>\$ 7,891</b>	<b>\$ 9,071</b>	<b>\$ (1,180)</b>	<b>\$ 16,446</b>	<b>\$ 17,733</b>	<b>\$ (1,287)</b>

**Notes**

(1) NOI is an additional IFRS measure presented on the condensed consolidated statement of income and comprehensive income. NOI is defined in this MD&A.

**TABLE 7C - SAME PROPERTY NOI - GERMANY**

In thousands of Euro and CAD	Three months ended June 30			Six months ended June 30		
	2015	2014	Variance	2015	2014	Variance
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Same property NOI<sup>(1)</sup> - in thousands of Euro</b>						
Same property revenue from investment properties	€ 900	€ 907	€ (7)	€ 1,792	€ 1,838	€ (46)
Same property operating costs	(222)	(213)	(9)	(471)	(462)	(9)
	<b>678</b>	<b>694</b>	<b>(16)</b>	<b>1,321</b>	<b>1,376</b>	<b>(55)</b>
Acquisitions - in thousands of Euro	910	38	872	1,852	38	1,814
Dispositions - in thousands of Euro	-	14	(14)	2	40	(38)
<b>NOI<sup>(1)</sup> - in thousands of Euro</b>	<b>€ 1,588</b>	<b>€ 746</b>	<b>€ 842</b>	<b>€ 3,175</b>	<b>€ 1,454</b>	<b>€ 1,721</b>
FX Rate	1.3597	1.4955	(0.1358)	1.3779	1.5034	(0.1255)
<b>NOI<sup>(1)</sup> - in thousands of CAD</b>	<b>\$ 2,160</b>	<b>\$ 1,115</b>	<b>\$ 1,045</b>	<b>\$ 4,375</b>	<b>\$ 2,186</b>	<b>\$ 2,189</b>
<b>Notes</b>						
(1) NOI is an additional IFRS measure presented on the condensed consolidated statement of income and comprehensive income. NOI is defined in this MD&A.						

**TABLE 7D - SAME PROPERTY NOI - AUSTRALASIA**

In thousands of NZD and CAD	Three months ended June 30			Six months ended June 30		
	2015	2014	Variance	2015	2014	Variance
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Same property NOI<sup>(1)(3)</sup> - in thousands of NZD</b>						
Same property revenue from investment properties	\$ 16,124	\$ 16,117	\$ 7	\$ 32,615	\$ 32,618	\$ (2)
Same property operating costs	(1,901)	(1,695)	(205)	(4,020)	(3,696)	(323)
	<b>14,224</b>	<b>14,422</b>	<b>(198)</b>	<b>28,596</b>	<b>28,921</b>	<b>(326)</b>
Acquisitions - in thousands of NZD	354	-	354	708	-	708
Dispositions in thousands of NZD	-	88	(88)	-	175	(175)
<b>NOI<sup>(1)</sup> - in thousands of NZD</b>	<b>14,577</b>	<b>\$ 14,510</b>	<b>\$ 68</b>	<b>\$ 29,304</b>	<b>\$ 29,096</b>	<b>\$ 207</b>
FX Rate	0.8996	0.9388	(0.0392)	0.9160	0.9312	(0.0152)
<b>NOI<sup>(1)</sup> - in thousands of CAD</b>	<b>\$ 13,114</b>	<b>\$ 13,622</b>	<b>\$ (508)</b>	<b>\$ 26,844</b>	<b>\$ 27,093</b>	<b>\$ (249)</b>
Reclass to share of profit (loss) of associates <sup>(2)</sup>	-	(13,622)	13,622	-	(27,093)	27,093
<b>NOI<sup>(1)</sup> - in thousands of CAD</b>	<b>\$ 13,114</b>	<b>\$ -</b>	<b>\$ 13,114</b>	<b>\$ 26,844</b>	<b>\$ -</b>	<b>\$ 26,844</b>
<b>Notes</b>						
(1) NOI is an additional IFRS measure presented on the condensed consolidated statement of income and comprehensive income. NOI is defined in this MD&A.						
(2) Effective January 1, 2015, the REIT accounts for its investment in Vital Trust as a subsidiary and consolidates the financial position and results of Vital Trust.						
(3) Same Property NOI for Australia has been presented for information purposes only. On a consolidated basis, as the REIT has been identified as the accounting acquirer of the Vital Trust, all NOI generated by Australian properties is treated as an acquisition.						

## Revenue from investment properties

### Canada

Same property revenue from investment properties for the three months ended June 30, 2015 is \$318 greater than actual results for the three months ended June 30, 2014 primarily due to increase in lease termination revenue of \$287, parking income of \$106, and operating cost recovery of \$236 as a result of higher property taxes, offset by the loss of head lease revenue of \$250.

Same property revenue from investment properties for the six months ended June 30, 2015 is \$105 less than actual results for the six months ended June 30, 2014 primarily due to loss of head lease revenue of \$270 and

decrease in operating cost recovery of \$370 driven by lower operating costs, offset by increase in lease termination revenue of \$372 and parking revenue of \$185.

#### Brazil

In Brazil, same property revenues for the three months and six months ended June 30, 2015 increased over the comparable prior year period as a result of inflationary adjustments which are implemented annually across the portfolio, in accordance with the REIT's leasing contracts. The rental increase imposed in the second quarter of 2015 reflects the annual IPCA adjustment to the Sabará Tenant lease which increased by 7.7% reflecting the 12 month IPCA rate as at April 1, 2015. In the first quarter, rental increases imposed were between 6.41% and 7.7% which reflects the annualized inflation rates at the time of the rental increases relating to the REIT's HMB and Rede D'Or Hospital Portfolio properties.

#### Germany

Same property revenue from Germany's investment properties was lower by €7 and €46 for the three and six months ended June 30, 2015, respectively, against the prior year comparable periods. The lower same property revenue for the three and six months ended June 30, 2015 is primarily related to lower occupancy at Berlin Neukölln (decrease of 4%), Königs Wusterhausen 1 (decrease of 4%), and Adlershof 1 (decrease of 7%), partially offset by rental indexation increases.

#### Australasia

For the three and six months ended June 30, 2015, Vital Trust's same property revenue was comparable. For the year ended June 30, 2015, Vital Trust reported a same property revenue increase of 2.3%, related primarily to annual contracted rent reviews and inflationary rental increases. The three and six month ended revenue figures are impacted by the reversal of recovery revenues which are trued up annually at June 30 based on the actual operating costs.

### **Property operating costs**

#### Canada

Same property operating expenses for the three months ended June 30, 2015 increased by \$424 over the three months ended June 30, 2014 primarily due to higher property taxes, and clinic operating and start-up costs associated with the REIT's managed clinic business; partially offset by IT costs savings granted under the shared service agreement. Same property operating expenses for the six months ended June 30, 2015 are \$55 less than the six months ended June 30, 2014 primarily due to a decrease in general repairs and maintenance costs and IT costs savings granted under the shared service agreement; partially offset by clinic operating and start-up costs associated with the REIT's managed clinic business.

#### Brazil

The nature of the leases in Brazil is such that the tenant is responsible for all operating costs of the property, excluding social taxes which represent a tax against revenues as a result of the REIT's corporate structure of the entities holding the Brazilian assets. In the current quarter the REIT has reclassified social taxes to general and administrative expenses. Prior year comparable amounts have been restated to conform to the current presentation.

#### Germany

Same property operating costs for the three and six months ended June 30, 2015 are comparable to the prior year periods.

## Australasia

For the three and six months ended June 30, 2015, Vital Trust's same property operating costs were higher by \$205 and \$323 respectively. The increase in property operating costs and timing related due to Vital Trust accruing final operating costs for their year ended June 30, 2015 rather than accruing throughout the year. The increase is also attributable to the increase in the Australian dollar relative to the New Zealand Dollar for the three and six months ended June 30, 2015.

## FUNDS FROM OPERATIONS ("FFO")

FFO is a supplemental non-IFRS industry wide financial measure of a REIT's operating performance. The REIT calculates FFO based on certain adjustments to net income (computed in accordance with IFRS) as detailed below. Other adjustments may be made to FFO as determined by the Trustees in their discretion.

<b>TABLE 8 - FUNDS FROM OPERATIONS</b>						
Expressed in thousands of Canadian dollars, except per unit amounts						
	Three months ended June 30			Six months ended June 30		
	2015	2014	Variance	2015	2014	Variance
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Net income (loss) attributable to unitholders</b>	\$ 100,920	\$ (8,901)	\$ 109,821	\$ 99,379	\$ (35,921)	\$ 135,300
<b>Add / (Deduct):</b>						
(i) Fair market value losses (gains)	(106,533)	(8,000)	(98,533)	(125,869)	7,399	(133,268)
Less: Non-controlling interests' share of fair market value losses (gains)	59,100	-	59,100	57,320	-	57,320
(ii) Finance cost - Exchangeable Unit distributions	4,249	5,070	(821)	9,323	10,079	(756)
(iii) Revaluation of financial liabilities	852	3,944	(3,092)	6,719	9,386	(2,667)
(iv) Unrealized foreign exchange loss (gain)	(3,747)	(1,322)	(2,425)	(1,552)	2,897	(4,449)
Less: Non-controlling interests' share of unrealized foreign exchange loss (gain)	(1,088)	-	(1,088)	(895)	-	(895)
(v) Deferred taxes	17,671	557	17,114	22,974	1,628	21,346
Less: Non-controlling interests' share of deferred taxes	(10,483)	-	(10,483)	(10,124)	-	(10,124)
(vi) Non-recurring transaction costs	5,020	-	5,020	9,395	-	9,395
(vii) Convertible Debenture issuance costs	-	-	-	1	3	(2)
(viii) Net adjustments for equity accounted entities	799	12,712	(11,913)	2,221	12,083	(9,862)
(ix) Internal leasing costs	211	-	211	211	-	211
(x) Amortization of leasing costs and tenant improvements	320	-	320	320	-	320
Less: Non-controlling interests' share of amortization of leasing costs	(243)	-	(243)	(243)	-	(243)
(xi) Net loss on disposal of investment properties	-	9	(9)	-	98	(98)
(xii) Gain on business combination	(57,880)	-	(57,880)	(57,880)	-	(57,880)
<b>Funds From Operations ("FFO")<sup>(1)</sup></b>	<b>\$ 9,168</b>	<b>\$ 4,069</b>	<b>\$ 5,099</b>	<b>\$ 11,300</b>	<b>\$ 7,652</b>	<b>\$ 3,648</b>
FFO per Unit - Basic	\$ 0.17	\$ 0.13	\$ 0.04	\$ 0.24	\$ 0.24	\$ -
FFO per Unit - fully diluted <sup>(4)</sup>	\$ 0.16	\$ 0.13	\$ 0.03	\$ 0.24	\$ 0.24	\$ -
<b>Adjusted weighted average units outstanding:<sup>(2)(3)</sup></b>						
Basic	55,259,676	32,034,544	23,225,132	46,292,343	31,313,845	14,978,498
Diluted <sup>(4)</sup>	55,743,167	32,077,503	23,665,664	46,747,079	31,354,415	15,392,664
<b>Notes</b>						
(1)	FFO is not a measure recognized under IFRS and does not have standardized meanings prescribed by IFRS. FFO as computed by the REIT may differ from similar computations as reported by other real estate investment trusts and, accordingly, may not be comparable to FFO as reported by other such issuers. FFO is defined in this MD&A and reconciled to the consolidated financial statements of the REIT.					
(2)	Outstanding units and weighted average unit amounts, and the associated per unit amounts, for the period prior to the Combination Transaction, reflect the capital structure of NWI as adjusted for the Exchange Ratio.					
(3)	Under IFRS the REIT's Class B LP Exchangeable Units and Class D GP Exchangeable Units are treated as a financial liability rather than equity. The REIT has chosen to present an adjusted basic and diluted per unit measure that includes the Class B LP Exchangeable Units and Class D GP Exchangeable Units in basic and diluted units outstanding/weighted average units outstanding. There were 19,188,063 Class B LP units outstanding as at June 30, 2015 and 18,942,211 Class B LP Exchangeable Units and 231,000 Class D GP Exchangeable Units outstanding as at December 31, 2014 and as at June 30, 2014.					
(4)	Diluted units includes vested but unissued deferred trust units and the conversion of the REIT's Convertible Debentures that would have a dilutive effect upon conversion at the holders' contractual conversion price. Convertible Debentures are dilutive if the interest (net of tax and other changes in income or expense) per unit obtainable on conversion is less than the basic per unit measure.					

The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly FFO for the periods prior to completion of the Combination Transaction reflect the results of NWI. The FFO for the periods subsequent to the completion of the Combination Transaction reflect the consolidated results of the REIT and NWI.

See **PART XII – SUPPLEMENTAL DISCLOSURE** for additional information on the components of FFO.

Additional details on the adjustments to the REIT's net income to arrive at FFO are below:

(i) **Fair market value gains/ losses**

<b>TABLE 8A - FAIR MARKET VALUE LOSSES (GAINS)</b>						
Expressed in thousands of Canadian dollars						
	<b>Three months ended June 30</b>			<b>Six months ended June 30</b>		
	<b>2015</b>	<b>2014</b>	<b>Variance</b>	<b>2015</b>	<b>2014</b>	<b>Variance</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>Fair market value losses (gains)</b>						
Fair value adjustment of Convertible Debentures	\$ 1,775	\$ (1,716)	\$ 3,491	\$ 6,112	\$ 1,831	\$ 4,281
Fair value adjustment of Exchangeable Units	(21,424)	(10,166)	(11,258)	(31,574)	1,673	(33,247)
Fair value adjustment of investment properties	(84,143)	3,659	(87,802)	(98,590)	3,543	(102,133)
Loss (Gain) on derivative financial instruments	(1,409)	246	(1,655)	(132)	351	(483)
Fair value adjustment of DUP Liability	(1,332)	(23)	(1,309)	(1,685)	1	(1,686)
<b>Total</b>	<b>\$ (106,533)</b>	<b>\$ (8,000)</b>	<b>\$ (98,533)</b>	<b>\$ (125,869)</b>	<b>\$ 7,399</b>	<b>\$ (133,268)</b>

Additional details are below:

(a) Convertible Debentures

Under IFRS the REIT's Convertible Debentures are classified as financial liabilities measured at fair value through profit and loss and any related unrealized fair value changes in re-measuring the financial liability impact net income. Consistent with the REALpac White Paper on Funds From Operations dated April 2014 ("**REALpac Guidance**") and in order to enhance the usefulness and comparability of FFO as a supplemental measure of the operating performance of the REIT, fair value changes related to the Convertible Debentures have been added back to the REIT's net income.

(b) Exchangeable Units and DUP Liability

Under IFRS the REIT's Exchangeable Units and DUP Liability are classified as financial liabilities and any related unrealized fair value changes in re-measuring the financial liability impact net income. Consistent with REALpac Guidance and in order to enhance the usefulness and comparability of FFO as a supplemental measure of the operating performance of the REIT, fair value changes related to Exchangeable Units and DUP Liability have been added back to the REIT's net income.

(c) Investment properties

Under IFRS the REIT has elected to use the fair value model to account for its investment properties. Under the fair value model, investment properties are carried on the consolidated balance sheet at fair value. The properties are not depreciated and changes in the fair value of the investment properties are recognized in income in the period in which they occur. Consistent with REALpac Guidance and in order to enhance the usefulness and comparability of FFO as a supplemental measure of the operating performance of the REIT, fair value changes related to investment properties have been added back to the REIT's net income.

(d) Derivative financial instruments

Under IFRS derivative financial instruments are measured at fair value and any related unrealized fair value changes in re-measuring the derivative financial instrument impact net income. Consistent with the REALpac Guidance and in order to enhance the usefulness and comparability of FFO as a supplemental measure of the operating performance of the REIT, unrealized fair value changes related to derivative financial instruments have been added back to the REIT's net income.

**(ii) Finance cost – Exchangeable Unit distributions**

Under IFRS the REIT's Exchangeable Units are classified as financial liabilities and any related distributions on the Exchangeable Units are regarded as finance costs. Consistent with REALpac Guidance and in order to enhance the usefulness and comparability of FFO as a supplemental measure of the operating performance of the REIT, distributions related to the Exchangeable Units have been added back to the REIT's net income.

**(iii) Revaluation of financial liabilities**

On maturity, the principal balance of both of the Brazil Term Loans and the holdbacks payable (included in deferred consideration), in respect of the HMB acquisition, settled in December 2014, and Rede D'Or Hospital Portfolio Acquisition, were to be or will be adjusted by the inflation rate (IPCA or CDI) from the date of inception of these liabilities to their respective maturities. For the three months and six months ended June 30, 2015, revaluation losses of \$852 and \$6,719, respectively, were recorded to account for the related inflation adjustments to the term loans and holdback payable (three months and six months ended June 30, 2014, revaluation losses of \$3,944 and \$9,386, respectively). The accretion expense is treated as a fair value adjustment to the Brazil Term Loans and holdbacks payable related to the HMB acquisition and Rede D'Or Hospital Portfolio Acquisition, and therefore adjusted for when calculating FFO. Although this adjustment is not consistent with REALpac Guidance, the REIT believes the adjustment is consistent with industry practice.

**(iv) Unrealized foreign exchange losses**

Under IFRS, financial assets and liabilities denominated in foreign currencies are revalued at the end of each period at the prevailing balance sheet rate. The REIT's unrealized foreign exchange loss for the period relates primarily to the revaluation of the Vital Margin Facilities which are denominated in New Zealand dollars and held by a Canadian subsidiary of the REIT. Consistent with REALpac Guidance, the foreign exchange loss on the indebtedness associated with the REIT's investment in Vital Trust has been added back to the REIT's net income, as it relates to borrowings that arise due to the REIT's interest in a foreign operation (Vital Trust).

**(v) Deferred taxes**

Under IFRS, the REIT has recorded deferred tax liabilities in Germany, Brazil and Vital Trust, arising primarily due to the difference between the book value and tax cost of its investment properties. Consistent with REALpac Guidance and in order to enhance the usefulness and comparability of FFO as a supplemental measure of the operating performance of the REIT, deferred taxes have been added back to its net income.

**(vi) Non-recurring transaction costs**

Under IFRS the REIT expensed non-recurring transaction costs related to the Internalization Transaction and Combination Transactions which have been determined to be business combinations. In accordance with the REALpac Guidance, to allow for consistent treatment of transaction costs incurred whether a transaction is recorded as an asset acquisition or business combination, and to enhance the usefulness and comparability of FFO as a supplemental measure of the operating performance of the REIT, transaction costs related to the REIT's Internalization Transaction and Combination Transaction have been added back to net income.

**(vii) Convertible Debenture issuance costs**

In accordance with IFRS, because the REIT measures its Convertible Debentures at fair value, the REIT expenses the costs related to the issuance of the Convertible Debentures. Although this adjustment is not consistent with REALpac Guidance, these non-recurring finance costs related to the issuance of the Convertible Debentures, have been added back to the REIT's net income which the REIT believes is consistent with industry practice.

**(viii) Net adjustments for equity accounted entities**

Under IFRS, prior to the completion of the REIT's Internalization Transaction and Combination Transaction, the REIT's investment in associates were accounted for using the equity method of accounting. As such, the REIT's share of its associate's post acquisition net income (loss) was recognized in its net income (loss), and its share of post-acquisition movements in other comprehensive income (loss) was recognized in other comprehensive income (loss). Consistent with REALpac Guidance and in order to enhance the usefulness and comparability of FFO as a supplemental measure of the operating performance of the REIT, the REIT's share of its associate's post acquisition net income (loss) was added/(deducted) to/(from) net income and FFO is presented after including the REIT's proportionate share of the associates' FFO.

Additional details on these adjustments are provided in the table below:

Expressed in thousands of Canadian dollars	Three months ended June 30			Six months ended June 30		
	2015	2014	Variance	2015	2014	Variance
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Vital Trust - FFO <sup>(1)(2)</sup>	-	\$ 7,573	\$ (7,573)	\$ -	\$ 13,150	\$ (13,150)
average % of Vital Trust owned during the period	n/a	24%		n/a	24%	
<b>Vital Trust Proportionate FFO</b>	-	<b>1,821</b>	<b>(1,821)</b>	-	<b>3,165</b>	<b>(3,165)</b>
NorthWest REIT - FFO <sup>(2)(3)</sup>	\$ 5,467	\$ 11,780	\$ (6,313)	\$ 17,200	\$ 23,289	\$ (6,089)
average % of NorthWest REIT owned during the period	25%	26%		25%	26%	
<b>NorthWest REIT Proportionate FFO</b>	<b>\$ 1,389</b>	<b>3,027</b>	<b>- 1,638</b>	<b>\$ 4,374</b>	<b>\$ 5,937</b>	<b>- 1,563</b>
<b>Funds From Operations from Associates ("FFO") <sup>(2)</sup></b>	<b>\$ 1,389</b>	<b>\$ 4,848</b>	<b>\$ (3,459)</b>	<b>\$ 4,374</b>	<b>\$ 9,102</b>	<b>\$ (4,728)</b>
Less: Share of profit (loss) of associates	590	(7,864)	8,454	2,153	(2,981)	5,134
<b>Net adjustments for equity accounted entities</b>	<b>\$ 799</b>	<b>\$ 12,712</b>	<b>\$ (11,913)</b>	<b>\$ 2,221</b>	<b>\$ 12,083</b>	<b>\$ (9,862)</b>

**Notes**

(1) Represents the net distributable income of Vital Trust calculated from their audited results for years ended June 30, 2015 and 2014, and deducting the net distributable income reported for the applicable unaudited period being nine months ended March 31, 2015 and 2014 or six months ended December 31, 2014 and 2013, converted to Canadian dollars using the average rate during the period. Effective January 1, 2015, as a result of the Internalization Transaction the REIT accounts for its investment in Vital Trust as a subsidiary and consolidates the financial position and results of Vital Trust.

(2) FFO is not a measure recognized under IFRS and does not have standardized meanings prescribed by IFRS. FFO as computed by the REIT may differ from similar computations as reported by other real estate investment trusts and, accordingly, may not be comparable to FFO as reported by other such issuers. FFO is defined in this MD&A and reconciled to the consolidated financial statements of the REIT.

(3) The Combination Transaction was completed on May 15, 2015. FFO for the three months and six months ended June 30, 2015 represents NorthWest REIT's FFO for the period prior to May 15, 2015. FFO for the for the three and six months ended June 30, 2014 represents the FFO as reported by NorthWest REIT.

**(ix) Internal leasing costs**

In accordance with IFRS, internal leasing costs that aren't incremental are expensed. These amounts include the base salary and benefits of the internal leasing department. Consistent with REALpac Guidance these costs that can be reasonably and directly attributed to signed leases, and that would otherwise be capitalized if incurred from external sources, are added back to net income in determining FFO.

**(x) Amortization of leasing costs and tenant improvements**

Consistent with REALpac Guidance the amortization of leasing costs and tenant improvements, are added back to net income in determining FFO.

**(xi) Net loss on disposal of investment properties**

Consistent with REALpac Guidance the REIT has adjusted FFO for the net loss on disposal of investment properties.

**(xii) Gain on business combination**

Consistent with REALpac Guidance the REIT has adjusted FFO for the gain recognized on the Combination Transaction.

## ADJUSTED FUNDS FROM OPERATIONS (“AFFO”)

AFFO is a supplemental non-IFRS industry wide financial measure of a REIT’s operating performance. The REIT calculates AFFO as FFO, plus/minus certain adjustments as detailed below. Other adjustments may be made to AFFO as determined by the Trustees in their discretion.

<b>TABLE 9 - ADJUSTED FUNDS FROM OPERATIONS</b>						
Expressed in thousands of Canadian dollars, except per unit amounts						
	Three months ended June 30			Six months ended June 30		
	2015 (Unaudited)	2014 (Unaudited)	Variance (Unaudited)	2015 (Unaudited)	2014 (Unaudited)	Variance (Unaudited)
<b>Funds From Operations (“FFO”)<sup>(1)</sup></b>	<b>\$ 9,168</b>	<b>\$ 4,069</b>	<b>\$ 5,099</b>	<b>\$ 11,300</b>	<b>\$ 7,652</b>	<b>\$ 3,648</b>
<b>Add / (Deduct):</b>						
(i) Asset management fees paid in NWI trust units	-	792	(792)	-	1,574	(1,574)
(ii) Amortization of intangible asset	-	391	(391)	-	781	(781)
(iii) Instalment Note	-	-	-	-	215	(215)
(iv) Interest Rate Subsidy	-	677	(677)	669	1,346	(677)
(v) Amortization of marked to market adjustment	(643)	-	(643)	(643)	-	(643)
(vi) Amortization of deferred financing charges	1,949	2,645	(696)	3,871	4,994	(1,123)
Less: Non-controlling interests' share of amortization of deferred financing charges	(29)	-	(29)	(86)	-	(86)
(vii) Straight-line revenue	(59)	(7)	(52)	119	(15)	134
(viii) Leasing costs and non-recoverable maintenance capital expenditures	(1,917)	(70)	(1,847)	(1,934)	(115)	(1,819)
Less: non-controlling interests' share of actual capex and leasing costs	426	-	426	426	-	426
(ix) DUP Compensation Expense	2,789	56	2,733	5,278	103	5,175
(x) Internalization Contribution	-	-	-	1,385	-	1,385
<b>Adjusted Funds From Operations (“AFFO”)<sup>(1)</sup></b>	<b>\$ 11,684</b>	<b>\$ 8,553</b>	<b>\$ 3,131</b>	<b>\$ 20,385</b>	<b>\$ 16,535</b>	<b>\$ 3,850</b>
AFFO per Unit - Basic	\$ 0.21	\$ 0.27	\$ (0.06)	\$ 0.44	\$ 0.53	\$ (0.09)
AFFO per Unit - fully diluted <sup>(3)</sup>	\$ 0.20	\$ 0.26	\$ (0.06)	\$ 0.42	\$ 0.52	\$ (0.10)
Distributions per Unit - Basic	\$ 0.22	\$ 0.26	\$ (0.04)	\$ 0.49	\$ 0.53	\$ (0.04)
<b>Adjusted weighted average units outstanding:<sup>(2)</sup></b>						
Basic	55,259,676	32,034,544	23,225,132	46,292,343	31,313,845	14,978,498
Diluted <sup>(3)</sup>	58,577,674	35,243,602	23,334,072	51,098,050	34,520,514	16,577,536
<b>Notes</b>						
(1)	FFO and AFFO are not measures recognized under IFRS and does not have standardized meanings prescribed by IFRS. FFO and AFFO as computed by the REIT may differ from similar computations as reported by other real estate investment trusts and, accordingly, may not be comparable to FFO and AFFO as reported by other such issuers. FFO and AFFO are defined in this MD&A and reconciled to the consolidated financial statements of the REIT.					
(2)	Outstanding units and weighted average unit amounts, and the associated per unit amounts, for the period prior to the Combination Transaction, reflect the capital structure of NWI as adjusted for the Exchange Ratio.					
(3)	Under IFRS the REIT’s Class B LP Exchangeable Units and Class D GP Exchangeable Units are treated as a financial liability rather than equity. The REIT has chosen to present an adjusted basic and diluted per unit measure that includes the Class B LP Exchangeable Units and Class D GP Exchangeable Units in basic and diluted units outstanding/weighted average units outstanding. There were 19,188,063 Class B LP units outstanding as at June 30, 2015 and 18,942,211 Class B LP Exchangeable Units and 231,000 Class D GP Exchangeable Units outstanding as at December 31, 2014 and as at June 30, 2014.					
(4)	Diluted units includes vested but unissued deferred trust units and the conversion of the REIT’s Convertible Debentures that would have a dilutive effect upon conversion at the holders’ contractual conversion price. Convertible Debentures are dilutive if the interest (net of tax and other changes in income or expense) per unit obtainable on conversion is less than the basic per unit measure.					

The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly AFFO for the periods prior to completion of the Combination Transaction reflect the results of NWI. The AFFO for the periods subsequent to the completion of the Combination Transaction reflect the consolidated results of the REIT and NWI.

See **PART XII – SUPPLEMENTAL DISCLOSURE** for additional information on the components of AFFO.

Additional details on the adjustments to the REIT’s net income to arrive at AFFO are below:

### (i) Asset management fees paid in NWI trust units

Prior to the Internalization Transaction, as part of the REIT’s external asset management arrangements, the Asset Manager (NWVP) had the option to receive its fees in NWI trust units. To account for the non-cash nature of the asset management fees paid in NWI trust units, the REIT has included an adjustment in AFFO.

**(ii) Amortization of intangible asset**

Prior to the Internalization Transaction the previously recorded intangible asset, relating to the Management Fee Participation Agreement, was being amortized on a straight line basis over its determined useful life of 10 years. For the three months and six months ended June 30, 2014, the REIT had recorded \$390 and \$780 of amortization, respectively. As amortization is non-cash, the REIT has included an adjustment in AFFO.

In connection with the Internalization Transaction, the Management Fee Participation Agreement was cancelled effective January 1, 2015. The REIT's new intangible asset relates to the rights and obligations related to the management of Vital Trust. In conjunction with the Internalization Transaction, the REIT acquired the rights to 100% of the management fees paid by Vital Trust through its acquisition of the Vital Manager. The contract that governs the fee stream paid by Vital Trust does not expire and therefore, the intangible asset is not being amortized.

**(iii) Instalment Note**

As part of the NWI's acquisition of the Sabará Children's Hospital certain, NWVP agreed to provide an effective interest rate subsidy (the "**Instalment Note**") on the securitization facility related to the Sabará Children's Hospital (the "**Sabará Securitization Facility**") to reduce the in place interest rate of 9.25% plus IPCA to 8% to April 2014.

Under IFRS, the value of the Instalment Note has been recorded as a purchase price adjustment and a corresponding Instalment Note receivable. Payments received in relation to the Instalment Note decrease the REIT's Instalment Note receivable. To account for the economic impact of the reduced rate on the Sabará Securitization Facility, the REIT includes an accrual of the amount to be received in respect of the Instalment Note in AFFO. During the quarter in connection with the Combination Transaction amounts outstanding on the Instalment Note were settled.

**(iv) Interest Rate Subsidy**

As part of NWI's original acquisition of the investment in the NorthWest REIT from NWVP, NWVP had committed, by means of a capital contribution, that the effective interest rate payable by NWI on the assumed NWH Margin Facilities shall not exceed (a) 4.25% for the balance of 2013, and (b) 6.00% for the first three months of 2014 (the "**Interest Rate Subsidy**"). In 2014 and again in May 2015, NWVP and the NWI agreed to extend and amend the Interest Rate Subsidy, with an effective date of January 1, 2014, such that the effective interest rate payable by the NWI on the assumed NWH Margin Facilities did not exceed 4.25% up to March 31, 2015. In connection with the Combination Transaction the NWH Margin Facilities related to the NWI's investment in the REIT were repaid in full and cancelled.

Under IFRS, the value of the Interest Rate Subsidy has been recorded as a capital contribution (direct charge to Unitholders' Equity) and a corresponding receivable from NWVP. Subsequent cash payments made by NWVP are recorded as a reduction of the receivable balance. To account for the economic impact of the reduced rate on the NWH Margin Facilities related to the investment in the REIT, NWI includes an accrual of the cash to be received in respect of the Interest Rate Subsidy in AFFO. As at June 30, 2015 \$669 remains to be collected from NWVP in respect of the Interest Rate Subsidy.

**(v) Amortization marked to market adjustment**

Under IFRS, the REIT has amortized the debt premium on mortgages assumed at fair value on acquisition. As the amortization is a non-cash item, the REIT has included an adjustment in AFFO.

**(vi) Amortization of deferred financing charges**

Under IFRS, the REIT has recorded amortization of deferred financing charges. As the amortization is a non-cash item, the REIT has included an adjustment in AFFO.

**(vii) Straight-line revenue**

Under IFRS rental revenue from operating leases is recognized over the lease term on a straight-line basis. The difference between rental revenue recognized and cash flows is recorded as straight-line rent receivable or payable. To account for the non-cash nature of these differences the REIT has included an adjustment in AFFO.

Also included in the straight-line revenue adjustments are amounts related to the Sabará Securitization Facility. Under IFRS, the REIT has recorded deferred revenue in respect of the Sabará Securitization Facility, which is amortized into income over the remaining term of the lease. To account for the actual revenue received and to eliminate any principal repayment components on the securitization, the REIT includes an adjustment in AFFO.

For the three months ended June 30, 2015 the REIT recorded revenue of \$500 related to the Sabará Securitization Facility (six months ended June 30, 2015 - \$1,021), while the actual rent received, less interest on the Sabará Securitization Facility, totaled \$527 (six months ended June 30, 2014 - \$1,100). As such, the REIT has increased net income reported under IFRS in AFFO by \$27 for the three months ended June 30, 2015 (six months ended June 30, 2014 - \$79).

For the three months ended June 30, 2014 the REIT recorded revenue of \$589 related to the Sabará Securitization Facility (six months ended June 30, 2014 - \$1,153), while the actual rent received, less interest on the Sabará Securitization Facility, totaled \$582 (six months ended June 30, 2014 - \$1,138). As such, the REIT has reduced net income reported under IFRS in AFFO by \$7 for the three months ended June 30, 2014 (six months ended June 30, 2014 - \$15).

**(viii) Leasing costs and non-recoverable maintenance capital expenditures**

In Canada and Germany, due to the nature of the portfolios, on a quarterly basis and during portfolio repositioning, leasing costs, tenant improvements and maintenance capital expenditures can fluctuate and as such, should not be regarded as stabilized. As a result the REIT uses a reserve of 6% of revenue from investment properties in Canada and Germany when determining AFFO. In Brazil and Australasia due to the long term, triple net nature of the leases in those regions the REIT uses actual leasing costs and non-recoverable maintenance capital expenditures when determining AFFO.

For additional information see **Leasing Costs and Capital Expenditures**.

**(ix) DUP Compensation Expense**

The REIT's unit-based deferred unit compensation expense is measured at the service commencement date, based on the fair market value of a REIT Trust Unit or Vital Trust unit, as applicable, and this value is amortized to income over the vesting period ("**DUP Compensation Expense**"). Unit-based compensation does not qualify as an equity award and is classified as a liability. As a result the DUP Liability is measured at fair-value every reporting period, based on the fair market value of a REIT Trust Unit or Vital Trust unit at the reporting date, and the change in fair value is also recognized in income.

The period over period change in value of the DUP Liability is added back to income when determining FFO in accordance with REALpac Guidance. However, as the DUP Compensation Expense may be equity settled, at the REIT's option, the REIT has added back DUP Compensation Expense to income when determining AFFO.

## (x) Internalization Contribution

As a result of costs incurred by the REIT following completion of the Internalization Transaction, NWVP committed to make a capital contribution to NWI LP (the “**Internalization Contribution**”). For the three and six months ended June 30, 2015, the REIT recorded an Internalization Contribution of \$Nil and \$1,385, respectively. The Internalization Contribution is recorded on the condensed consolidated interim statement of unitholders' equity. To account for the economic impact of the Internalization Contribution, the REIT included an adjustment to AFFO for the cash contribution to be received.

## DISTRIBUTIONS

The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly distributions for the periods prior to completion of the Combination Transaction reflect the distributions paid by NWI. The distributions for the periods subsequent to the completion of the Combination Transaction reflect the consolidated results of the REIT.

For the three and six months ended June 30, 2015, the REIT declared a total of \$12,898 and \$22,760 in distributions, respectively, including distributions on Exchangeable Units. These distributions reflect the an annualized distribution rate of \$1.058 per unit per annum paid by NWI (\$0.22 per unit per annum adjusted by the Exchange Ratio), for the period prior to completion of the Combination Transaction and \$0.80 per unit per annum for the two month period following completion of the Combination Transaction.

For the three and six months ended June 30, 2014, the REIT declared a total of \$8,636 and \$16,731 in distributions, respectively, including distributions on Exchangeable Units. This reflects an annualized distribution rate of \$1.058 per unit per annum paid by NWI (\$0.22 per unit per annum adjusted by the Exchange Ratio). Distributions paid per unit over the past twelve months are summarized below:

	Jun-15	May-15	(1) Apr-15	Mar-15	Feb-15	Jan-15	Dec-14	Nov-14	Oct-14	Sep-14	Aug-14	Jul-14
NWI Distribution (\$)			0.0183	0.0183	0.0183	0.0183	0.0183	0.0183	0.0183	0.0183	0.0183	0.0183
Exchange Ratio			0.208	0.208	0.208	0.208	0.208	0.208	0.208	0.208	0.208	0.208
Monthly distribution (\$)	0.0667	0.0667	0.0881	0.0881	0.0881	0.0881	0.0881	0.0881	0.0881	0.0881	0.0881	0.0881
NWI unit price (\$)			1.81	1.89	2.01	2.00	2.00	2.12	2.26	2.19	2.25	2.10
Exchange Ratio			0.208	0.208	0.208	0.208	0.208	0.208	0.208	0.208	0.208	0.208
Month-end closing price (\$)	7.97	8.70	8.70	9.09	9.66	9.62	9.62	10.19	10.87	10.53	10.82	10.10
Date of Record	30-Jun-15	29-May-15	30-Apr-15	31-Mar-15	28-Feb-15	31-Jan-15	31-Dec-14	30-Nov-14	31-Oct-14	30-Sep-14	31-Aug-14	31-Jul-14
Date Paid	15-Jul-15	15-Jun-15	15-May-15	15-Apr-15	16-Mar-15	16-Feb-15	15-Jan-15	15-Dec-14	17-Nov-14	15-Oct-14	15-Sep-14	15-Aug-14
<b>Notes</b>												
(1) The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly the financial results for the periods prior to completion of the Combination Transaction reflect the results of NWI. As a result the monthly closing price of NWI's units and monthly distributions paid by NWI presented above, for periods prior to completion of the Combination Transaction, have been adjusted by the Exchange Ratio.												

## Distribution Reinvestment Plan

Participants in the REIT's distribution reinvestment plan (the “**DRIP**”) have their distribution entitlement used to purchase Trust Units and also receive a “bonus distribution” of Trust Units equal in value to 3% of each distribution.

During the three and six months ended June 30, 2015, a total of 70,791 and 106,690 trust units, respectively, were issued under the DRIP (three and six months ended June 30, 2014, a total of 25,710 and 40,910 trust units, respectively, as adjusted for the Exchange Ratio).

As required by National Policy 41-201 “Income Trusts and Other Indirect Offerings”, the following table outlines the differences between cash flow from operating activities and cash distributions, as well as the differences between net income and cash distributions, in accordance with the guidelines:

<b>TABLE 11 - DIFFERENCES BETWEEN CASH FLOW FROM OPERATIONS/NET INCOME AND CASH DISTRIBUTIONS</b>				
Expressed in thousands of Canadian dollars	<b>Three months ended June 30</b>		<b>Six months ended June 30</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>
Net income (loss) attributable to unitholders	\$ 100,920	\$ (8,901)	\$ 99,379	\$ (35,921)
Add: Finance cost - Exchangeable Unit distributions	4,249	5,070	9,323	10,079
Adjusted net income (loss)	<u>\$ 105,169</u>	<u>\$ (3,831)</u>	<u>\$ 108,702</u>	<u>\$ (25,842)</u>
Cash flow from operating activities attributable to unitholders	\$ 5,871	\$ 4,046	\$ 9,325	\$ 4,563
Distributions paid and payable				
Trust Units	\$ 8,649	\$ 3,565	\$ 13,437	\$ 6,651
Exchangeable Units	4,249	5,070	9,323	10,079
	<u>\$ 12,898</u>	<u>\$ 8,635</u>	<u>\$ 22,760</u>	<u>\$ 16,730</u>
Surplus (shortfall) of adjusted net income (loss) attributable to unitholders over distributions paid and payable	<u>\$ 92,271</u>	<u>\$ (12,466)</u>	<u>\$ 85,942</u>	<u>\$ (42,572)</u>
Surplus (shortfall) of cash flow from operating activities attributable to unitholders over distributions paid and payable	<u>\$ (7,027)</u>	<u>\$ (4,589)</u>	<u>\$ (13,435)</u>	<u>\$ (12,167)</u>

<b>TABLE 11A - ADJUSTMENT FOR DISTRIBUTION INCOME FROM ASSOCIATES</b>				
	<b>Three months ended June 30</b>		<b>Six months ended June 30</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>
Surplus (shortfall) of cash flow from operating activities attributable to unitholders over distributions paid and payable	\$ (7,027)	\$ (4,589)	\$ (13,435)	\$ (12,167)
Add: Distribution income from equity accounted associates	792	3,887	3,172	7,810
Adjusted surplus (shortfall) of cash flow from operating activities attributable to unitholders over distributions paid and payable	<u>\$ (6,235)</u>	<u>\$ (702)</u>	<u>\$ (10,263)</u>	<u>\$ (4,357)</u>

Prior to the Combination Transaction and Internalization Transaction cash flow from operating activities attributable to unitholders excluded the distribution income from NorthWest REIT and Vital Trust which was classified as cash flow from investing activities under IFRS, and therefore was not considered in the surplus (shortfall) relative to the distributions paid. The distributions earned from its investment in associates are considered by management to be an integral part of the REIT’s cash flow from operations due to the strategic nature of these equity investments. After considering the distribution income earned from the REIT’s investments in associates, Table 11A therefore identifies that a remaining \$6,235 and \$10,263 of distributions paid and payable for the three and six months ended June 30, 2015, respectively (\$702 and \$4,357 for the three months and six months ended June 30, 2014), were financed from other sources.

The remaining distributions paid and payable not funded by cash flow from operations or from distribution income earned from associates, were funded primarily through the receipt of various related party receivables that were settled during the quarter.

See section **PART IV – CAPITALIZATION AND LIQUIDITY**.

In assessing its distribution policy, the REIT considers not only cash flows from operating activities (attributable to unitholders) but also AFFO. Due to the timing of cash receipts relating to certain adjustments affecting AFFO and the fact that certain AFFO adjustments are non-cash, a portion of the 2015 and 2014 distributions were funded by

the deferral of payment of distributions owing on the Class B LP Exchangeable Units and financing activities. The REIT believes that it will be able to sustain distributions in the near term as the REIT measures distributions in relation to the AFFO and the REIT believes it will be able to obtain new financing to meet its cash flow requirements.

Net income attributable to Unitholders for the period also reflects material non-cash items such as fair value adjustments to investment properties and financial instruments and deferred taxes, which do not impact cash flow and are not considered in the REIT's distribution policy. In establishing distribution payments, the REIT does not take fluctuations in working capital into consideration.

Since IPO, annually, approximately 94% to 100% of the REIT's distributions have been deemed a return of capital for tax purposes. As the REIT has a relatively short operating history since IPO, the real estate assets of the REIT have a relatively higher tax base. As such, the REIT will experience a lower taxable income due to tax deductions available to it. Over time, as the REIT grows, its taxable income is expected to grow, and a greater proportion of the REIT's distributions will be allocated to a return on capital (and less a return of capital) for tax purposes. The REIT has chosen to make distributions partly representing an economic return on capital for tax purposes as its distribution policy is based on AFFO earned rather than the expected tax attributes of the distributions.

The REIT believes that distributions can continue to be funded from a combination of cash flows from operations of the combined REIT after the Combination Transaction, the cash distributions received from Vital Trust and future financing activities. However, distributions paid may be in excess of cash available to the REIT from AFFO from time to time due to the timing of certain items affecting AFFO. The REIT may be required to use part of its debt capacity to fund such shortfalls through new financing. There can be no assurance that the REIT shall have sufficient debt capacity or the ability to raise new financing to meet its cash obligations, and as such the REIT may reduce distributions in order to accommodate such cash shortfalls.

The REIT's Board of Trustees will target payment of distributions: (i) 80-95% of the REIT's AFFO); and (ii) an amount at least equal to the net income and net realized capital gains of the REIT as is necessary to ensure that the REIT will not be liable for ordinary income taxes on such income. The amount of future distributions and the declaration and payment thereof is at the discretion of the Board of Trustees and will be based upon the REIT's financial position, results of operations, cash flow, capital requirements and restrictions under the REIT's debt obligations, as well as broader market and economic conditions, among other factors, and shall be in compliance with applicable Law.

Pursuant to National Policy 41-201 “Income Trusts and Other Indirect Offerings”, the following table, Table 12, reconciles the REIT’s cash flow from operations to AFFO:

<b>TABLE 12 - RECONCILIATION OF CASH FLOW FROM OPERATIONS TO AFFO</b>						
Expressed in thousands of Canadian dollars						
	Three months ended June 30			Six months ended June 30		
	2015 (Unaudited)	2014 (Unaudited)	Variance (Unaudited)	2015 (Unaudited)	2014 (Unaudited)	Variance (Unaudited)
<b>Cash flow from operating activities</b>	\$ 5,871	\$ 4,046	\$ 1,825	\$ 9,325	\$ 4,563	\$ 4,762
Add (deduct):						
Non-cash interest expense	1,044	(699)	1,743	1,457	(93)	1,550
Non-cash current taxes	1,352	31	1,321	1,619	499	1,120
Changes in non-cash working capital balances	2,394	(1,146)	3,540	3,137	(839)	3,976
FFO of equity accounted entities	1,389	4,848	(3,459)	4,374	9,102	(4,728)
Internal leasing costs	211	-	211	211	-	211
Amortization of leasing costs and tenant improvements	320	-	320	320	-	320
Asset management fees to be paid in NWI trust units	-	792	(792)	-	1,574	(1,574)
Instalment note	-	-	-	-	215	(215)
Interest rate subsidy	-	677	(677)	669	1,346	(677)
Non-recurring transaction costs	4,870	-	4,870	9,095	-	9,095
Leasing costs and non-recoverable maintenance capital expenditures	(1,917)	(70)	(1,847)	(1,934)	(115)	(1,819)
Internalization contribution	-	-	-	1,385	-	1,385
Amortization of deferred revenue	105	113	(8)	434	460	(26)
Straight-line revenue	(59)	(7)	(52)	119	(15)	134
Redemption of units issued under the DUP	556	-	556	586	-	586
Amortization of furniture and office equipment	(66)	-	(66)	(83)	-	(83)
Convertible debenture issuance costs	-	-	-	1	3	(2)
Foreign exchange	(87)	(32)	(55)	(311)	(165)	(146)
AFFO attributable to non-controlling interest	(4,299)	-	(4,299)	(10,019)	-	(10,019)
	5,813	4,507	1,306	11,060	11,972	(912)
<b>AFFO</b>	<b>\$ 11,684</b>	<b>\$ 8,553</b>	<b>\$ 3,131</b>	<b>\$ 20,385</b>	<b>\$ 16,535</b>	<b>\$ 3,850</b>

## QUARTERLY PERFORMANCE

The following is a summary of the interim results for each of the last eight quarterly periods.

TABLE 13 - QUARTERLY PERFORMANCE								
Expressed in thousands of Canadian dollars, except per unit amounts								
	Q2-15	Q1-15	Q4-14	Q3-14	Q2-14	Q1-14	Q4-13	Q3-13
<b>Summary of Financial information <sup>(1)</sup></b>								
Gross Book Value ("GBV") <sup>(2)</sup>	\$ 2,539,814	\$ 1,369,933	\$ 846,270	\$ 863,769	\$ 821,504	\$ 793,358	\$ 756,258	\$ 560,868
Debt - Declaration of Trust <sup>(3)</sup>	\$ 1,304,335	\$ 618,462	\$ 436,432	\$ 483,808	\$ 492,631	\$ 463,947	\$ 437,642	\$ 238,475
Debt to GBV - Declaration of Trust	51.4%	45.1%	51.6%	56.0%	60.0%	58.5%	57.9%	42.5%
Debt - Including Convertible Debentures <sup>(3)</sup>	\$ 1,423,610	\$ 694,719	\$ 508,351	\$ 557,154	\$ 529,884	\$ 502,917	\$ 473,065	\$ 273,887
Debt to GBV - Incl. Convertible Debentures	56.1%	50.7%	60.1%	64.5%	64.5%	63.4%	62.6%	48.8%
<b>Operating results <sup>(4)</sup></b>								
Net income (loss)	\$ 152,902	\$ 2,893	\$ 21,165	\$ (11,923)	\$ (8,900)	\$ (27,020)	\$ (26,810)	\$ 32,116
NOI <sup>(4)</sup>	\$ 34,093	\$ 24,105	\$ 10,044	\$ 10,470	\$ 9,660	\$ 9,231	\$ 4,855	\$ 4,282
FFO <sup>(4)</sup>	\$ 9,168	\$ 2,132	\$ 3,217	\$ 3,879	\$ 4,069	\$ 3,583	\$ (816)	\$ 4,243
AFFO <sup>(4)</sup>	\$ 11,684	\$ 8,701	\$ 7,847	\$ 8,621	\$ 8,552	\$ 7,983	\$ 5,639	\$ 6,064
Distributions <sup>(5)</sup>	\$ 12,898	\$ 9,862	\$ 9,578	\$ 8,981	\$ 8,636	\$ 8,095	\$ 5,591	\$ 5,463
<b>Per Unit amounts <sup>(4)(6)(7)</sup></b>								
FFO per unit - Basic	\$ 0.17	\$ 0.06	\$ 0.09	\$ 0.11	\$ 0.13	\$ 0.12	\$ (0.03)	\$ 0.15
AFFO per unit - Basic	\$ 0.21	\$ 0.23	\$ 0.22	\$ 0.26	\$ 0.27	\$ 0.26	\$ 0.20	\$ 0.21
Distributions	\$ 0.22	\$ 0.26	\$ 0.26	\$ 0.26	\$ 0.26	\$ 0.26	\$ 0.19	\$ 0.19
<b>Adjusted Weighted Average units outstanding <sup>(6)(7)</sup></b>								
Basic	55,259,676	37,286,974	35,449,014	33,775,938	32,034,544	30,585,138	28,729,122	28,405,817
<b>Notes</b>								
(1) The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly the financial results for the periods prior to completion of the Combination Transaction reflect the results of NWI. The financial results for the periods subsequent to the completion of the Combination Transaction reflect the consolidated results of the REIT and NWI.								
(2) Gross Book Value is defined as total assets.								
(3) As defined in Non-IFRS measures used in this MD&A.								
(4) FFO and AFFO are not measures recognized under IFRS and do not have standardized meanings prescribed by IFRS. FFO and AFFO as computed by the REIT may differ from similar computations as reported by other real estate investment trusts and, accordingly, may not be comparable to FFO and AFFO as reported by other such issuers. These terms are defined in this MD&A and reconciled to IFRS-based amounts reported in the consolidated financial statements of the REIT. NOI is an additional IFRS measure and NOI as calculated by the REIT may not be comparable to similar titled measures reported by other issuers.								
(5) Represents distributions to Unitholders and Class B LP Exchangeable Unit and Class D GP Exchangeable Unit unitholders on an accrual basis. Distributions are payable as at the end of the period in which they are declared by the Board of Trustees, and are paid on or around the 15th day of the following month.								
(6) Outstanding units and weighted average unit amounts, and the associated per unit amounts, for the period prior to the Combination Transaction, reflect the capital structure of NWI as adjusted for the Exchange Ratio.								
(7) Under IFRS the REIT's Class B LP Exchangeable Units and Class D GP Exchangeable Units are treated as a financial liability rather than equity. The REIT has chosen to present an adjusted basic and diluted per unit measure that includes the Class B LP Exchangeable Units and Class D GP Exchangeable Units in basic and diluted units outstanding/weighted average units outstanding.								

## PART IV – CAPITALIZATION AND LIQUIDITY

### CAPITAL STRUCTURE

The REIT, as is common in the real estate industry, considers its capitalization to consist of debt and equity capital. The REIT actively manages both its debt and equity capital with the objective of ensuring that the REIT can continue to grow and operate its business.

The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. The REIT is the legal acquirer; however, NWI has been identified as the accounting acquirer of the REIT. Accordingly the financial results for the periods prior to completion of the Combination Transaction reflect the results of NWI and the outstanding units and weighted average unit amounts, and associated per unit amounts, for these periods, reflect the capital structure of NWI as adjusted for the Exchange Ratio.

The REIT monitors its debt regularly for compliance with debt covenants contained in its loan agreements. At the date of this MD&A, the REIT is in compliance with its loan covenants.

The following table shows the REIT's total capital as at June 30, 2015 and December 31, 2014:

<b>TABLE 14 - CAPITAL STRUCTURE <sup>(1)</sup></b>		
Expressed in thousands of Canadian dollars	<b>As at</b>	<b>As at</b>
	<b>June 30, 2015</b>	<b>December 31, 2014</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
Mortgages and loans payable	\$ 1,266,199	\$ 395,152
Deferred consideration	38,136	41,280
<b>Debt - Declaration of Trust <sup>(2)</sup></b>	<b>1,304,335</b>	<b>436,432</b>
Convertible Debentures at Fair Value	119,275	71,920
<b>Debt - Including Convertible Debentures <sup>(2)</sup></b>	<b>1,423,610</b>	<b>508,352</b>
Mortgages and loans payable - marked to market	22,312	-
Mortgages and loans payable - unamortized financing costs	(5,633)	(6,840)
Total Debt	1,440,289	501,512
DUP Liability	10,043	457
Class B LP Exchangeable Units	152,929	184,358
Unitholders' equity	487,107	99,968
<b>Total Capitalization</b>	<b>\$ 2,090,368</b>	<b>\$ 786,295</b>

**Notes**

(1) The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. The REIT is the legal acquirer; however, NWI has been identified as the accounting acquirer of the REIT. Accordingly the financial results and capital structure reflect the results of NWI for the periods prior to completion of the Combination Transaction.

(2) As defined in Non-IFRS measures used in this MD&A.

### Unitholders' Equity

During the three months ended June 20, 2015 pursuant to the Combination Transaction the REIT, as legal acquirer, issued 17,907,902 Trust Units in exchange for 86,095,709 issued and outstanding NWI trust units, representing 0.208 Trust Units for each NWI trust unit outstanding, other than dissenting NWI unitholders. The REIT also redeemed and cancelled 4,345,900 Trust Units held by affiliates of NWI LP. The NWI trust units ceased to trade on the TSXV at the close of business on May 19, 2015.

As the Combination Transaction has been accounted for as a business combination, and NWI has been identified as the accounting acquirer of the REIT, the outstanding units and unitholder's equity for the period prior to the Combination Transaction, reflect the capital structure of NWI as adjusted for the Exchange Ratio. As a result, NWI was deemed to have issued 34,936,028 Trust Units for deemed consideration of \$302,197 to acquire the REIT.

The following table reconciles the movements in the units outstanding for the three months ended June 30, 2015:

<b>TABLE 14A -UNITS OUTSTANDING</b>		
	<b>REIT, legal acquirer</b>	<b>NWI, accounting acquirer</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
Units outstanding, March 31, 2015	39,210,668	87,120,910
Issuance of units under distribution reinvestment plan	71,260	125,257
Dissenting NWI unitholders		(1,150,458)
Units redeemed and cancelled	(4,345,900)	
	<u>34,936,028</u>	<u>86,095,709</u>
Exchange Ratio		<u>0.208</u>
Units outstanding, May 15, 2015	34,936,028	17,907,902
Units issued on acquisition	17,907,902	34,936,028
Issuance of Trust Units under the DRIP	44,739	44,739
Issuance of Trust Units under the DUP	23,861	23,861
<b>Trust Units outstanding, June 30, 2015</b>	<b><u>52,912,530</u></b>	<b><u>52,912,530</u></b>

For the three months ended March 31, 2015 the number of units outstanding increased from 86,804,781 (18,055,394 Trust Units as adjusted for the Exchange Ratio) to 87,120,910 (18,121,149 Trust Units as adjusted for the Exchange Ratio). The increase in units was a result of (i) the issuance of 143,538 units (29,856 Trust Units as adjusted for the Exchange Ratio) for gross proceeds of \$291,836 which were used to settle the outstanding asset management fees payable to a subsidiary of NWVP and (ii) the issuance of 172,591 units (35,899 Trust Units as adjusted for the Exchange Ratio) under the REIT's DRIP at a cost of \$327,018.

As at June 30, 2015 there were 52,912,530 Trust Units issued and outstanding.

#### NCIB

On June 29, 2015 the REIT announced its intention to make a normal course issuer bid ("**NCIB**") for a portion of its Trust Units as appropriate opportunities arise from time to time. Subsequent to the quarter, on July 13, 2015, the TSX approved the REIT's NCIB. The REIT intends to acquire up to a maximum of 4,762,579 of its Trust Units, or approximately 10% of its public float, for cancellation over the next 12 months. The number of Trust Units that can be purchased pursuant to the bid is subject to a current daily maximum of 18,054 Trust Units (which is equal to 25% of 72,218, being the average daily trading volume from January 1, 2015 through to June 30, 2015), subject to the REIT's ability to make one block purchase of Trust Units per calendar week that exceeds such limits. Any Trust Units purchased under the normal course issuer bid will be cancelled upon their purchase. The REIT intends to fund the purchases out of its available resources.

The REIT began to purchase Trust Units on July 16, 2015 and the bid will terminate 12 months from such date, or such earlier time as the REIT completes its purchases pursuant to the bid or provides notice of termination. The REIT believes that the repurchase by the REIT of a portion of outstanding Trust Units is an appropriate use of resources and is in the best interests of the REIT.

The REIT adopted an automatic securities purchase plan in connection with its NCIB that contains strict parameters regarding how its Trust Units may be repurchased during times when it would ordinarily not be permitted to purchase Trust Units due to regulatory restrictions or self-imposed blackout periods. The automatic securities purchase plan became effective July 16, 2015 and has an initial term of three months, with the REIT having the ability to extend the term of the plan until the end of the NCIB.

### Class B LP Exchangeable Units

Under IFRS the REIT's Exchangeable Units are treated as a financial liability rather than equity. As the Exchangeable Units are convertible into Trust Units at the option of the holder, the REIT considers the Exchangeable Units equity for capital management purposes.

During the three months ended June 30, 2015, pursuant to the Combination Transaction, the REIT's outstanding Class B Units, held by affiliates of NWI LP were converted to Class A units of NHP Holdings Limited Partnership eliminated on consolidation of NWI LP. The 7,551,546 Special Voting Units attached to the Class B limited partnership units of NHP Holdings Limited Partnership were redeemed and retracted.

The following table reconciles the movements in the Exchangeable outstanding for the three months ended June 30, 2015:

<b>TABLE 14A -EXCHANGEABLE UNITS OUTSTANDING</b>		
	<b>REIT, legal acquirer</b>	<b>NWI, accounting acquirer</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
Class B Units or Exchangeable Units outstanding, March 31, 2015	7,551,546	92,250,303
Class B Units converted and eliminated on consolidation	<u>(7,551,546)</u>	
	-	92,250,303
Exchange Ratio		<u>0.208</u>
Exchangeable Units outstanding, May 15, 2015	-	19,188,063
Exchangeable Units of NWI LP consolidated	<u>19,188,063</u>	-
<b>Exchangeable Units outstanding, June 30, 2015</b>	<u><u>19,188,063</u></u>	<u><u>19,188,063</u></u>

Immediately prior to the closing of the Internalization Transaction, on January 28, 2015, the independent trustees of the REIT determined that the Class C Amount for the year ended December 31, 2014 was \$144,948. The incentive fee was settled through the issuance of Class D GP Exchangeable Units to an affiliate of NWVP, which resulted in the issuance of 71,403 Class D GP Exchangeable Units. Pursuant to the Internalization Transaction, the NWI LP Agreement was amended and restated on January 28, 2015 whereby the Class C Amount was eliminated. Further, all Class D GP Exchangeable Units outstanding at that time (245,852 units adjusted for the Exchange Ratio) were exchanged for Class B LP Exchangeable Units and the Class D GP Exchangeable Unit certificates were cancelled.

## Debt

The following table summarizes the REIT's debt as at June 30, 2015 and December 31, 2014:

<b>TABLE 15- DEBT</b>						
Expressed in thousands of Canadian dollars (Unaudited)						
<b>As at June 30, 2015</b>						
	<b>Weighted average interest rate <sup>(1)</sup></b>	<b>Outstanding Balance</b>	<b>Marked to Market</b>	<b>Unamortized Financing Costs</b>	<b>Balance</b>	<b>Maturity</b>
<b>Canada</b>						
NWH Margin Facilities		\$ -	\$ -	\$ -	\$ -	
Mortgages	4.51%	709,114	22,312	(431)	730,995	May 2016 - January 2029
	4.51%	709,114	22,312	(431)	730,995	
<b>Brazil</b>						
Brazil Term Loans	8.95%	159,170	-	(2,506)	156,664	December 2015 - January 2016
<b>Germany</b>						
Mortgages	2.35%	74,897	-	(948)	73,949	November 2017 - June 2021
<b>Australasia</b>						
Vital Margin Facilities	6.68%	43,489	-	(146)	43,343	December 2015 - August 2018
Term loans	4.32%	217,529	-	(808)	216,721	
	4.71%	261,018	-	(954)	260,064	
<b>Corporate</b>						
Acquisition Facility	8.20%	24,000	-	(794)	23,206	January 2017
Revolving Credit Facility	3.26%	38,000	-	-	38,000	March 2016
<b>Total Mortgages and Loans Payable</b>	<b>5.02%</b>	<b>1,266,199</b>	<b>22,312</b>	<b>(5,633)</b>	<b>1,282,878</b>	
Deferred Consideration (Brazil)	n/a	38,136	-	-	38,136	n/a
<b>Total Debt excluding Convertible Debentures</b>		<b>1,304,335</b>	<b>22,312</b>	<b>(5,633)</b>	<b>1,321,014</b>	
Convertible Debentures (Corporate)	6.47%	119,100	175	-	119,275	March 2018 - October 2019
<b>Total Debt</b>	<b>5.14%</b>	<b>\$ 1,423,435</b>	<b>\$ 22,487</b>	<b>\$ (5,633)</b>	<b>\$ 1,440,289</b>	
<b>As at December 31, 2014</b>						
	<b>Weighted average interest rate <sup>(1)</sup></b>	<b>Outstanding Balance</b>	<b>Marked to Market</b>	<b>Unamortized Financing Costs</b>	<b>Balance</b>	<b>Maturity</b>
<b>Canada</b>						
NWH Margin Facilities	8.86%	\$ 67,928	\$ -	\$ (836)	\$ 67,092	September 2015 - November 2015
Mortgages	8.86%	-	-	-	-	
	8.86%	67,928	-	(836)	67,092	
<b>Brazil</b>						
Brazil Term Loans	7.30%	180,099	-	(3,790)	176,309	December 2015 - January 2016
<b>Germany</b>						
Mortgages	2.35%	76,624	-	(1,070)	75,554	November 2017 - June 2021
<b>Australasia</b>						
Vital Margin Facilities	6.87%	46,501	-	(169)	46,332	December 2015 - August 2018
Term loans	6.87%	-	-	-	-	
	6.87%	46,501	-	(169)	46,332	
<b>Corporate</b>						
Acquisition Facility	8.20%	24,000	-	(975)	23,025	January 2017
Revolving Credit Facility		-	-	-	-	
<b>Total Mortgages and Loans Payable</b>	<b>6.61%</b>	<b>395,152</b>	<b>-</b>	<b>(6,840)</b>	<b>388,312</b>	
Deferred Consideration (Brazil)	n/a	41,280	-	-	41,280	n/a
<b>Total Debt excluding Convertible Debentures</b>		<b>436,432</b>	<b>-</b>	<b>(6,840)</b>	<b>429,592</b>	
Convertible Debentures (Corporate)	7.09%	78,850	(6,930)	-	71,920	March 2018 - October 2019
<b>Total Debt</b>	<b>6.69%</b>	<b>\$ 515,282</b>	<b>\$ (6,930)</b>	<b>\$ (6,840)</b>	<b>\$ 501,512</b>	
<b>Notes</b>						
(1) Weighted average interest rate of Total Debt has been calculated excluding Deferred Consideration						

Additional details on the REIT's mortgages and loans payables are set out below:

### Canada – NWH Margin Facilities

The NWH Margin Facilities, prior to completion of the Combination Transaction, consisted of various revolving margin facilities with two separate financial institutions and allowed NWI to borrow funds against the market value of the Trust Units of the REIT. As security for the NWH Margin Facilities NWI had pledged substantially all of the

Trust Units of the REIT it had acquired.

NWH Margin Facilities in the amount of \$68,143 were repaid in full and cancelled on closing of the Combination Transaction with a portion of the proceeds coming from a \$50,000 blanket second mortgage financing secured by certain of the REIT's Canadian investment properties.

Interest on the NWH Margin Facilities was calculated daily and ranged from 4.25% to 10.75% per annum. As part of the original acquisition of the REIT's Trust Units by NWI, NWVP had committed, by means of a capital contribution (referenced in this MD&A as the Interest Rate Subsidy), that the effective interest rate payable by the NWI on the assumed NWH Margin Facilities would not exceed (a) 4.25% for the balance of 2013, and (b) 6.00% for the first three months of 2014, which had been recorded as a receivable from NWVP at the date of NWI acquisition of the investment in the REIT. Throughout 2014 and again in March 2015, NWVP and NWI had agreed to extend and amend the Interest Rate Subsidy, with an effective date of January 1, 2014, such that the effective interest rate payable by NWI on the assumed NWH Margin Facilities would not exceed 4.25% up to March 31, 2015.

#### Canada – Mortgages:

The following table summarizes, as at June 30, 2015, scheduled principal payments, debt maturity amounts and weighted average interest rates of the REIT's mortgages secured by its Canadian investment properties:

<b>TABLE 15A - CANADIAN MORTGAGES</b>				
Expressed in thousands of Canadian dollars				
<b>As at June 30, 2015</b>	<b>Scheduled principal payments</b>	<b>Debt maturing during the year</b>	<b>Total mortgages payable</b>	<b>Weighted average interest rates</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>
2015 Remainder	\$ 8,876	\$ -	\$ 8,876	
2016	17,550	110,863	128,413	5.32%
2017	14,238	132,343	146,581	5.43%
2018	13,590	91,612	105,202	3.47%
2019	11,109	61,179	72,288	3.57%
2020 and thereafter	31,608	229,214	260,822	4.31%
	96,971	625,211	722,182	4.51%
Less mortgages related to assets held for sale	(1,359)	(11,709)	(13,068)	4.35%
	<b>\$ 95,612</b>	<b>\$ 613,502</b>	<b>\$ 709,114</b>	<b>4.51%</b>
Marked to market premium			22,312	-1.18%
			731,426	<b>3.34%</b>
Unamortized financings costs			(431)	
<b>Total</b>			<b>\$ 730,995</b>	

During the quarter, immediately prior to completing the Combination Transaction, the NorthWest REIT completed a \$50,000 second mortgage financing on a portfolio of eleven of the REIT's Canadian investment properties. The interest only second mortgage financing has a term of 24 months and bears interest at the higher of prime plus 2.75% or 5.60%. Proceeds from the financing were used to partially repay the NWH Margin Facilities.

During the quarter, on June 11, 2015, the REIT completed a \$20,000 second mortgage financing on the REIT's Dundas-Edward Centre investment property. The interest only second mortgage financing has a term of 24 months and bears interest at the higher of prime plus 2.90% or 5.75%. Proceeds from the financing were used to pay transaction costs associated with the Combination Transaction and for other general corporate uses.

#### Brazil – Loans:

In December 2014, the REIT entered into contracts to refinance the existing Brazil term loans for approximately \$172,000,000 (R\$395,000,000) for one year maturing between December 22, 2015 and January 2, 2016 (defined as

the Brazil Terms Loans). The Brazil Term Loans are interest-only and bear a floating interest rate of CDI plus 0.75% and are secured by the future rental income stream in the case of the HMB property and secured against the three properties in the case of the Rede D'Or Hospital Portfolio Acquisition properties. The REIT entered into swap arrangements that fix the interest rate to 7.30% annually plus an IPCA adjustment to the loan balance at the time the swaps matured, March 31, 2015 and April 1, 2015. During the quarter the REIT entered into a new swap arrangement to fix the interest rate to 8.95% to December 21, 2015.

On maturity of the swaps, the principal balance of the Brazil Term Loans will be adjusted by IPCA. For the three months and six months ended June 30, 2015, accretion expense of \$852 and \$6,482, respectively, was recorded to account for the related IPCA adjustment for the period.

#### Germany – Mortgages:

The following table summarizes, as at June 30, 2015, scheduled principal payments, debt maturity amounts and weighted average interest rates of the REIT's mortgages secured by its German investment properties:

<b>TABLE 15B - GERMAN MORTGAGES</b>				
Expressed in thousands of Canadian dollars				
	<u>Scheduled principal payments</u>	<u>Debt maturing during the year</u>	<u>Total mortgages payable</u>	<u>Weighted average interest rates</u>
<b>As at June 30, 2015</b>	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
2015 Remainder	\$ 1,043	\$ -	\$ 1,043	
2016	2,112	-	2,112	
2017	1,851	42,138	43,989	2.26%
2018	992	-	992	
2019	845	6,680	7,525	2.23%
2020 and thereafter	1,058	18,178	19,236	2.55%
	<u>7,901</u>	<u>66,996</u>	<u>74,897</u>	<u>2.35%</u>
	<u>\$ 7,901</u>	<u>\$ 66,996</u>	<u>\$ 74,897</u>	<u>2.35%</u>
Unamortized financings costs			(948)	
<b>Total</b>			<u>\$ 73,949</u>	

As at June 30, 2015, debt related to the REIT's investment properties in Germany comprised of \$74,897 (€53,840) fixed rate mortgages maturing between November 2017 and June 2021 with an effective interest rate of 2.35% per annum.

All of the REIT's investment properties in Germany have been pledged as security against the German mortgages and loans.

#### Australasia – Vital Margin Facilities:

The Vital Margin Facilities are secured by Vital Trust units owned by the REIT. These margin facilities bear interest at a rate that fluctuates with the one-month rate for New Zealand dollar bills of exchange (the "BKBM" rate) and require a minimum loan-to-fair market value of the Vital Trust units pledged of 50-57%. The margin facilities mature between December 31, 2015 and August 26, 2018.

As at June 30, 2015, the principal balance outstanding on the Vital Margin Facilities is \$43,489 (NZ \$51,447) and the REIT has pledged 81,659,865 units of Vital Trust as security for the Vital Margin Facilities.

The REIT has entered into an interest rate swap with respect to one of the margin facilities secured by the Vital Trust units to limit its exposure to fluctuations in the interest rates on approximately \$3,973 (NZ \$4,700) of the outstanding margin facility balance. The interest rate swap fixes the interest rate at 4.03% and terminates on March 29, 2016.

### Australasia – Term Loans:

Vital Trust has a syndicated revolving multi-currency facility with ANZ Bank New Zealand Limited, Australia and New Zealand Banking Group Limited and Bank of New Zealand. The approximately \$310,000 (A\$325,000) multi-currency facility is split between Tranche A: approximately \$119,000 (A\$125,000) and Tranche B: approximately \$96,000 (A\$100,000) both which are due to expire on March 31, 2019; and Tranche C: approximately \$96,000 (A\$100,000) plus the New Zealand Dollar Facility: approximately \$17,000 (NZ\$20,000,000) which are due to expire on March 31, 2017.

Borrowings are secured by a security trust deed dated April 1, 2003 and as amended and restated on June 26, 2014. Pursuant to the deed, a security interest has been granted of first ranking mortgages over the respective investment properties by a general security deed over the assets and undertakings of Vital Trust.

Vital Trust has drawn \$217,529 (NZ \$257,340) under the syndicated facility as at June 30, 2015. Vital Trust has entered into interest rate swaps on the syndicated facility that mature over the next 9 years and have fixed interest rates ranging from 2.98% to 5.72%.

### Corporate – Acquisition Facility:

On December 19, 2013, in connection with the Rede D’Or Hospital Portfolio Acquisition, the REIT obtained an interest-only credit facility which has a principal of \$24,000 (the “**Acquisition Facility**”). The Acquisition Facility bears interest at the greater of 8.20% per annum or the Canadian prime rate plus 4.00% per annum, payable monthly. The Acquisition Facility is secured by a general security agreement (with the exclusion of certain specific assets) and matures on January 1, 2017.

### Corporate – Revolving Credit Facility

The REIT has a \$50,000 revolving credit facility, which bears interest at a rate equal to the bank’s prime rate plus 1.00% or Bankers’ Acceptances plus 2.00%, with a term to March 25, 2016 (the “**Revolving Credit Facility**”). The REIT also has a \$5,000 revolving letter of credit facility (the “**Letter of Credit Facility**”). The Revolving Credit Facility and Letter of Credit Facility are secured by a pool of first ranking mortgages on certain properties.

There was \$38,000 drawn against the Revolving Credit Facility as at June 30, 2015.

### Convertible Debentures

The following table summarizes, as at June 30, 2015, the REIT’s Convertible Debentures:

TABLE 15C - CONVERTIBLE DEBENTURES						
Expressed in thousands of Canadian dollars	Fair Value <sup>(1)</sup>	Face Value	Interest Rate	Conversion Price per Unit	Maturity Date	Interest Payment Dates
<b>As at June 30, 2015</b>						
Series NWH.DB	40,250	40,250	5.25%	\$ 14.20	September 30, 2020	September 30, March 31
Series NWH.DB.A	22,600	22,600	6.50%	\$ 13.70	March 31, 2018	September 30, March 31
Series NWH.DB.B	17,675	17,500	7.50%	\$ 11.54	September 30, 2018	September 30, March 31
Series NWH.DB.C	38,750	38,750	7.25%	\$ 12.50	October 31, 2019	October 31, April 30
	<u>119,275</u>	<u>119,100</u>	<u>6.47%</u>			

**Notes**

(1) The fair value of the Convertible Debentures is based on the closing trading price of the REIT’s Convertible Debentures as at the reporting date.

NWI's convertible debentures, previously trading under the symbols MOB.DB, MOB.DB.A and MOB.DB.B, were assumed by the REIT, ceased to trade on the TSXV at the close of business on May 19, 2015 and commenced trading on the TSX under the symbols NWH.DB.A, NWH.DB.B and NWH.DB.C, respectively, on May 20, 2015. The conversion provisions for each series of debentures were adjusted by the Exchange Ratio whereby the series NWH.DB.A convertible debentures are convertible at a price of \$13.70 per unit being a ratio of 72.9927 per \$1,000 principal amount of debentures, the series NWH.DB.B convertible debentures are convertible at a price of \$11.54 per unit being a ratio of 86.6551 per \$1,000 principal amount of debentures, and the series NWH.DB.C convertible debentures are convertible at a price of \$12.50 per unit being a ratio of 80.0000 per \$1,000 principal amount of debentures.

#### Deferred Consideration

Deferred consideration relates to holdbacks payable and transaction costs not yet paid related to previously completed acquisitions.

In connection with the Rede D'Or Hospital Portfolio Acquisition on December 23, 2013, the REIT held back a portion of the purchase price until the vendor complies with conditions related to certain title and zoning matters. On October 17, 2014, the purchase and sale agreement with respect to the Rede D'Or Hospital Portfolio Acquisition was amended to extend the payment date of the holdback related to Hospital Caxias D'Or to the later of December 15, 2015 or 180 days after the completion of certain conditions by the vendor. Effective from the date of amendment (October 17, 2014) to the payment date the holdback will be adjusted by the variation of the CDI plus 7.34% annually. The amendment provides that should the vendor not complete the required conditions to resolve the title matters by January 15, 2015, the amount of the inflation adjustment to the holdback shall be nil between January 15, 2015 and the date the vendor conditions are resolved. On January 15, 2015, the REIT was notified that the required conditions related to the Hospital Caxias D'Or holdback were not resolved and have not been resolved as of the date of this MD&A. As such, since January 15, 2015 to June 30, 2015, no inflation adjustment has been recognized in respect of the holdback.

For the three and six months ended June 30, 2015, accretion expense of \$Nil and \$237 (three and six months ended June 30, 2014 - \$833 and \$1,584) was recorded to account for the related CDI adjustments on the holdbacks payable which has been recorded as finance costs in the consolidated statement of income (loss) and comprehensive income (loss).

On August 29, 2014, in connection with the acquisition of Hohenschoenhausen, the REIT held back a portion of the purchase price for potential working capital adjustments and information deficiencies. As at June 30, 2015, the balance remaining to be paid is \$195. Settlement of the holdback is due no later than 1 year from closing.

#### **DUP Liability**

Under IFRS, the REIT's DUP Liability is measured at fair value each reporting period. The fair value of the DUP Liability mirrors the trading price of the REIT Trust Units.

#### **RATIOS AND COVENANTS**

Pursuant to the Declaration of Trust the REIT shall not incur or assume any indebtedness, as defined, if, after giving effect to the incurrence or assumption of such indebtedness, the total indebtedness of the REIT would be more than 65% of GBV.

The REIT's overall borrowing policy is to obtain secured mortgage financing on a primarily fixed rate basis, with a term to maturity that is appropriate having regard to the lease maturity profile for each property and which allows the REIT to (i) achieve and maintain staggered debt maturities to lessen exposure to interest rate fluctuations and re-financing risk in any particular period and (ii) fix the rates and extend loan terms as long as possible when

borrowing conditions are favourable. The following summarizes the status of these key ratios as at and for the three and months ended June 30, 2015:

<b>TABLE 15D- RATIOS <sup>(1)</sup></b>						
Expressed in thousands of Canadian dollars						
	<b>As at</b>	<b>As at</b>				
	<b>June 30, 2015</b>	<b>December 31, 2014</b>				
	<u>(Unaudited)</u>	<u>(Unaudited)</u>				
Gross Book Value <sup>(2)</sup>	\$ 2,539,814	\$ 846,270				
Debt - Declaration of Trust <sup>(3)</sup>	\$ 1,304,335	\$ 436,432				
<b>Debt to Gross Book Value - Declaration of Trust</b>	<b>51.4%</b>	<b>51.6%</b>				
Debt - Including Convertible Debentures <sup>(3)</sup>	\$ 1,423,610	\$ 508,352				
<b>Debt to Gross Book Value - Including Convertible Debentures</b>	<b>56.1%</b>	<b>60.1%</b>				
	<b>Three months ended June 30</b>			<b>Six months ended June 30</b>		
	<b>2015</b>	<b>2014</b>	<b>Variance</b>	<b>2015</b>	<b>2014</b>	<b>Variance</b>
	<u>(Unaudited)</u>	<u>(Unaudited)</u>	<u>(Unaudited)</u>	<u>(Unaudited)</u>	<u>(Unaudited)</u>	<u>(Unaudited)</u>
<b>Income (Loss) before taxes</b>	\$ 169,358	\$ (8,199)	\$ 177,557	\$ 179,065	\$ (34,087)	\$ 213,152
<b>Add (deduct):</b>						
Mortgage and loan interest expense	15,466	7,160	8,306	25,980	14,071	11,909
Distributions on Exchangeable Units	4,249	5,070	(821)	9,323	10,079	(756)
Amortization of deferred financing costs	1,949	2,645	(696)	3,871	4,994	(1,123)
Amortization of marked to market adjustment	(643)	-	(643)	(643)	-	(643)
Amortization of leasing costs and tenant improvements	320	-	320	320	-	320
Amortization of intangible asset	-	391	(391)	-	781	(781)
<b>EBITDA</b>	<b>\$ 190,699</b>	<b>\$ 7,067</b>	<b>\$ 183,632</b>	<b>\$ 217,916</b>	<b>\$ (4,162)</b>	<b>\$ 222,078</b>
Loss on revaluation of financial liabilities	852	3,945	(3,093)	6,719	9,386	(2,667)
Fair market value losses (gains)	(106,533)	(8,000)	(98,533)	(125,869)	7,399	(133,268)
DUP Compensation Expense	2,789	56	2,733	5,278	103	5,175
Foreign exchange loss (gain)	(3,916)	(1,322)	(2,594)	(1,749)	2,897	(4,646)
Net loss on disposal of investment properties	-	9	(9)	-	98	(98)
Convertible Debenture issuance costs	-	-	-	1	3	(2)
Gain on business combination	(57,880)	-	(57,880)	(57,880)	-	(57,880)
Transaction costs	5,020	-	5,020	9,395	-	9,395
Less: Share of (profit) loss of associates	(590)	7,864	(8,454)	(2,153)	2,981	(5,134)
Add: Distribution income from equity accounted associates	792	3,887	(3,095)	3,172	7,810	(4,638)
<b>Adjusted EBITDA</b>	<b>\$ 31,233</b>	<b>\$ 13,506</b>	<b>\$ 17,727</b>	<b>\$ 54,830</b>	<b>\$ 26,515</b>	<b>\$ 28,315</b>
<b>Mortgage and loan interest expense</b>	<b>\$ 15,466</b>	<b>\$ 7,160</b>	<b>\$ (8,306)</b>	<b>\$ 25,980</b>	<b>\$ 14,071</b>	<b>\$ (11,909)</b>
<b>Interest Coverage</b>	<b>2.02</b>	<b>1.89</b>	<b>0.13</b>	<b>2.11</b>	<b>1.88</b>	<b>0.23</b>
<b>Notes</b>						
(1) The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. The REIT is the legal acquirer; however, NWI has been identified as the accounting acquirer of the REIT. Accordingly the financial results and capital structure reflect the results of NWI for the periods prior to completion of the Combination Transaction.						
(2) As defined in Non-IFRS measures used in this MD&A.						

## LIQUIDITY AND CASH RESOURCES

### Cash resources and Liquidity

<b>TABLE 16 - CASH AND LIQUIDITY</b>		
Expressed in thousands of Canadian dollars		
	<b>As at</b>	<b>As at</b>
	<b>June 30, 2015</b>	<b>December 31, 2014</b>
	<u>(Unaudited)</u>	<u>(Unaudited)</u>
Cash	\$ 5,970	\$ 18,370
Restricted Cash	1,671	2,578
<b>Total</b>	<b>\$ 7,641</b>	<b>\$ 20,948</b>

Restricted cash represents cash held in the REIT's designated bank accounts pledged as collateral for the Brazil Term Loans and, prior to the completion of the Combination Transaction, a margin facility related to the NWI's investment in the REIT.

The REIT also has a Revolving Credit Facility that may provide additional liquidity. The liquidity of the Vital Margin Facilities fluctuates based on the market price (as defined in the respective agreements) of the pledged units securing the facilities.

On the assumption that occupancy levels remain strong, and that the REIT will be able to obtain financing on reasonable terms, the REIT anticipates meeting all current and future obligations as they come due. Management expects to refinance maturing debt and finance future acquisitions from: (i) existing cash balances, and (ii) a mix of mortgage debt secured by investment properties, bridge facilities, operating facilities, issuance of equity and convertible/unsecured debentures. Cash flow generated from operating activities and distribution income received from investments in associates are sources of liquidity to service debt (except maturing debt), sustain maintenance capital expenditures, leasing costs and unit distributions.

### Contractual cash flows

Liquidity risk arises from the REIT's financial obligations and in the management of its assets, liabilities and capital structure. This risk is managed by regularly evaluating the liquid financial resources available to fund current and long-term obligations and to meet the REIT's capital commitments in a cost-effective manner. The REIT expects to be able to meet all of its obligations as they become due and have sufficient liquidity from the following sources: (i) cash flow from operating activities; (ii) distribution income received from its investment in Vital Trust; (iii) financing available through both conventional mortgage debt secured by income producing properties, as well as unsecured debt; (iv) the issuance of new equity and debt securities; (v) the receipt of related party receivables; and (vi) to the extent necessary, the sale of assets.

The following table sets out the REIT's contractual cash flows as at June 30, 2015:

Expressed in thousands of Canadian dollars	Carrying amount	Contractual cash flow	2015	2016	2017	2018	2019	Thereafter
Accounts payable and accrued liabilities	\$ 40,010	\$ 40,010	\$ 40,010	\$ -	\$ -	\$ -	\$ -	\$ -
Distributions payable	3,528	3,528	3,528	-	-	-	-	-
Income tax payable	7,020	7,020	7,020	-	-	-	-	-
Liabilities related to assets held for sale	13,592	13,592	13,592	-	-	-	-	-
Deferred consideration	38,136	38,136	38,136	-	-	-	-	-
Convertible debentures	119,275	150,850	2,162	7,704	7,704	47,245	43,673	42,363
Mortgages and loans payable	1,282,878	1,427,489	184,468	258,630	337,141	129,807	211,632	305,810
<b>Total</b>	<b>\$ 1,504,439</b>	<b>\$ 1,680,625</b>	<b>\$ 288,916</b>	<b>\$ 266,334</b>	<b>\$ 344,845</b>	<b>\$ 177,052</b>	<b>\$ 255,305</b>	<b>\$ 348,173</b>

The REIT currently intends to distribute a high percentage of its AFFO to Unitholders. As such, the REIT will not retain a material amount, or possibly none of operating cash flows or any distribution income earned from its investment in Vital Trust to finance other capital requirements, such as acquisitions, maturing debt principal and significant capital expenditures. Instead, the REIT intends to finance such initiatives through the issuance of additional equity or debt securities. From time to time, the REIT may also consider other financing initiatives, such as the refinancing of mortgages on existing properties and entering into additional credit facilities.

The REIT's current liabilities totaled \$354,744, exceeding current assets of \$37,179, resulting in a working capital deficiency of \$317,565 as at June 30, 2015.

The current liabilities are represented in part by Brazil Term Loans totaling \$159,169 that mature in December 2015 and January 2016. The REIT is actively in negotiations to refinance the Brazil Term Loans with long-term financing and expects to refinance the loans prior to the loan maturity dates.

Also forming part of the current liabilities is one of the Vital Margin Facilities totaling \$35,612 which matures December 31, 2015. The Vital Margin Facility has historically been renewed and is expected to continue to roll over each one year period. The nature of most margin loans is that they have terms no longer than one year and are renewed consistently each year. The REIT expects to renew its Vital Margin Facility for another one year term upon maturity with very few substantial changes to the terms as the loans remain in good standing and are fully secured by Vital Trust units which are highly liquid securities.

Also forming part of the current liabilities is the REIT's Revolving Credit Facility totaling \$38,000 which matures March 25, 2016. The Revolving Credit Facility has been in effect since March 2011 and has been renewed and amended since initiation and is expected to be extended upon maturity.

There are no assurances that the timing, amounts and/or terms of any refinancing, or other efforts will be on terms favourable or otherwise satisfactory to the REIT. If the terms of any such refinancing or other efforts are less favourable than the terms of the existing loans, then the financial condition of the REIT, as well as the REIT's ability to continue to meet required interest and principal payments, meet capital commitments, or to continue to make distributions at current levels, may be materially adversely affected.

### Changes in Cash

The following table sets out the REIT's net change in cash:

Expressed in thousands of Canadian dollars	Three months ended June 30			Six months ended June 30		
	2015	2014	Variance	2015	2014	Variance
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Cash provided by / (used in):</b>						
Operating activities	\$ 5,871	\$ 4,046	\$ 1,825	\$ 9,325	\$ 4,563	\$ 4,762
Investing activities	(23,703)	(48,269)	24,566	(21,922)	(39,030)	17,108
Financing activities	16,503	45,566	(29,063)	395	35,801	(35,406)
<b>Net increase / (decrease) in cash during the period</b>	<b>(1,329)</b>	<b>1,343</b>	<b>(2,672)</b>	<b>(12,202)</b>	<b>1,334</b>	<b>(13,536)</b>
Effect of foreign currency translation	1,756	(286)	2,042	(198)	(280)	82
<b>Net increase / (decrease) in cash during the period</b>	<b>\$ 427</b>	<b>\$ 1,057</b>	<b>\$ (630)</b>	<b>\$ (12,400)</b>	<b>\$ 1,054</b>	<b>\$ (13,454)</b>
<b>Notes</b>						
(1) The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly the financial results for the periods prior to completion of the Combination Transaction reflect the results of NWI. The financial results for the periods subsequent to the completion of the Combination Transaction reflect the consolidated results of the REIT and NWI.						

### Operating activities

Cash provided by operating activities totaled \$5,871 for the three months ended June 30, 2015 as compared to cash flow used in operating activities of \$4,046 for the three months ended June 30, 2014, an increase of \$1,825. Of this increase, \$1,981 is attributable to the consolidation of the results of the REIT with NWI following completion of the Combination Transaction. \$7,514 is attributable to the acquisition of control of Vital Trust effective January 1, 2015, whereby the REIT now consolidates the results of Vital Trust. This was partially offset by transaction costs of \$5,020 and incremental general and administrative expenses being incurred as a result of internalization of management.

For the six months ended June 30, 2015, cash provided by operating activities totaled \$9,325 as compared to cash flow provided by operating activities of \$4,563 for the six months ended June 30, 2014, an increase of \$4,762. Of this increase, \$1,981 is attributable to the consolidation of the results of the REIT with NWI following completion of the Combination Transaction. \$12,217 is attributable to the acquisition of control of Vital Trust effective

January 1, 2015, whereby the REIT now consolidates the results of Vital Trust. This was partially offset by transaction costs of \$9,395 and incremental general and administrative expenses being incurred as a result of internalization of management.

#### Investing activities

Cash used by investing activities totaled \$23,703 for the three months ended June 30, 2015, which is primarily due to \$18,703 of additions to investment properties.

Cash used in investing activities totaled \$48,269 for the three months ended June 30, 2014, which is a result of the cash consideration paid on the acquisition of the Core German MOB Portfolio on June 25, 2014 of \$54,918, additions to investment properties of \$136 and additional transaction costs paid of \$9 for the disposal of the Marktredwitz property in Germany. These outflows were partially offset by the cash distributions received from Vital Trust and NorthWest REIT totaling \$3,887 and a net increase to restricted cash of \$908 which is primarily related to the holdback on the Core German MOB Portfolio.

Cash used in investing activities totaled \$21,922 for the six months ended June 30, 2015, which is primarily due to \$28,884 of additions to investment properties offset by distribution income from associates of \$3,172.

For the six months ended June 30, 2014, cash used in investing activities totaled \$39,030, which is a result of the cash consideration paid on the acquisition of the Core German MOB Portfolio on June 25, 2014 of \$54,918, additions to investment properties of \$208 and a net decrease to restricted cash of \$540. These outflows were partially offset by the cash distributions received from Vital Trust and NorthWest REIT totaling \$7,809 and the proceeds of \$6,826 on disposal of the Marktredwitz property in Germany.

#### Financing activities

Cash generated in financing activities totaled \$16,503 for the three months ended June 30, 2015 as compared to \$45,566 during the three months ended June 30, 2014.

During the three months ended June 30, 2015, the REIT received net payments on mortgages and loans payable and credit facilities of \$18,151, paid financing fees of \$1,719, received net advances from related parties of \$28,583, paid distributions to REIT unitholders of \$24,382, and paid distributions to non-controlling unitholders of Vital Trust of \$4,130.

During the three months ended June 30, 2014, the NWI obtained new mortgages related to the acquisition of the Core German MOB Portfolio of \$31,287, raised net proceeds of \$21,243 through the issuance of Trust Units (net of costs), made net repayments of mortgages and loans payable and credit facilities of \$218, paid deferred consideration of \$1,315, paid financing fees of \$942, made net advances to related parties of \$289, and paid distributions of \$4,202.

Cash generated in financing activities totaled \$395 for the six months ended June 30, 2015 as compared to \$35,801 during the six months ended June 30, 2014.

During the three months ended June 30, 2015, the REIT received net payments on mortgages and loans payable and credit facilities of \$11,953, paid financing fees of \$3,414, received net advances from related parties of \$32,187, paid distributions to REIT unitholders of \$32,012, and paid distributions to non-controlling unitholders of Vital Trust of \$8,319.

During the six months ended June 30, 2014, the REIT obtained new mortgages related to the acquisition of the Core German MOB Portfolio of \$31,287, discharged the mortgage related to the disposal of the Marktredwitz property of \$4,887, raised net proceeds of \$22,862 through the issuance of Trust Units (net of costs), made net repayments of mortgages and loans payable and credit facilities of \$1,813, paid deferred consideration of \$2,577,

paid financing fees of \$1,665, received net advances from related parties of \$1,243, and paid distributions of \$8,652.

## FOREIGN EXCHANGE AND CURRENCY MANAGEMENT

For the three and six months ended June 30, 2015, approximately 78% and 72%, respectively, of the REIT's AFFO was conducted in currencies other than Canadian dollars, while its distributions to Unitholders, certain general and administrative expenses, interest expenses and interest income were denominated in Canadian dollars. A summary of the REIT's currency exposure by quarter for the last four quarters is presented below:

AFFO by Currency by Quarter <sup>(2)</sup>		Trading Range <sup>(1)(3)</sup>																																																																																
<table border="1"> <caption>AFFO by Currency by Quarter Data</caption> <thead> <tr> <th>Quarter</th> <th>BRL</th> <th>NZD</th> <th>EUR</th> <th>CAD</th> </tr> </thead> <tbody> <tr> <td>Q3-14</td> <td>61%</td> <td>14%</td> <td>17%</td> <td>8%</td> </tr> <tr> <td>Q4-14</td> <td>59%</td> <td>21%</td> <td>18%</td> <td>1%</td> </tr> <tr> <td>Q1-15</td> <td>58%</td> <td>14%</td> <td>14%</td> <td>13%</td> </tr> <tr> <td>Q2-15</td> <td>24%</td> <td>41%</td> <td>8%</td> <td>28%</td> </tr> </tbody> </table>		Quarter	BRL	NZD	EUR	CAD	Q3-14	61%	14%	17%	8%	Q4-14	59%	21%	18%	1%	Q1-15	58%	14%	14%	13%	Q2-15	24%	41%	8%	28%	<table border="1"> <thead> <tr> <th>(Against CAD)</th> <th>BRL</th> <th>EUR</th> <th>NZD</th> </tr> </thead> <tbody> <tr> <td>High</td> <td>0.4059</td> <td>1.3879</td> <td>0.9364</td> </tr> <tr> <td>Low</td> <td>0.3973</td> <td>1.3332</td> <td>0.8637</td> </tr> <tr> <td>Average</td> <td>0.4004</td> <td>1.3597</td> <td>0.8996</td> </tr> <tr> <td colspan="4"><b>Balance Sheet:</b></td> </tr> <tr> <td>December 31, 2014</td> <td>0.4365</td> <td>1.4038</td> <td>0.9043</td> </tr> <tr> <td>June 30, 2015</td> <td>0.4008</td> <td>1.3911</td> <td>0.8453</td> </tr> <tr> <td colspan="4"><b>Profit &amp; Loss:</b></td> </tr> <tr> <td>Q2 2015 Average Rate</td> <td>0.4004</td> <td>1.3597</td> <td>0.8996</td> </tr> <tr> <td>Q1 2015 Average Rate</td> <td>0.4353</td> <td>1.3967</td> <td>0.9324</td> </tr> <tr> <td>2015 Average Rate</td> <td>0.4179</td> <td>1.3782</td> <td>0.9160</td> </tr> <tr> <td>Q2 2014 Average Rate</td> <td>0.4892</td> <td>1.4955</td> <td>0.9388</td> </tr> <tr> <td>2014 Average Rate</td> <td>0.4782</td> <td>1.5036</td> <td>0.9312</td> </tr> </tbody> </table>				(Against CAD)	BRL	EUR	NZD	High	0.4059	1.3879	0.9364	Low	0.3973	1.3332	0.8637	Average	0.4004	1.3597	0.8996	<b>Balance Sheet:</b>				December 31, 2014	0.4365	1.4038	0.9043	June 30, 2015	0.4008	1.3911	0.8453	<b>Profit &amp; Loss:</b>				Q2 2015 Average Rate	0.4004	1.3597	0.8996	Q1 2015 Average Rate	0.4353	1.3967	0.9324	2015 Average Rate	0.4179	1.3782	0.9160	Q2 2014 Average Rate	0.4892	1.4955	0.9388	2014 Average Rate	0.4782	1.5036	0.9312
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1. For the three months ended June 30, 2015																																																																																		
2. Canadian Dollar AFFO represents the REIT's proportionate share of FFO from NorthWest REIT prior to the Combination Transaction, the consolidated AFFO of the REIT's Canadian operations after the Combination Transaction and interest income less interest expense paid on Canadian-denominated debt and certain general and administrative expenses, net of subsidies.																																																																																		
3. Rates are presented against the Canadian Dollar																																																																																		

For the three months ended June 30, 2015, a portion of the AFFO generated in foreign currencies was retained in those foreign currencies to provide funds for operations, future acquisitions in those foreign jurisdictions and to minimize currency conversion costs, while a portion has been repatriated back to Canada to fund distributions, interest payments and other corporate expenses. A significant portion of the funds previously raised in Canadian dollars from the equity and convertible debenture offerings were converted into foreign currencies to fund acquisitions or repayments of debt and deferred consideration in foreign jurisdictions.

For the three months ended June 30, 2015, Canadian dollar AFFO was \$3,250 while Canadian dollar distributions paid in cash to Unitholders totaled \$12,898. Deficiencies were funded from cash repatriated to Canada from Brazil, Germany and New Zealand and the existing working capital and receivables from related parties.

As at June 30, 2015 the REIT held approximately \$7,880 of cash and receivables denominated in Canadian Dollars.

The REIT monitors its foreign exchange exposure and its hedging strategy on an ongoing basis. The REIT has not executed any derivative foreign currency hedging arrangements in the past year, however, Vital Trust has in place a proactive currency management policy which aims to reduce volatility in the Australian dollar relative to the New Zealand dollar. Vital Trust's transaction hedging policy framework minimizes earnings volatility by means of

coverage on forecasted Australian dollar profits. Vital Trust's translation hedging is managed both through natural hedges as Vital Trust has Australian based investment properties and Australian denominated borrowings and through rolling foreign exchange contracts.

The REIT intends to implement its formal hedging policy, when necessary, practicable and economically feasible to do so, to mitigate the impact of foreign currency fluctuations and to provide more certainty regarding the payment of distributions to Unitholders if the Canadian dollar increases in value compared to foreign currencies. The REIT's current hedging arrangements include natural currency hedges through local-currency denominated debt, inflation-indexed leases that provide protection against currency devaluation, and exposure to a diversified basket of currencies. Future hedging arrangements may include implementing specific foreign currency hedging derivatives. The REIT (with the exception of Vital Trust) does not currently have any specific foreign currency hedging derivatives in place.

## PART V – RELATED PARTY TRANSACTIONS

- a) As at June 30, 2015, NWVP indirectly owned approximately 34% of the outstanding Trust Units (approximately 30% on a fully-diluted basis assuming conversion of the REIT's Convertible Debentures and redemption of its deferred units) of the REIT through a combination of Trust Units of the REIT and Class B LP Exchangeable Units. Paul Dalla Lana, Chairman of the Board of Trustees and Chief Executive Officer of the REIT, is the sole shareholder, sole director and President of NWVP. Bernard Crotty, a Trustee of the REIT, serves as Senior Vice-President of NWVP. Teresa Neto, Chief Financial Officer of the REIT, served as Chief Financial Officer of NWVP up to December 31, 2014.
- b) From the initiation of NWI until January 28, 2015, affiliates of NWVP served as the NWI's asset manager, property manager and developer pursuant to certain management and partnership agreements that are filed with the Canadian securities regulatory authorities and available on SEDAR at [www.sedar.com](http://www.sedar.com). On January 28, 2015, the NWI internalized its external management arrangements, terminating the asset management, property management and development functions of NWI carried on by affiliates of NWVP. The Internalization Transaction also resulted in NWI acquiring from NWVP all of the rights and obligations relating to the management of Vital Trust.

Post the Internalization Transaction, the REIT entered into a Cost-Sharing Agreement with an affiliate of NWVP for certain general management and administration support services for a fee based on cost-sharing. The REIT also has entered into a monthly Sublease Agreement with an affiliate of NWVP for the REIT to lease its head office premises.

The following table summarizes the related party transactions with NWVP and its affiliates related to the former Asset Management Agreement, Property Management Agreement, Development Agreement and Management Fee Participation Agreement as well as the Cost-Sharing and Sublease Agreements during the period:

<b>TABLE 19A - RELATED PARTY TRANSACTIONS</b>						
Expressed in thousands of Canadian dollars	<b>Three months ended June 30</b>			<b>Six months ended June 30</b>		
	<b>2015</b>	<b>2014</b>	<b>Variance</b>	<b>2015</b>	<b>2014</b>	<b>Variance</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>
Base asset management fees paid <sup>(1)</sup>	\$ -	\$ 792	\$ (792)	\$ -	\$ 1,574	\$ (1,574)
Property management fees paid	-	82	(82)	-	135	(135)
Vital Management Fee Participation earned	-	(922)	922	-	(1,339)	1,339
Interest revenue	-	(340)	340	(305)	(680)	375
Out-of-pocket costs paid	310	656	(346)	600	1,406	(806)
Cost-sharing and sublease amounts paid	\$ -	\$ -	\$ -	\$ 225	\$ -	\$ 225
<b>Notes</b>						
(1) During the three and six months ended June 30, 2014, the NWI issued 376,698 Trust Units (78,353 Trust Units adjusted for the Exchange Ratio) and 722,958 Trust Units (150,375 Trust Units adjusted for the Exchange Ratio), respectively, to settle outstanding asset management fees owing to a subsidiary of NWVP.						

c) The following table summarizes the balance owing from NWVP and its subsidiaries:

<b>TABLE 19B - RELATED PARTY BALANCE SHEET AMOUNTS</b>					
Expressed in thousands of Canadian dollars	<b>As at</b>		<b>As at</b>		<b>Variance</b>
	<b>June 30, 2015</b>		<b>December 31, 2014</b>		
	<b>(Unaudited)</b>		<b>(Unaudited)</b>		
<b>Amounts receivable</b>					
Working capital and closing adjustment (i)	\$	-	\$	16,967	\$ (16,967)
Interest Rate Subsidy (ii)		669		4,155	(3,486)
Instalment Note (iii)		-		1,386	(1,386)
Promissory Note (iv)		-		-	-
Vital Management Fee Participation		-		4,702	(4,702)
Interest (i)		-		2,941	(2,941)
Internalization Contribution (v)		1,385		-	1,385
Other	\$	-	\$	57	\$ (57)
<b>Amounts payable</b>					
Class B Exchangeable Unit distributions	\$	1,279	\$	13,377	\$ (12,098)
Cost-sharing and sublease amounts	\$	142	\$	-	\$ 142

(i) Working capital and closing adjustment receivable - Initial International Assets

The working capital and closing adjustment receivable from a subsidiary of NWVP arises as a result of the differences in the values of the working capital and debt indirectly assumed on acquisition of the initial international assets by NWI as compared to the values assigned at the time of the signing of the agreement entered into in connection with the acquisition. The working capital and closing adjustment receivable was unsecured and was previously due on December 31, 2013, but was fully repaid during the second quarter. The working capital and closing adjustment receivable accrued an approximate economic return of 8% per annum when permissible. For the three months ended March 31, 2015, NWVP agreed to pay interest of \$305.

(ii) Interest Rate Subsidy

As part of NWI's acquisition of the investment in NorthWest REIT, NWVP had committed, by means of a capital contribution (referenced in this MD&A as the Interest Rate Subsidy), that the effective interest rate payable by the REIT on the assumed NWH Margin Facilities should not exceed (a) 4.25% for the balance of 2013, and (b) 6.00% for the first three months of 2014. At the date of acquisition the present value of the Interest Rate Subsidy was \$1,874 and was recorded as a receivable from NWVP, and subsequent cash payments by NWVP will be recorded as a reduction of the receivable balance.

Throughout 2014 and again in March 2015, NWVP and NWI agreed to extend and amend the Interest Rate Subsidy, with an effective date of January 1, 2014, such that the effective interest rate payable by the REIT on the assumed margin facilities shall not exceed 4.25% up to March 31, 2015. To reflect the extension of the Interest Rate Subsidy in 2014 and again in March 2015, the NWI recorded an additional receivable from NWVP of \$2,282 and \$669 respectively with the offset recorded directly to equity as a capital contribution. In connection with the Combination Transaction the NWH Margin Facilities related to the NWI's investment in NorthWest REIT were repaid in full and cancelled.

(iii) Instalment Note

In connection with the NWI's acquisition of the Initial International Assets, the REIT entered into the Instalment Note arrangement with an affiliate of NWVP to partially compensate NWI for assuming

obligations associated with the Sabará Securitization Facility. Pursuant to the Instalment Note, NWI earned from an affiliate of NWVP, two receipts – on April 2, 2013 (extended to April 2, 2014) and April 2, 2014 respectively. The Instalment Note was non-interest bearing. The receipt of the principal portion of the installment receipts would be recorded as a reduction of the Instalment Notes and is, therefore, not recorded as revenue. The Instalment Note was initially recorded at the present value of the future cash flows. The Instalment Note receipts were settled in full during the quarter.

(iv) Promissory Note

The promissory note receivable arose on closing of the Internalization Transaction, which represented the difference between the agreed upon termination fee payable to NWVP less the deferred unit plan liability (vested and unvested deferred units) assumed by the NWI (the “**Promissory Note**”). The Promissory Note was non-interest bearing and was due on demand. The Promissory Note was settled in full during the quarter.

(v) Internalization Contribution

As a result of costs incurred by NWI following completion of the Internalization Transaction, NWVP has committed to making an Internalization Contribution to NWI LP. For the three months and six months ended June 30, 2015, the REIT recorded an Internalization Contribution of \$Nil and \$1,385, respectively. The Internalization Contribution is recorded in the condensed consolidated interim statement of unitholders' equity.

Transactions with related parties disclosed above are recorded at the transaction amount, being the price agreed between the parties.

## **PART VI – CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

A summary of significant accounting policies is described in note 2 of the REIT's condensed consolidated interim financial statements and accompanying notes for the three and six months ended June 30, 2015.

The preparation of financial statements in conformity with IFRS requires the REIT to make judgements, estimates, and assumptions that affect the reported amounts recognized in the financial statements. These estimates have a direct effect on the measurement of transactions and balances recognized in the financial statements. Actual results could differ from estimates. Please refer to note 2 in the REIT's condensed consolidated interim financial statements and accompanying notes for the three and six months ended June 30, 2015 and the REIT's and NWI's audited consolidated financial statements and accompanying notes for the year ended December 31, 2014.

## **PART VII – RISKS AND UNCERTAINTIES**

There are certain risks inherent in an investment in the Trust Units and Convertible Debentures and in the activities of the REIT which current and prospective Unitholders and current and prospective investors in Convertible Debentures should carefully consider. The REIT faces a variety of significant and diverse risks, many of which are inherent in the business conducted by the REIT. The REIT's Annual Information Form contains a detailed summary, under “Risks and Uncertainties”, of the risk factors pertaining to the REIT and its business. Additional information can also be referenced under “Risk Factors” in NWI's annual information form, dated March 10, 2015, that contains a detailed summary of risk factors pertaining to NWI's business. Information about the risk factors relating to the Combination Transaction can be found in the Notices of Annual and Special Meetings and Joint Management Information Circular Concerning the Combination of NorthWest Healthcare Properties Real Estate Investment Trust and NorthWest International Healthcare Properties Real Estate Investment Trust, dated April 7, 2015, under “Risk Factors Relating to the Arrangement”. All of these documents can be found on SEDAR at [www.sedar.com](http://www.sedar.com).

## **PART VIII – CONTROLS AND PROCEDURES**

### **Disclosure Controls and Procedures and Internal Controls Over Financial Reporting**

The REIT's Chief Executive Officer and Chief Financial Officer have designed, or caused to be designed under their supervision, the REIT's disclosure controls and procedures to provide reasonable assurance that (i) material information relating to the REIT, including its consolidated subsidiaries, is made known to them by others within those entities, and have designed internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with IFRS.

In designing these internal controls the REIT has considered the Committee of Sponsoring Organizations of the Treadway Commission (COSO) updated Internal Control – Integrated Framework: 2013.

### **Changes in Internal Controls Over Financial Reporting**

There were no significant changes made in internal controls over financial reporting during the three and six months ended June 30, 2015 that have materially affected, or are reasonably likely to materially affect, the REIT's internal controls over financial reporting.

Effective May 15, 2015, the REIT completed the Combination Transaction. As NWI has been identified as the accounting acquirer, the financial results for the periods prior to completion of the Combination Transaction reflect the results of NWI. However, the REIT has not had sufficient time to appropriately assess the disclosure controls and procedures and internal controls over financial reporting used by NWI and integrate them with those of the REIT. The REIT is in the process of integrating the NWI operations and will be expanding its disclosure controls and procedures and internal control over financial reporting to include NWI during the next two quarters.

For additional information on the REIT's disclosure controls and procedures and internal controls over financial reporting refer to "Controls and Procedures" in the REIT's MD&A for the three months and year ended December 31, 2014, which can be found on SEDAR at [www.sedar.com](http://www.sedar.com).

## **PART IX – OUTLOOK**

During the three months ended June 30, 2015, the REIT completed the Combination Transaction and as a result there have been material changes to the operating and economic environments in which the REIT operates.

Through the remainder of 2015, the REIT will focus on the integration of NWI, continue to pursue new acquisitions and accretive development opportunities in the combined REIT's existing markets, and continue to execute on a focused investor relations outreach program.

Looking forward, the REIT remains committed to its key 2015 initiatives as outlined below:

1. Successfully integrate with NWI to strengthen and stabilize Canada's only global healthcare REIT;
2. Continue to enhance its management platform and operational performance where possible;
3. Expand the portfolio and augment its quality through reinvestment in existing assets and acquiring new assets in each of our core markets;
4. Optimize its capital structure;
5. Increase investor liquidity by raising new capital and broadening its investor base; and
6. Increase its profile through measured investor relations and communication strategies.

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## PART XI – PROPERTY TABLE

PROPERTY TABLE								
Property	Location	Date Acquired	Year Built <sup>(1)</sup>	Approximate GLA (sf)	# of Tenants	Occupancy %	WALE <sup>(2)</sup>	
<b>Canada</b>								
1	Continental Building	Kamloops, BC	Mar 25 2010	1989	59,691	14	75.4%	2.7
2	Glenmore Professional Centre	Calgary, AB	Dec 31 2010	2007	137,821	1	100.0%	2.1
3	Sunridge Professional Centre	Calgary, AB	Mar 25 2010	1985	132,207	33	99.4%	5.2
4	Riley Park Health Centre <sup>(7)</sup>	Calgary, AB	Mar 25 2010	1956/92	72,808	11	100.0%	5.0
5	Rockyview Health Centre I	Calgary, AB	Mar 25 2010	1977/97/2013/14	68,952	24	76.3%	3.2
6	Foothills Professional Building	Calgary, AB	Mar 25 2010	1980/2013	58,521	20	100.0%	4.3
7	Sunpark Plaza	Calgary, AB	Dec 7 2011	2005	53,760	9	100.0%	2.0
8	Rockyview Health Centre II	Calgary, AB	Mar 25 2010	1975/2009	53,872	6	85.2%	7.0
9	Willow Brook Medical Centre	Airdrie, AB	Apr 10 2012	2010	34,680	4	100.0%	8.3
10	Hys Centre	Edmonton, AB	Feb 1 2011	1978/87/90	179,061	35	89.5%	4.2
11	Tawa Centre	Edmonton, AB	May 31 2011	1986	94,989	25	95.3%	2.9
12	Mira Health Centre	Edmonton, AB	Mar 25 2010	1992	67,286	16	91.6%	3.0
13	Garneau Professional Building	Edmonton, AB	Mar 25 2010	1980	58,545	17	84.6%	2.5
14	Queen Street Place	Spruce Grove, AB	Jul 7 2010	2007	69,380	19	100.0%	3.8
15	WRHA Downtown West Community	Winnipeg, MB	May 16 2013	1974/91/2009	43,750	3	100.0%	11.0
16	Hargrave Place	Winnipeg, MB	Jul 31 2013	1977/88/2011/12	70,947	3	99.0%	9.6
17	Dundas-Edward Centre	Toronto, ON	Jan 25 2011	1964/78/87/90	416,093	81	91.2%	4.7
18	Davisville Medical Dental Centre	Toronto, ON	Mar 25 2010	1964	95,779	83	95.3%	3.2
19	Fairview Health Centre	Toronto, ON	Mar 25 2010	1971	87,145	56	97.9%	3.5
20	North York Medical Arts Building	Toronto, ON	Mar 25 2010	1969	75,837	60	93.0%	4.0
21	The Stewart Building	Toronto, ON	Mar 25 2010	1892/1999	43,118	1	100.0%	3.8
22	Malvern Medical Arts	Toronto, ON	Apr 1 2011	1987	40,674	16	90.3%	3.9
23	Albany Medical Clinic	Toronto, ON	Sep 27 2012	2010	42,582	1	100.0%	14.8
24	One Medical Place	Toronto, ON	Mar 25 2010	1964	40,508	18	80.8%	5.8
25	Danforth Health Centre	Toronto, ON	Mar 25 2010	1991	29,491	8	92.5%	1.8
26	Bathurst Health Centre	Toronto, ON	Mar 25 2010	1984	29,190	16	91.4%	2.2
27	81 The East Mall <sup>(6)</sup>	Toronto, ON	Jan 16 2015	1975	35,079	5	92.5%	7.7
28	Queensway Professional Centre	Mississauga, ON	Mar 25 2010	1977/80	169,940	62	93.7%	3.9
29	Trafalgar Professional Centre	Oakville, ON	Mar 25 2010	1985	66,391	31	99.2%	1.9
30	Dundas-Centre Medical	Whitby, ON	Oct 1 2012	1987	30,316	22	93.2%	2.3
31	Wentworth-Limeridge Medical Centre	Hamilton, ON	Mar 25 2010	1989	40,716	18	87.5%	4.4
32	Queenston Medical-Dental Centre	Hamilton, ON	Oct 1 2012	1992	18,355	14	93.4%	3.6
33	Oxford Health Centre	London, ON	Mar 25 2010	1994	39,184	15	66.2%	5.6
34	Springbank Medical Centre	London, ON	Mar 30 2012	2011	53,082	31	93.5%	3.3
35	St. Thomas Family Health Centre	St. Thomas, ON	Oct 1 2012	1986	17,813	14	100.0%	2.6
36	Canamera Medical Centre	Cambridge, ON	Sep 15 2011	2007	81,971	19	100.0%	2.7
37	Guelph Medical Place I	Guelph, ON	Oct 1 2012	1991/2008	34,400	12	93.6%	5.5
38	Guelph Medical Place II	Guelph, ON	Oct 1 2012	2011	23,709	8	80.3%	2.7
39	Chatham Professional Building	Chatham, ON	Mar 25 2010	1977/87	26,366	10	65.4%	3.8
40	Windsor Health Centre	Windsor, ON	Mar 25 2010	1970/71/88/89	175,958	63	63.7%	4.0
41	Shoppers Drug Mart	Windsor, ON	Mar 25 2010	1998/2011	20,870	1	100.0%	13.3
42	Collingwood Health Centre	Collingwood, ON	Mar 25 2010	1989/2013	26,312	18	93.8%	4.5
43	Orillia Professional Arts Building	Orillia, ON	Oct 1 2012	1982	21,312	11	64.7%	2.1
44	Owen Sound Medical Building	Owen Sound, ON	Feb 9 2015	2011	77,542	11	86.7%	8.2
45	Huron Medical Centre	Midland, ON	Oct 1 2012	1986	26,300	19	100.0%	6.1
46	Lindsay Medical Centre	Lindsay, ON	Oct 1 2012	1990	17,310	15	87.3%	3.7
47	Alexander Medical Building	Peterborough, ON	Dec 1 2010	1973/89	29,260	18	65.8%	2.9
48	Port Hope Medical Centre	Port Hope, ON	Oct 1 2012	1974/91	25,951	19	88.3%	2.9
49	Smyth Medical Centre	Ottawa, ON	Sep 10 2012	1983	18,018	15	91.1%	3.6
50	Four Corners Medical Arts Centre	Sudbury, ON	Mar 25 2010	1991	49,027	26	95.1%	5.5
51	Sudbury Medical Centre	Sudbury, ON	Oct 1 2012	1981/90	58,401	24	84.7%	4.6
52	CSSS Haut-Richelieu	Richelieu, QC	Sep 1 2010	2009	54,659	1	100.0%	8.6
53	Clinique Bois-De-Boulogne	Montreal, QC	Mar 25 2010	1976/89	95,374	32	92.2%	3.1
54	Pierrefonds Family Care Centre	Montreal, QC	Mar 25 2010	1990	18,032	11	100.0%	3.6
55	Le Carrefour Medical	Laval, QC	Mar 25 2010	1990	117,038	38	92.2%	2.7
56	Clinique CAMU	Longueuil, QC	Mar 25 2010	1988	25,887	7	70.8%	4.5
57	2924 Taschereau Boulevard	Longueuil, QC	Mar 25 2010	1988/2010	24,644	1	100.0%	5.3
58	CLSC Saint-Hubert	Saint Hubert, QC	Mar 25 2010	1991	46,639	2	100.0%	0.8
59	950 Montee des Pionniers	Lachenaie, QC	Mar 25 2010	2004	64,129	16	62.1%	5.3
60	Agence Lanaudiere	Joliette, QC	Dec 20 2012	1994/2008	53,771	1	100.0%	8.0
61	CSSS Grand Littoral	Levis, QC	Sep 1 2010	2008	64,563	2	100.0%	7.4
62	Polyclinique Val-Belair	Quebec City, QC	Jul 22 2011	2009	46,053	12	100.0%	6.3
63	CLSC Orleans	Quebec City, QC	Mar 25 2010	1989	20,419	1	100.0%	7.8
64	Centre Medicale de L'Hetriere	Quebec City, QC	Jan 19 2012	2007	36,502	7	94.5%	2.8
65	Fredericton Medical Centre	Fredericton, NB	Mar 25 2010	1985	70,569	44	87.2%	4.3
66	Moncton Medical Clinic	Moncton, NB	Jan 23 2012	1984	41,545	17	100.0%	2.6
67	Cobequid Centre	Lower Sackville, NS	Mar 25 2010	2006	30,009	1	100.0%	7.2
68	Halifax Professional Centre	Halifax, NS	Mar 25 2010	1969/74	115,499	84	93.7%	3.4
69	Gladstone Professional Centre	Halifax, NS	Mar 25 2010	1985	41,860	11	100.0%	3.1
70	Royal Bank Building	Dartmouth, NS	Mar 25 2010	1964/71	100,338	33	67.5%	4.4
71	New Glasgow Medical Centre	New Glasgow, NS	Dec 21 2011	2009	33,800	1	100.0%	9.4
72	HealthPark	Sydney, NS	Mar 25 2010	2006	78,070	39	87.4%	4.6
73	Sydney Medical Arts Building	Sydney, NS	Mar 25 2010	1964/84	32,922	17	86.3%	4.3
					<b>4,552,592</b>	<b>1,459</b>	<b>90.7%</b>	<b>4.6</b>

## PART X – PROPERTY TABLE (CON'T.)

PROPERTY TABLE							
Property	Location	Date Acquired	Year Built <sup>(1)</sup>	Approximate GLA (sf)	# of Tenants	Occupancy %	WALE <sup>(2)</sup>
<b>Canada (con't.)</b>							
<b>Redevelopment Properties:</b>							
74	490 Harwood Boulevard	Vaudreuil-Dorion, QC	Mar 25 2010	1985	24,457	n/a	n/a
	85 The East Mall <sup>(6)</sup>	Toronto, Ontario	Jan 16 2015	1975	47,299	n/a	n/a
	Parkwood <sup>(7)</sup>	Calgary, AB	Mar 25 2010	1956	20,271	n/a	n/a
					<b>92,027</b>	<b>n/a</b>	<b>n/a</b>
<b>Development Land:</b>							
	Barry Primary Care Campus	Barrie, Ontario	Feb 9 2015	n/a	n/a	n/a	n/a
	St. Albert Land	St. Albert, Alberta	Feb 9 2015	n/a	n/a	n/a	n/a
					<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
<b>Brazil</b>							
75	Sabará Children's Hospital	São Paulo	Nov 16 2012	2010	104,915	1	100.0%
	<b>Rede D'Or Hospital Portfolio:</b>						
76	Hospital e Maternidade Brasil ("HMB")	São Paulo	Dec 27 2012	1970 - 2007	342,000	1	100.0%
77	Hospital Santa Luzia*	Brasilia's South Wing	Dec 23 2013	2003	185,139	1	100.0%
78	Hospital Do Coracao*	Brasilia's South Wing	Dec 23 2013	2007	96,875	1	100.0%
79	Hospital Caxias*	Rio de Janeiro	Dec 23 2013	2013	290,626	1	100.0%
	* - the "Rede D'Or Hospital Portfolio Acquisition"				<b>1,019,555</b>	<b>5</b>	<b>100.0%</b>
							<b>21.7</b>
<b>Germany</b>							
80	Adlershof 1	Berlin	Nov 16 2012	2004	55,326	45	92.5%
81	Adlershof 2	Berlin	Nov 16 2012	2010	46,437	34	97.2%
82	Berlin Neukölln	Berlin	Nov 16 2012	2000	33,781	15	95.6%
83	Königs Wusterhausen 1	Königs Wusterhausen	Nov 16 2012	2001	35,595	23	92.4%
84	Fulda	Fulda	Mar 31 2013	2010	113,276	33	100.0%
85	Polimedica Centre**	Berlin	Jun 25 2014	2007	102,559	31	95.8%
86	Hollis Centre**	Ingolstadt	Jun 25 2014	1996	80,973	34	96.3%
87-97	Leipzig**	Leipzig	Jun 25 2014	1975-1989	198,434	100	89.6%
98	Hohenschonhausen	Berlin	Aug 30 2014	1996	59,801	37	95.6%
	** - the "Core German MOB Portfolio"				<b>726,182</b>	<b>352</b>	<b>94.5%</b>
							<b>5.0</b>
<b>Development Land:</b>							
	Vivantes Auguste-Viktoria Hospital land	Berlin	Apr 1 2015	n/a	n/a	n/a	n/a
99-123	<b>Australasia - Vital Interest <sup>(3)</sup></b>				<b>1,625,539</b>	<b>108</b>	<b>99.3%</b>
							<b>17.1</b>
<b>Portfolio Totals / Weighted Averages <sup>(5)</sup></b>					<b>8,015,895</b>	<b>1,924</b>	<b>94.0%</b>
							<b>9.4</b>
<b>Portfolio Totals / Weighted Averages - Proportionate Consolidation <sup>(4)(5)</sup></b>					<b>6,780,895</b>		<b>93.0%</b>
							<b>8.0</b>
<b>Notes</b>							
(1) Year built/renovated or expanded, as applicable.							
(2) As at June 30, 2015. Weighted average lease expiry in years.							
(3) Represents 100% of Vital Trust. The REIT has an exposure to an approximate 24% interest in Vital Trust.							
(4) Calculation is based on the REIT's proportionate interest in Vital Trust.							
(5) Weighted Average Occupancy and WALE excluding Redevelopment Properties							
(6) One of two buildings on a two building campus							
(7) One of two buildings on a two building campus							



**PART XII – SUPPLEMENTAL DISCLOSURE (CON'T.)**

SUPPLEMENTAL DISCLOSURE (CON'T)											
Unaudited											
Three months ended June 30, 2015											
Expressed in thousands of Canadian dollars											
	Canada <sup>(4)</sup>	Brazil	Germany	Australia/New Zealand <sup>(5)</sup>				Corporate <sup>(6)</sup>	Consolidated		
				Vital Trust	Vital Manager	Elimination	Other	Total			
<b>Funds From Operations ("FFO")<sup>(1)(3)</sup></b>	\$ 8,634	\$ 1,370	\$ 1,054	\$ 2,200	\$ 3,015	\$ 329	\$ (777)	\$ 4,767	\$ (6,657)	\$ 9,168	
<u>Add / (Deduct):</u>											
Asset management fees to be paid in units	-	-	-	-	-	-	-	-	-	-	
Amortization of intangible asset	-	-	-	-	-	-	-	-	-	-	
Instalment note	-	-	-	-	-	-	-	-	-	-	
Interest rate subsidy	-	-	-	-	-	-	-	-	-	-	
Amortization of marked to market adjustment	(643)	-	-	-	-	-	-	-	-	(643)	
Amortization of deferred financing charges	12	1,241	55	38	-	-	-	38	603	1,949	
Less: Non-controlling interests' share of amortization of deferred financing charges	-	-	-	(29)	-	-	-	(29)	-	(29)	
Straight line revenue	(204)	27	-	-	-	118	-	118	-	(59)	
Leasing costs and non-recoverable maintenance capital expenditures	(1,169)	-	(187)	(561)	-	-	-	(561)	-	(1,917)	
Less: non-controlling interests' share of actual capex and leasing costs	-	-	-	426	-	-	-	426	-	426	
DUP Compensation Expense	-	-	-	-	115	-	-	115	2,674	2,789	
Internalization Contribution	-	-	-	-	-	-	-	-	-	-	
<b>Adjusted Funds From Operations ("AFFO")<sup>(1)(3)</sup></b>	\$ 6,630	\$ 2,638	\$ 922	\$ 2,074	\$ 3,130	\$ 447	\$ (777)	\$ 4,874	\$ (3,380)	\$ 11,684	

**PART XII – SUPPLEMENTAL DISCLOSURE (CON'T.)**

SUPPLEMENTAL DISCLOSURE (CON'T)										
Unaudited										
As at June 30, 2015										
Expressed in thousands of Canadian dollars										
	Canada <sup>(4)</sup>	Brazil	Germany	Australia/New Zealand <sup>(5)</sup>			Corporate <sup>(6)</sup>	Consolidated		
				Vital Trust	Vital Manager	Elimination	Other	Total		
As at June 30, 2015										
<b>Assets</b>										
Investment properties	\$ 1,257,812	\$ 364,468	\$ 137,746	\$ 660,907		\$ (6,746)		\$ 654,161		\$ 2,414,187
Intangible Asset	-			-				-	46,757	46,757
Goodwill	-			-				-	41,671	41,671
Derivative financial instruments	-			20				20		20
Assets held for sale	16,287			-				-		16,287
Other assets	9,237	3,098	1,990	2,266	4,160	(3,234)		3,192	3,375	20,892
	<b>\$ 1,283,336</b>	<b>\$ 367,566</b>	<b>\$ 139,736</b>	<b>\$ 663,193</b>	<b>\$ 4,160</b>	<b>\$ (9,980)</b>	<b>\$ -</b>	<b>\$ 657,373</b>	<b>\$ 91,803</b>	<b>\$ 2,539,814</b>
<b>Liabilities</b>										
Mortgages and loans payable	\$ 730,995	\$ 156,664	\$ 73,949	\$ 216,721			\$ 43,343	\$ 260,064	\$ 61,206	\$ 1,282,878
Deferred Consideration	-	37,941	195	-				-		38,136
Convertible Debentures	-			-				-	119,275	119,275
Deferred Revenue	-	-		6,746		(6,746)		-		-
Deferred tax liability	-	26,046	2,438	38,251	(53)			38,198	-	66,682
Derivative financial instruments	2,105	359	787	16,200			30	16,230		19,481
Liabilities related to assets held for sale	13,592			-				-		13,592
Exchangeable Units	-			-				-	152,929	152,929
Other liabilities	26,815	2,931	1,252	16,738	902	(3,234)		14,406	15,197	60,601
	<b>\$ 773,507</b>	<b>\$ 223,941</b>	<b>\$ 78,621</b>	<b>\$ 294,656</b>	<b>\$ 849</b>	<b>\$ (9,980)</b>	<b>\$ 43,373</b>	<b>\$ 328,898</b>	<b>\$ 348,607</b>	<b>\$ 1,753,574</b>
<b>Net assets</b>										
	<b>\$ 509,829</b>	<b>\$ 143,625</b>	<b>\$ 61,115</b>	<b>\$ 368,537</b>	<b>\$ 3,311</b>	<b>\$ -</b>	<b>\$ (43,373)</b>	<b>\$ 328,475</b>	<b>\$ (256,804)</b>	<b>\$ 786,240</b>
Less: Non-controlling interest	-			(299,133)				(299,133)		(299,133)
<b>Unitholders' Equity</b>	<b>\$ 509,829</b>	<b>\$ 143,625</b>	<b>\$ 61,115</b>	<b>\$ 69,404</b>	<b>\$ 3,311</b>	<b>\$ -</b>	<b>\$ (43,373)</b>	<b>\$ 29,342</b>	<b>\$ (256,804)</b>	<b>\$ 487,107</b>
<b>Notes</b>										
(1) The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly the financial results for the periods prior to completion of the Combination Transaction reflect the results of NWI.										
(2) NOI is an additional IFRS measure presented on the consolidated statement of income and comprehensive income. NOI is defined in this MD&A and analyzed in greater detail in section "Net Operating Income"										
(3) FFO and AFFO are not measures recognized under IFRS and do not have standardized meanings prescribed by IFRS. FFO and AFFO as computed by the REIT may differ from similar computations as reported by other real estate investment trusts and, accordingly, may not be comparable to FFO and AFFO as reported by other such issuers. FFO and AFFO are defined in this MD&A and reconciled to the consolidated financial statements of the REIT.										
(4) Includes NWI's share of profit(loss) in the REIT and associated NWI margin debt, secured by REIT Trust Units held by NWI, prior to completion of Combination Transaction. Includes the REIT's consolidated Canadian regional operations for period following completion of Combination Transaction.										
(5) Includes NWI's share of profit(loss) in Vital Trust and associated debt, secured by units of Vital Trust held by NWI, for periods prior to consolidation of Vital Trust. On January 1, 2015 NWI acquired control of Vital Trust as a result of NWI's Internalization Transaction whereby NWI acquired the asset manager of Vital Trust ("Vital Manager"). Includes consolidated Australasian results of Vital Trust and Vital Manager for the period subsequent to acquisition of the Vital Manager.										
(6) Includes cost of corporate borrowings including the REIT's Secured Revolving Credit Facility, Convertible Debentures and distributions paid on Class B LP Exchangeable Units and Class D GP Exchangeable Units, treated as finance costs.. Includes general and administrative costs of NWI's head office for period prior to completion of the Combination Transaction. Includes general and administrative costs of NWH's head office for the period subsequent to completion of the Combination Transaction.										

PART XII – SUPPLEMENTAL DISCLOSURE (CON'T.)

SUPPLEMENTAL DISCLOSURE										
Unaudited										
Three months ended June 30, 2014										
Expressed in thousands of Canadian dollars										
	Canada <sup>(4)</sup>	Brazil	Germany	Australia/New Zealand <sup>(5)</sup>			Corporate <sup>(6)</sup>	Consolidated		
				Vital Trust	Vital Manager	Other	Total			
<b>Net Operating Income</b> <sup>(1)(2)</sup>										
Revenue from investment properties	\$ -	\$ 9,070	\$ 1,426	\$ -			\$ -			\$ 10,496
Property operating costs	-	-	(311)	-			-			(311)
	-	<b>9,070</b>	<b>1,115</b>	-	-	-	-	-	-	<b>10,185</b>
<b>Other income</b>										
Share of profit (loss) from associates	(11,345)			3,481			3,481			(7,864)
Management fees	-			-			-			-
Management fee participation	-			-		922	922			922
Interest income	-	93		-			-	351		444
	<b>(11,345)</b>	<b>93</b>	<b>-</b>	<b>3,481</b>	<b>-</b>	<b>922</b>	<b>4,403</b>	<b>351</b>		<b>(6,498)</b>
	<b>(11,345)</b>	<b>9,163</b>	<b>1,115</b>	<b>3,481</b>	<b>-</b>	<b>922</b>	<b>4,403</b>	<b>351</b>		<b>3,687</b>
<b>Other expenses</b>										
Mortgage and loan interest expense	(1,615)	(3,272)	(260)	-		(829)	(829)	(1,184)		(7,160)
General and administrative expenses	-	(640)	68	-			-	(1,416)		(1,988)
Transaction costs	-			-			-			-
Other Finance costs	-	(6,058)	(17)	-			-	6,297		222
Foreign exchange gain (loss)	-	(82)		-			-	1,404		1,322
Amortization of intangible asset	-			-			-	(391)		(391)
<b>Income / (Loss) before the undernoted items</b>	<b>(12,960)</b>	<b>(889)</b>	<b>906</b>	<b>3,481</b>	<b>-</b>	<b>93</b>	<b>3,574</b>	<b>5,061</b>		<b>(4,308)</b>
Fair value adjustment of DUP liability	-						-	23		23
Fair value adjustment of investment properties	-	(66)	(3,593)	-			-	-		(3,659)
Net loss on disposal of investment properties	-		(9)	-			-	-		(9)
Gain / (Loss) on derivative financial instruments	-		(476)	-		5	5	225		(246)
<b>Income / (Loss) before taxes</b>	<b>(12,960)</b>	<b>(955)</b>	<b>(3,172)</b>	<b>3,481</b>	<b>-</b>	<b>98</b>	<b>3,579</b>	<b>5,309</b>		<b>(8,199)</b>
Income tax expense	-	(1,150)	528	-			-	(80)		(702)
<b>Net income (loss)</b>	<b>\$ (12,960)</b>	<b>\$ (2,105)</b>	<b>\$ (2,644)</b>	<b>\$ 3,481</b>	<b>\$ -</b>	<b>\$ 98</b>	<b>\$ 3,579</b>	<b>\$ 5,229</b>	<b>\$</b>	<b>\$ (8,901)</b>
<b>Add / (Deduct):</b>										
Fair market value losses (gains)	-	66	4,069	-		(5)	(5)	(12,130)		(8,000)
Less: Non-controlling interests' share of fair market value losses (gains)	-			-			-			-
Finance cost - Exchangeable Unit distributions	-			-			-	5,070		5,070
Revaluation of financial liabilities	-	3,944		-			-			3,944
Unrealized foreign exchange loss (gain)	-			-			-	(1,322)		(1,322)
Less: Non-controlling interests' share of unrealized foreign exchange loss (gain)	-			-			-			-
Deferred taxes	-	1,087	(530)	-			-			557
Less: Non-controlling interests' share of deferred taxes	-			-			-			-
Non-recurring transaction costs	-			-			-			-
Convertible Debenture issuance costs	-			-			-			-
Net adjustments for equity accounted entities	14,372			(1,660)			(1,660)			12,712
Internal Leasing Costs	-			-			-			-
Net loss on disposal of investment properties	-		9	-			-			9
Gain on business combination	-			-			-			-
<b>Funds From Operations ("FFO")</b> <sup>(1)(3)</sup>	<b>\$ 1,412</b>	<b>\$ 2,992</b>	<b>\$ 904</b>	<b>\$ 1,821</b>	<b>\$ -</b>	<b>\$ 93</b>	<b>\$ 1,914</b>	<b>\$ (3,153)</b>	<b>\$</b>	<b>\$ 4,069</b>

**PART XII – SUPPLEMENTAL DISCLOSURE (CON'T.)**

SUPPLEMENTAL DISCLOSURE (CON'T)									
Unaudited	Three months ended June 30, 2014								
	Expressed in thousands of Canadian dollars								
	Canada <sup>(4)</sup>	Brazil	Germany	Australia/New Zealand <sup>(5)</sup>			Corporate <sup>(6)</sup>	Consolidated	
			Vital Trust	Vital Manager	Other	Total			
<b>Funds From Operations ("FFO")<sup>(1)(3)</sup></b>	\$ 1,412	\$ 2,992	\$ 904	\$ 1,821	\$ -	\$ 93	\$ 1,914	\$ (3,153)	\$ 4,069
<u>Add / (Deduct):</u>									
Asset management fees to be paid in units	-	-	-	-	-	-	-	792	792
Amortization of intangible asset	-	-	-	-	-	-	-	391	391
Instalment note	-	-	-	-	-	-	-	-	-
Interest rate subsidy	677	-	-	-	-	-	-	-	677
Amortization of marked to market adjustment	-	-	-	-	-	-	-	-	-
Amortization of deferred financing charges	-	2,114	17	-	-	-	-	514	2,645
Less: Non-controlling interests' share of amortization of deferred financing charges	-	-	-	-	-	-	-	-	-
Straight line revenue	-	(7)	-	-	-	-	-	-	(7)
Leasing costs and non-recoverable maintenance capital expenditures	-	-	(70)	-	-	-	-	-	(70)
Less: non-controlling interests' share of actual capex and leasing costs	-	-	-	-	-	-	-	-	-
DUP Compensation Expense	-	-	-	-	-	-	-	56	56
Internalization Contribution	-	-	-	-	-	-	-	-	-
<b>Adjusted Funds From Operations ("AFFO")<sup>(1)(3)</sup></b>	\$ 2,089	\$ 5,099	\$ 851	\$ 1,821	\$ -	\$ 93	\$ 1,914	\$ (1,400)	\$ 8,553

**Notes**

- (1) The Combination Transaction was completed on May 15, 2015 and has been accounted for as a business combination. NWI has been identified as the accounting acquirer of the REIT. Accordingly the financial results for the periods prior to completion of the Combination Transaction reflect the results of NWI.
- (2) NOI is an additional IFRS measure presented on the consolidated statement of income and comprehensive income. NOI is defined in this MD&A and analyzed in greater detail in section "Net Operating Income"
- (3) FFO and AFFO are not measures recognized under IFRS and do not have standardized meanings prescribed by IFRS. FFO and AFFO as computed by the REIT may differ from similar computations as reported by other real estate investment trusts and, accordingly, may not be comparable to FFO and AFFO as reported by other such issuers. FFO and AFFO are defined in this MD&A and reconciled to the consolidated financial statements of the REIT.
- (4) Includes NWI's share of profit(loss) in the REIT and associated NWI margin debt, secured by REIT Trust Units held by NWI, prior to completion of Combination Transaction. Includes the REIT's consolidated Canadian regional operations for period following completion of Combination Transaction.
- (5) Includes NWI's share of profit(loss) in Vital Trust and associated debt, secured by units of Vital Trust held by NWI, for periods prior to consolidation of Vital Trust. On January 1, 2015 NWI acquired control of Vital Trust as a result of NWI's Internalization Transaction whereby NWI acquired the asset manager of Vital Trust ("Vital Manager"). Includes consolidated Australasian results of Vital Trust and Vital Manager for the period subsequent to acquisition of the Vital Manager.
- (6) Includes cost of corporate borrowings including the REIT's Secured Revolving Credit Facility, Convertible Debentures and distributions paid on Class B LP Exchangeable Units and Class D GP Exchangeable Units, treated as finance costs.. Includes general and administrative costs of NWI's head office for period prior to completion of the Combination Transaction. Includes general and administrative costs of NWH's head office for the period subsequent to completion of the Combination Transaction.

**PART XII – SUPPLEMENTAL DISCLOSURE (CON'T.)**

SUPPLEMENTAL DISCLOSURE										
Unaudited										
Six months ended June 30, 2015										
Expressed in thousands of Canadian dollars										
	Canada <sup>(4)</sup>	Brazil	Germany	Australia/New Zealand <sup>(5)</sup>				Corporate <sup>(6)</sup>	Consolidated	
				Vital Trust	Vital Manager	Elimination	Other	Total		
<b>Net Operating Income</b> <sup>(1)(2)</sup>										
Revenue from investment properties	\$ 19,476	\$ 16,446	\$ 6,276	\$ 30,586		\$ (1,014)		\$ 29,572		\$ 71,770
Property operating costs	(8,273)	-	(1,901)	(3,742)		216		(3,526)		(13,700)
	<b>11,203</b>	<b>16,446</b>	<b>4,375</b>	<b>26,844</b>	<b>-</b>	<b>(798)</b>	<b>-</b>	<b>26,046</b>	<b>-</b>	<b>58,070</b>
<b>Other income</b>										
Share of profit (loss) from associates	2,153			-	42	(42)		-		2,153
Management fees	-			-	6,076	(6,076)		-		-
Interest income	19	189	-	51	4			55	308	571
	<b>2,172</b>	<b>189</b>	<b>-</b>	<b>51</b>	<b>6,122</b>	<b>(6,118)</b>	<b>-</b>	<b>55</b>	<b>308</b>	<b>2,724</b>
<b>Other expenses</b>										
Mortgage and loan interest expense	(6,301)	(7,627)	(885)	(5,425)	(10)		(1,590)	(7,025)	(4,142)	(25,980)
General and administrative expenses	-	(1,296)	(1,116)	(6,837)	(2,847)	6,726		(2,958)	(7,211)	(12,581)
Transaction costs	-		(207)	-				-	(9,188)	(9,395)
Other Finance costs	631	(9,309)	(111)	(113)				(113)	15,093	6,191
Foreign exchange gain (loss)	-	(8)	(3)	(1,178)	42	(165)		(1,301)	3,061	1,749
Amortization of intangible asset	-			-				-		-
	<b>7,705</b>	<b>(1,605)</b>	<b>2,053</b>	<b>13,342</b>	<b>3,307</b>	<b>(355)</b>	<b>(1,590)</b>	<b>14,704</b>	<b>(2,079)</b>	<b>20,778</b>
<b>Income / (Loss) before the undernoted items</b>										
Fair value adjustment of DUP liability	-				(16)			(16)	1,701	1,685
Fair value adjustment of investment properties	-	22,319	(559)	75,595		1,235		76,830	-	98,590
Net loss on disposal of investment properties	-			-				-		-
Gain on business combination	-			-				-	57,880	57,880
Gain / (Loss) on derivative financial instruments	(241)	1,204	348	(1,163)			(16)	(1,179)		132
	<b>7,464</b>	<b>21,918</b>	<b>1,842</b>	<b>87,774</b>	<b>3,291</b>	<b>880</b>	<b>(1,606)</b>	<b>90,339</b>	<b>57,502</b>	<b>179,065</b>
<b>Income / (Loss) before taxes</b>										
Income tax expense	-	(9,524)	(242)	(13,295)	(205)			(13,500)	(3)	(23,269)
	<b>\$ 7,464</b>	<b>\$ 12,394</b>	<b>\$ 1,600</b>	<b>\$ 74,479</b>	<b>\$ 3,086</b>	<b>\$ 880</b>	<b>\$ (1,606)</b>	<b>\$ 76,839</b>	<b>\$ 57,499</b>	<b>\$ 155,796</b>
<b>Net income (loss)</b>										
<b>Non-Controlling Interest</b>										
	-			56,417				56,417		56,417
<b>Income attributable to Unitholders</b>	<b>\$ 7,464</b>	<b>\$ 12,394</b>	<b>\$ 1,600</b>	<b>\$ 18,062</b>	<b>\$ 3,086</b>	<b>\$ 880</b>	<b>\$ (1,606)</b>	<b>\$ 20,422</b>	<b>\$ 57,499</b>	<b>\$ 99,379</b>
<b>Add / (Deduct):</b>										
Fair market value losses (gains)	241	(23,523)	211	(74,432)	16	(1,235)	16	(75,635)	(27,163)	(125,869)
Less: Non-controlling interests' share of fair market value losses (gains)	-			57,320	-			57,320		57,320
Finance cost - Exchangeable Unit distributions	-			-	-			-	9,323	9,323
Revaluation of financial liabilities	-	6,719		-				-		6,719
Unrealized foreign exchange loss (gain)	-	-	2	1,178	(42)	166		1,302	(2,856)	(1,552)
Less: Non-controlling interests' share of unrealized foreign exchange loss (gain)	-			(895)				(895)		(895)
Deferred taxes	-	9,414	240	13,326	(6)			13,320	-	22,974
Less: Non-controlling interests' share of deferred taxes	-			(10,124)				(10,124)		(10,124)
Non-recurring transaction costs	-		207	-				-	9,188	9,395
Convertible Debenture issuance costs	-			-				-	1	1
Net adjustments for equity accounted entities	2,221			-				-		2,221
Internal Leasing Costs	211			-				-		211
Amortization of leasing costs and tenant improvements	-			320				320		320
Less: Non-controlling interests' share of amortization of leasing costs	-			(243)				(243)		(243)
Net loss on disposal of investment properties	-			-				-		-
Gain on business combination	-			-				-	(57,880)	(57,880)
<b>Funds From Operations ("FFO")</b> <sup>(1)(3)</sup>	<b>\$ 10,137</b>	<b>\$ 5,004</b>	<b>\$ 2,260</b>	<b>\$ 4,512</b>	<b>\$ 3,054</b>	<b>\$ (189)</b>	<b>\$ (1,590)</b>	<b>\$ 5,787</b>	<b>\$ (11,888)</b>	<b>\$ 11,300</b>

**PART XII – SUPPLEMENTAL DISCLOSURE (CON'T.)**

SUPPLEMENTAL DISCLOSURE (CON'T)											
Unaudited											
Six months ended June 30, 2015											
Expressed in thousands of Canadian dollars											
	Canada <sup>(4)</sup>	Brazil	Germany	Australia/New Zealand <sup>(5)</sup>				Corporate <sup>(6)</sup>	Consolidated		
				Vital Trust	Vital Manager	Other	Total				
<b>Funds From Operations ("FFO")<sup>(1)(3)</sup></b>	<b>\$ 10,137</b>	<b>\$ 5,004</b>	<b>\$ 2,260</b>	<b>\$ 4,512</b>	<b>\$ 3,054</b>	<b>\$ (189)</b>	<b>\$ (1,590)</b>	<b>\$ 5,787</b>	<b>\$ (11,888)</b>	<b>\$ 11,300</b>	
<u>Add / (Deduct):</u>											
Asset management fees to be paid in units	-	-	-	-	-	-	-	-	-	-	
Amortization of intangible asset	-	-	-	-	-	-	-	-	-	-	
Instalment note	-	-	-	-	-	-	-	-	-	-	
Interest rate subsidy	669	-	-	-	-	-	-	-	-	669	
Amortization of marked to market adjustment	(643)	-	-	-	-	-	-	-	-	(643)	
Amortization of deferred financing charges	12	2,590	111	113	-	-	113	1,045	-	3,871	
Less: Non-controlling interests' share of amortization of deferred financing charges	-	-	-	(86)	-	-	(86)	-	-	(86)	
Straight line revenue	(204)	79	-	-	-	244	244	-	-	119	
Leasing costs and non-recoverable maintenance capital expenditures	(1,169)	-	(204)	(561)	-	-	(561)	-	-	(1,934)	
Less: non-controlling interests' share of actual capex and leasing costs	-	-	-	426	-	-	426	-	-	426	
DUP Compensation Expense	-	-	-	-	208	-	208	5,070	-	5,278	
Internalization Contribution	-	-	-	-	-	-	-	1,385	-	1,385	
<b>Adjusted Funds From Operations ("AFFO")<sup>(1)(3)</sup></b>	<b>\$ 8,802</b>	<b>\$ 7,673</b>	<b>\$ 2,167</b>	<b>\$ 4,404</b>	<b>\$ 3,262</b>	<b>\$ 55</b>	<b>\$ (1,590)</b>	<b>\$ 6,131</b>	<b>\$ (4,388)</b>	<b>\$ 20,385</b>	

**Notes**

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(2) NOI is an additional IFRS measure presented on the consolidated statement of income and comprehensive income. NOI is defined in this MD&A and analyzed in greater detail in section "Net Operating Income"

(3) FFO and AFFO are not measures recognized under IFRS and do not have standardized meanings prescribed by IFRS. FFO and AFFO as computed by the REIT may differ from similar computations as reported by other real estate investment trusts and, accordingly, may not be comparable to FFO and AFFO as reported by other such issuers. FFO and AFFO are defined in this MD&A and reconciled to the consolidated financial statements of the REIT.

(4) Includes NWI's share of profit(loss) in the REIT and associated NWI margin debt, secured by REIT Trust Units held by NWI, prior to completion of Combination Transaction. Includes the REIT's consolidated Canadian regional operations for period following completion of Combination Transaction.

(5) Includes NWI's share of profit(loss) in Vital Trust and associated debt, secured by units of Vital Trust held by NWI, for periods prior to consolidation of Vital Trust. On January 1, 2015 NWI acquired control of Vital Trust as a result of NWI's Internalization Transaction whereby NWI acquired the asset manager of Vital Trust ("Vital Manager"). Includes consolidated Australasian results of Vital Trust and Vital Manager for the period subsequent to acquisition of the Vital Manager.

(6) Includes cost of corporate borrowings including the REIT's Secured Revolving Credit Facility, Convertible Debentures and distributions paid on Class B LP Exchangeable Units and Class D GP Exchangeable Units, treated as finance costs.. Includes general and administrative costs of NWI's head office for period prior to completion of the Combination Transaction. Includes general and administrative costs of NWH's head office for the period subsequent to completion of the Combination Transaction.

**PART XII – SUPPLEMENTAL DISCLOSURE (CON'T.)**

SUPPLEMENTAL DISCLOSURE									
Unaudited									
Six months ended June 30, 2014									
Expressed in thousands of Canadian dollars									
	Canada <sup>(4)</sup>	Brazil	Germany	Australia/New Zealand <sup>(5)</sup>			Corporate <sup>(6)</sup>	Consolidated	
				Vital Trust	Vital Manager	Other	Total		
<b>Net Operating Income</b> <sup>(1)(2)</sup>									
Revenue from investment properties	\$ -	\$ 17,732	\$ 2,923	\$ -			\$ -		\$ 20,655
Property operating costs	-	-	(737)	-			-		(737)
	-	<b>17,732</b>	<b>2,186</b>	-	-	-	-	-	<b>19,918</b>
<b>Other income</b>									
Share of profit (loss) from associates	(7,672)			4,691			4,691		(2,981)
Management fees	-			-			-		-
Management fee participation	-			-		1,339	1,339		1,339
Interest income	-	170		-			-	712	882
	<b>(7,672)</b>	<b>170</b>	<b>-</b>	<b>4,691</b>	<b>-</b>	<b>1,339</b>	<b>6,030</b>	<b>712</b>	<b>(760)</b>
	<b>(7,672)</b>	<b>17,902</b>	<b>2,186</b>	<b>4,691</b>	<b>-</b>	<b>1,339</b>	<b>6,030</b>	<b>712</b>	<b>19,158</b>
<b>Other expenses</b>									
Mortgage and loan interest expense	(3,230)	(6,366)	(518)	-		(1,602)	(1,602)	(2,355)	(14,071)
General and administrative expenses	-	(1,215)	35	-			-	(2,357)	(3,537)
Transaction costs	-			-			-		-
Other Finance costs	-	(13,518)	(34)	-			-	(14,414)	(27,966)
Foreign exchange gain (loss)	-	46		-			-	(2,943)	(2,897)
Amortization of intangible asset	-			-			-	(781)	(781)
	<b>(10,902)</b>	<b>(3,151)</b>	<b>1,669</b>	<b>4,691</b>	<b>-</b>	<b>(263)</b>	<b>4,428</b>	<b>(22,138)</b>	<b>(30,094)</b>
<b>Income / (Loss) before the undernoted items</b>									
Fair value adjustment of DUP liability	-			-			-	(1)	(1)
Fair value adjustment of investment properties	-	(94)	(3,449)	-			-	-	(3,543)
Net loss on disposal of investment properties	-		(98)	-			-	-	(98)
Gain / (Loss) on derivative financial instruments	-		(476)	-		16	16	109	(351)
	<b>(10,902)</b>	<b>(3,245)</b>	<b>(2,354)</b>	<b>4,691</b>	<b>-</b>	<b>(247)</b>	<b>4,444</b>	<b>(22,030)</b>	<b>(34,087)</b>
<b>Income / (Loss) before taxes</b>									
Income tax expense	-	(2,258)	504	-			-	(80)	(1,834)
	<b>\$ (10,902)</b>	<b>\$ (5,503)</b>	<b>\$ (1,850)</b>	<b>\$ 4,691</b>	<b>\$ -</b>	<b>\$ (247)</b>	<b>\$ 4,444</b>	<b>\$ (22,110)</b>	<b>\$ (35,921)</b>
<b>Net income (loss)</b>									
<u>Add / (Deduct):</u>									
Fair market value losses (gains)	-	94	3,925	-		(16)	(16)	3,396	7,399
Less: Non-controlling interests' share of fair market value losses (gains)	-			-			-		-
Finance cost - Exchangeable Unit distributions	-			-			-	10,079	10,079
Revaluation of financial liabilities	-	9,386		-			-		9,386
Unrealized foreign exchange loss (gain)	-			-			-	2,897	2,897
Less: Non-controlling interests' share of unrealized foreign exchange loss (gain)	-			-			-		-
Deferred taxes	-	2,135	(507)	-			-		1,628
Less: Non-controlling interests' share of deferred taxes	-			-			-		-
Non-recurring transaction costs	-			-			-		-
Convertible Debenture issuance costs	-			-			-	3	3
Net adjustments for equity accounted entities	13,609			(1,526)			(1,526)		12,083
Internal Leasing Costs	-			-			-		-
Net loss on disposal of investment properties	-		98	-			-		98
Gain on business combination	-			-			-		-
	<b>\$ 2,707</b>	<b>\$ 6,112</b>	<b>\$ 1,666</b>	<b>\$ 3,165</b>	<b>\$ -</b>	<b>\$ (263)</b>	<b>\$ 2,902</b>	<b>\$ (5,735)</b>	<b>\$ 7,652</b>
<b>Funds From Operations ("FFO")</b> <sup>(1)(3)</sup>									

**PART XII – SUPPLEMENTAL DISCLOSURE (CON'T.)**

SUPPLEMENTAL DISCLOSURE (CON'T)										
Unaudited										
Six months ended June 30, 2014										
Expressed in thousands of Canadian dollars										
	Canada <sup>(4)</sup>	Brazil	Germany	Australia/New Zealand <sup>(5)</sup>			Corporate <sup>(6)</sup>	Consolidated		
				Vital Trust	Vital Manager	Other	Total			
<b>Funds From Operations ("FFO")<sup>(1)(3)</sup></b>	\$ 2,707	\$ 6,112	\$ 1,666	\$ 3,165	\$ -	\$ (263)	\$ 2,902	\$ (5,735)	\$	\$ 7,652
<b>Add / (Deduct):</b>										
Asset management fees to be paid in units	-			-			-	1,574		1,574
Amortization of intangible asset	-			-			-	781		781
Instalment note	-	215		-			-			215
Interest rate subsidy	1,346			-			-			1,346
Amortization of marked to market adjustment	-			-			-			-
Amortization of deferred financing charges	-	4,132	34	-			-	828		4,994
Less: Non-controlling interests' share of amortization of deferred financing charges	-			-			-			-
Straight line revenue	-	(15)		-			-			(15)
Leasing costs and non-recoverable maintenance capital expenditures	-		(115)	-			-			(115)
Less: non-controlling interests' share of actual capex and leasing costs	-			-			-			-
DUP Compensation Expense	-			-			-	103		103
Internalization Contribution	-			-			-			-
<b>Adjusted Funds From Operations ("AFFO")<sup>(1)(3)</sup></b>	\$ 4,053	\$ 10,444	\$ 1,585	\$ 3,165	\$ -	\$ (263)	\$ 2,902	\$ (2,449)	\$	\$ 16,535

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## **CORPORATE INFORMATION**

### **Head Office**

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Investment Trust  
284 King Street East, Suite 100  
Toronto, Ontario  
M5A 1K4  
Phone: 416-366-2000  
Fax: 416-366-2433

### **Transfer Agent**

Computershare Trust Company of Canada  
100 University Avenue, 8th Floor  
Toronto, Ontario M5J 2Y1

### **Auditors**

KPMG LLP  
333 Bay Street, Suite 4600  
Bay Adelaide Centre  
Toronto, Ontario  
M5H 2S5

### **Corporate Counsel**

Goodmans LLP  
333 Bay St, Suite 3400  
Toronto ON M5H 2S7

### **Investor Relations**

Shailen Chande, Vice President, Investments  
Phone: 416-366-2000 X1106  
E-mail: [shailen.chande@nwhreit.com](mailto:shailen.chande@nwhreit.com)  
Website: [www.nwhreit.com](http://www.nwhreit.com)

### **Stock Exchange Listing**

Toronto Stock Exchange (TSX)

Listing symbols:

REIT Trust Units - NWH.UN  
5.25% convertible debentures - NWH.DB  
6.50% convertible debentures - NWH.DB.A  
7.50% convertible debentures - NWH.DB.B  
7.25% convertible debentures - NWH.DB.C

### **Distribution Reinvestment Plan**

Participants in the REIT's distribution reinvestment plan may elect to have all cash distributions of the REIT automatically reinvested in additional Trust Units at a price per Trust Unit calculated by reference to the weighted average of the trading price for the Trust Units on the TSX for the five trading days immediately preceding the relevant distribution date. Unitholders who so elect will receive a further distribution of Trust Units equal to 3% of each distribution that was reinvested by them. To enroll individuals should contact their broker.